



Qatar Equities
Manager - 2015



Regional Fund
Performance - 2015



GCC Fund >\$50m
- 2016



Qatar Asset
Manager - 2016



Qatar Asset
Manager - 2016

Al Rayan GCC Fund (Q)



الريان للاستثمار
AL RAYAN INVESTMENT

October 2016

NAV/unit: QAR 1.279

Performance YTD: **-7.1%**

Overview: Despite strong US economic data, with GDP +2.9% last quarter, October saw markets impacted by the US election and continuing Brexit process. Developed market equities were mainly down; S&P 500 -2% and Europe -1%. 10-year US Treasury yields rose (+24bps to 1.83%) due to increased expectations of a Federal Reserve interest rate hike in December, and was consistent with US Dollar strengthening +2-4% against most major currencies. Commodities were mixed, as Brent crude fell 4% to \$48.6 on a build-up in US inventories and gold lost 3% to \$1,274.

In the GCC, Saudi equities rebounded (+6.9%) following successful debt raising by Saudi government. Among key GCC markets, Dubai (-4.1%) fell most followed by Abu Dhabi (-3.9%) and Qatar (-2.5%). October saw a record \$22bn of regional fixed income issuance across six deals. Within this was Saudi Arabia's three-tranche \$16.5bn bond issue, the largest by an emerging market issuer which attracted record demand of almost \$70bn. Bahrain, AUB, UNB, NBAD and Taqa made up the rest. GCC sukuk returned 0.07% in October.

Mouwasat Medical Services Co, Al Rajhi Bank and Saudi Basic Industries Corp helped the Fund most in the month while DP World Ltd, Industries Qatar QSC and Medicare Group were key laggards.

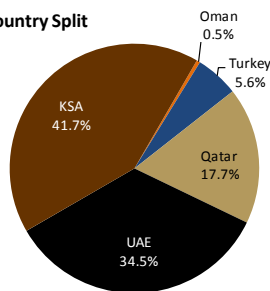
Outlook: Q3 results so far have generally been as expected or worse. While many companies have been adversely impacted by the effects of low oil, a set of clear relative winners is beginning to emerge.

Fund Facts

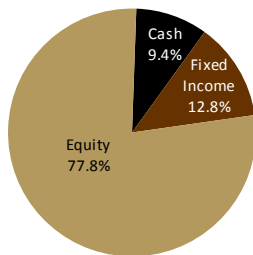
Asset class	Shari'a compliant GCC listed equities and sukuk
Investment Objective	18-24 month capital appreciation
Minimum investment	
- Individual	QAR 100,000 initially, QAR 5,000 thereafter
- Institution	QAR 1,000,000 initially, QAR 50,000 thereafter
Subscription Fees	up to 1%
Management Fees	1.25% pa
Performance Fees	20% of NAV increase greater than 24%, over 2-years
Lock-in period	Six months
Fund Duration	Open-ended
Founder	Masraf Al Rayan QSC
Fund Manager	Al Rayan Investment LLC
Regulator	Qatar Central Bank
Custodian	HSBC Bank Middle East
Auditor	KPMG
Bloomberg Ticker	ARYGCCQ QD
Lipper ID	68048996
Net Asset Value (NAV)	QAR 301.3 m

Investments

Country Split



Asset Class Split



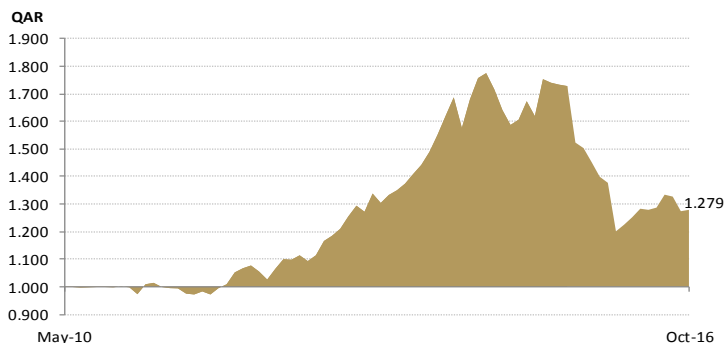
Fund Indicators (Equity)

Indicator	October 2016
P/E 2017E	11.2x
P/BV 2017E	2.1x
Dividend Yield 2017E	4.0%
ROE 2017E	12.6%
Weighted Market Cap (QAR)	51.5bn

Fund Indicators (Fixed Income)

Indicator	October 2016
Average Maturity (Years)	5.1
Average Yield to Maturity	6.6%

Net Asset Value/Unit



Top 5 Holdings (% of total portfolio)

Company	Country	Instrument	%
DXB Entertainments PJSC	UAE	Equity	13.3%
Mouwasat Medical Services Co	KSA	Equity	8.0%
Saudi Basic Industries Corp	KSA	Equity	7.6%
Al Rajhi Bank	KSA	Equity	7.0%
DIB Tier 1 Sukuk Ltd	UAE	Fixed Income	6.5%

Performance

Period	Last 1mth	Last 3mth	2010	2011	2012	2013	2014	2015	Inception
Return	0.4%	-4.1%	0.1%	-0.6%	12.0%	26.5%	12.6%	-13.2%	27.9%