



Qatar Equities
Manager - 2015



Regional Fund
Performance - 2015



GCC Fund >\$50m
- 2016



Qatar Asset
Manager - 2016



Qatar Asset
Manager - 2016

Al Rayan GCC Fund (Q)



September 2017

NAV/unit: QAR 1.422

Performance YTD: +5.3%

Overview: September was another good month for developed market equities as the US central bank indicated bright prospects and further rate increases. The S&P 500 rose 2% while European equities gained 4%. 10-year US Treasury yields increased 22bp to 2.34%, while gold fell 2.5% (\$1,284). Emerging market equities were mixed with India -1.4% but Brazil +5%. The US Dollar recovered 1-2% against developed market currencies after weakening 10% since the start of the year. Brent marked a new high for 2017, +7.5% to \$57. Among other key commodities, urea +22%, wheat +3%, ethylene +1%, while sugar, steel and copper all lost 5-6%.

GCC equities fell, with the exception of KSA (+0.3%) and Kuwait (flat) on expectations of inclusion to FTSE's emerging market index. Qatar fell 5.5% as foreigners sold amid lower liquidity. This was followed by Dubai (-2%) and Abu Dhabi (-1.6%). Bond issues in September included Bahrain's \$3bn deal: 7-year sukuk, 12 year bonds and 30 year bonds. Saudi also issued a three tranche deal, \$10bn across 5-year, 10 year and 30 year bonds. GCC sukuk returned +0.03% in September.

Saudi Basic Industries Corp, Jarir Marketing Co and Saudi Co for Hardware helped the fund most during the month while Saudi Telecom Co, Qatar International Islamic Bank and Gulf Warehousing Co were key laggards.

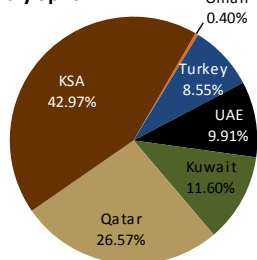
Outlook: The decision by FTSE to upgrade Kuwait in September 2018 will provide support to the market. Elsewhere, Q3 results will reveal which GCC companies are thriving or suffering during an extended period of low oil prices.

Fund Facts

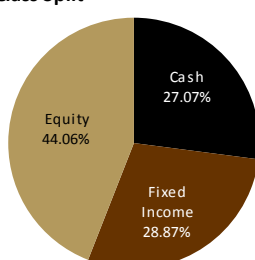
Asset class	Shari'a compliant GCC listed equities and sukuk
Investment Objective	18-24 month capital appreciation
Minimum investment	
- Individual	QAR 100,000 initially, QAR 5,000 thereafter
- Institution	QAR 1,000,000 initially, QAR 50,000 thereafter
Subscription Fees	up to 1%
Management Fees	1.25% pa
Performance Fees	20% of NAV increase greater than 24%, over 2-years
Lock-in period	Six months
Fund Duration	Open-ended
Founder	Masraf Al Rayan QSC
Fund Manager	Al Rayan Investment LLC
Regulator	Qatar Central Bank
Custodian	HSBC Bank Middle East
Auditor	KPMG
Bloomberg/ Lipper	ARYGCCQ QD / 68048996
Net Asset Value (NAV)	QAR 326.4 m

Investments

Country Split



Asset Class Split



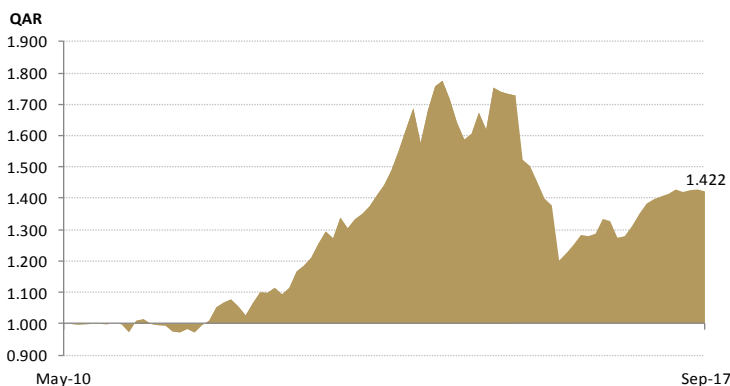
Fund Indicators (Equity)

Indicator	September 2017
P/E 2018E	15.1x
P/BV 2018E	3.4x
Dividend Yield 2018E	4.5%
ROE 2018E	21.3%
Weighted Market Cap (QAR)	54.4bn

Fund Indicators (Fixed Income)

Indicator	September 2017
Weighted maturity (years)	4.2
Weighted yield to maturity	5.7%

Net Asset Value/Unit



Top 5 Holdings (% of total portfolio)

Company	Country	Instrument	%
SOQ 3.241% 2023	Qatar	Fixed Income	6.6%
Kuveyt Turk 7.9% 2026	Turkey	Fixed Income	6.2%
Dar Al Arkan 5.75% 2018	KSA	Fixed Income	5.9%
Mouwasat Medical Services Co	KSA	Equity	4.7%
Saudi Basic Industries Corp	KSA	Equity	4.2%

Performance

Last 1mth	Last 3mth	YTD 2017	2010	2011	2012	2013	2014	2015	2016	Inception
-0.4%	0.1%	5.3%	0.1%	-0.6%	12.0%	26.5%	12.6%	-13.2%	-2.0%	42.2%