

Regional Fund
Performance - 2015GCC Fund >\$50m
- 2016Qatar Asset
Manager - 2016Qatar Asset
Manager - 2016Qatar Asset
Manager - 2017

Al Rayan GCC Fund (Q)

**March 2018****NAV/unit: QAR 1.498****Performance YTD: +6.3%**

Overview: March was another weak month for global markets, due to fears of a global trade war after the US imposed trade tariffs, primarily against China. Fears over data usage saw the tech sector further fuel the sell-off. The S&P 500 (-3%) and European equities (-2%) ended the month lower. Within emerging markets, China -3% and India -4%. The US raised rates 25bps, but 10-year US Treasury yields fell 12bps to 2.74% due to risk aversion; conversely the US Dollar fell 1% against major currencies. Brent crude gained 7.6% (\$69) and gold +0.6% (\$1,327). Most commodities gained but some exceptions included aluminum -6%, urea -4%, copper -3% and corn -1%.

Regional equities were generally lower with the exception of KSA, which rallied +6% ahead of the FTSE EM upgrade announcement, Kuwait was flat. Among other key markets Dubai fell most (-4%) followed by Qatar (-1%) and Abu Dhabi (-0.3%). Debt issues in March included bonds from MAF, Emirates, and ADCB and sukuk from Dar Al Arkan, Sharjah and FAB. Regional sukuk returned +0.05% in March.

United Electronics Co, Saudi Basic Industries and Saudi Co for Hardware helped the fund most during the month while DP World, Medicare Corp and Qatar International Islamic Bank were key laggards.

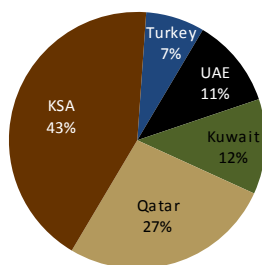
Outlook: FTSE's five stage EM implementation for KSA is expected to dent aggressive buying, but we still expect KSA to outperform other regional markets due to net inflows over next 12-18 months.

Fund Facts

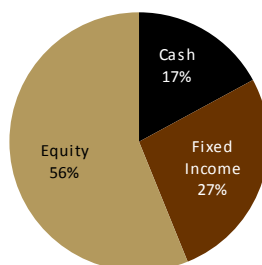
Asset class	Shari'a compliant GCC listed equities and sukuk
Investment Objective	18-24 month capital appreciation
Minimum investment	
- Individual	QAR 100,000 initially, QAR 5,000 thereafter
- Institution	QAR 1,000,000 initially, QAR 50,000 thereafter
Subscription Fees	up to 1%
Management Fees	1.25% pa
Performance Fees	20% of NAV increase above 24%, over 2-years
Lock-in period	Six months
Fund Duration	Open-ended
Founder	Masraf Al Rayan QPSC
Fund Manager	Al Rayan Investment LLC
Regulator	Qatar Central Bank
Custodian	HSBC Bank Middle East
Auditor	Deloitte & Touche
Bloomberg/ Lipper	ARYGCCQD/ 68048996
Net Asset Value (NAV)	QAR 294.0 m

Investments

Country Split



Asset Class Split



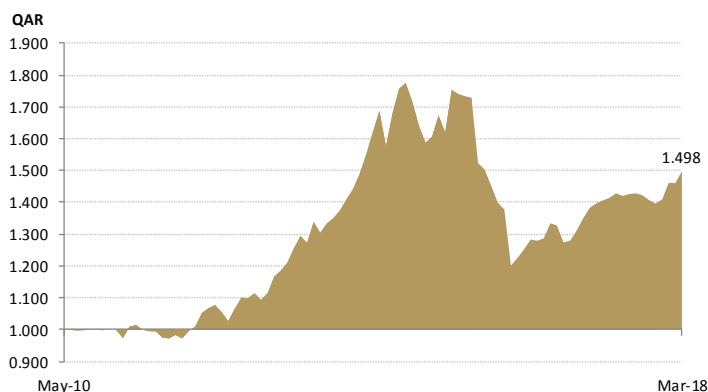
Fund Indicators (Equity)

Indicator	March 2018
P/E 2018E	15.9x
P/BV 2018E	3.4x
Dividend Yield 2018E	4.3%
ROE 2018E	20.2%
Weighted Market Cap (QAR)	35.7bn

Fund Indicators (Fixed Income)

Indicator	March 2018
Weighted maturity (years)	3.4
Weighted yield to maturity	6.3%

Net Asset Value/Unit



Top 5 Holdings (% of total portfolio)

Company	Country	Instrument	%
Kuveyt Turk 2026	Turkey	Fixed Income	6.1%
Mouwasat Medical Services Co	KSA	Equity	5.7%
Dar Al Arkan 2022	KSA	Fixed Income	5.7%
Barwa Real Estate	Qatar	Equity	5.2%
Dar Al Arkan 2019	KSA	Fixed Income	5.0%

Performance[#] (since inception 49.8%)

Last 1mth	Last 3mth	YTD 2018	2010	2011	2012	2013	2014	2015	2016	2017
2.6%	6.3%	6.3%	0.1%	-0.6%	12.0%	26.5%	12.6%	-13.2%	-2.0%	4.4%

[#] Performance is calculated net of expenses