

Al Rayan GCC Fund (Q)



May 2013 NAV/unit: QAR 1.294 Performance YTD: 16.2%

Overview: A month dominated by comments from central bankers and markets second guessing their next moves. ECB lowered rates 25bp, to 50bp, with the message 'to do whatever it takes'. Federal Reserve members were less definitive, interpreted by markets as a slowdown in QE (money printing) is nearing. US Treasuries reacted aggressively with yield on the 10-year jumping 46bp to 2.13%. Global equities +1-2% (S&P500 hit another record high) and the USD continued to rally, especially vs EM currencies (Brazil Real and Indian Rupee -5%). The stronger Dollar meant commodities were mostly weaker with ethylene -6%, gold -5% (\$1,396) and Brent -2% (\$100). Interestingly, 14 central banks lowered rates in May.

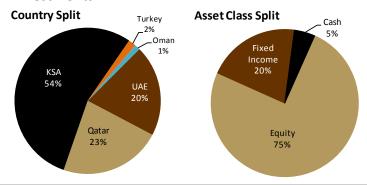
GCC equities flew, led by Kuwait (+12%) and Dubai (+11%). Dubai (+46%), Kuwait (+38%) and Abu Dhabi (+35%) are the 2nd, 3rd and 4th best performing equity markets globally in 2013 behind Ghana (+49%). Local and foreign investors continue to pour money in. The other GCC markets are up around 10% YTD. Fixed income had a big month with ADCD. CBD. Dar Al Arkan. ENBD. IDB, NBAD and QNB all issuing. However the spike in US Treasury yields was a dampener on longer duration, higher grade debt especially.

Barwa Real Estate, Dar Al Arkan and Emaar helped the fund most in May while Industries Qatar, Nawras and Mobily were the key laggards.

Outlook: The economies in our focus markets of KSA, Qatar and the UAE remain very strong. Despite considerable value remaining in many names, the equity 'melt-up' has left some stocks stretched and we aim to increase exposure at better levels. Some sukuk have softened but we see the hunger for yield bringing back buyers once Treasury yields settle.

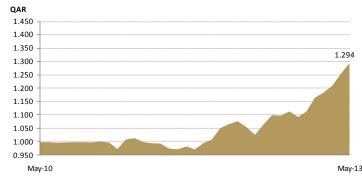
Fund Facts					
Asset class	Shari'a compliant GCC listed equities and sukuk				
Investment Objective	3-5 year capital appreciation				
Minimum initial investment					
- Individual	QAR 100,000				
- Institution	QAR 1,000,000				
Subscription Fees	up to 1%				
Management Fees	1.25% pa				
Performance Fees	10% of NAV increase greater than 36%, over 3-years				
Redemption Fees	0.25%				
Lock-in period	18 months				
Fund Duration	Open-ended				
Founder	Masraf Al Rayan QSC				
Fund Manager	Al Rayan Investment LLC				
Regulator	Qatar Central Bank				
Bloomberg Ticker	ARYGCCQ QD				
Lipper ID	68048996				
AUM (QAR m)	195.5				

Investments



Fund Indicators (Equity)	May 30		
P/E 2013E	11.0x		
P/BV 2013E	2.6x		
Dividend Yield 2013E	5.2%		
Weighted Market Cap (QAR)	29.5bn		
Fund Indicators (Fixed Income)	May 30		
Fund Indicators (Fixed Income) Average Maturity (Years)	May 30		
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Net Asset Value/Unit



Top 5 Holdings (% of total portfolio)

Company			Country	Instrument		Holding
Nakheel 2016			UAE	Fixed I	ncome	9.1%
Etihad Etisalat (Mobily)		KSA	Equity		9.0%	
Emaar Properties PJSC		UAE	Equity		8.1%	
Industries Qatar QSC		Qatar	Equity		7.6%	
Barwa Real Estate Co		Qatar	Equity		6.2%	
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						Since
	1 mth	3 mth	2010	2011	2012	Inception
Performance	3.1%	9.2%	0.1%	-0.6%	12.0%	29.4%

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