



Sharfa Fund  
Manager - 2012



MENAsukuk  
Manager - 2013



Qatar Asset  
Manager - 2014



Qatar Asset  
Manager - 2015

# Al Rayan GCC Fund (Q)



March 2015

NAV/unit: QAR 1.619

Performance YTD: 2.0%

**Overview:** March saw the beginning of the ECB's quantitative easing program, continued uncertainty around Greece's future in the Eurozone and strong economic data from the US. Global equities were mixed: S&P 500 -2%; Europe +1%; India -5% while Russia and China soared 20% and 13% respectively. 10-year US Treasury yields fell to 1.92% having risen to 2.2% intra-month. The US Dollar rose further in March, +4% vs EUR and GBP and 11% vs the Brazilian Ruble, while Brent crude fell -13% to \$55.1 on expectations a deal with Iran may increase global supply as international sanctions are lifted. Gold fell -2.5% to \$1,184. Among other commodities, ethylene (+7%) and copper (+2.5%) rose while steel continued its slide, falling another 6%.

GCC equities were all negative for the month, as the conflict in Yemen put a dampener on sentiment. Dubai and Abu Dhabi were down -9% and -5%, while Saudi Arabia and Qatar both fell 6%. There was heavy issuance in March, both conventional (including ADCB 2020, BBK 2020) and sukuk (including RAK 2025, SIB 2020, IDB 2020). Despite the rally in US Treasuries towards the month-end, regional sukuk returned -0.21% in March as spreads widened.

Almarai, Aldrees and Aramex helped the Fund most in March, while Najran Cement, Saudi Catering Co and Emaar Properties were key laggards.

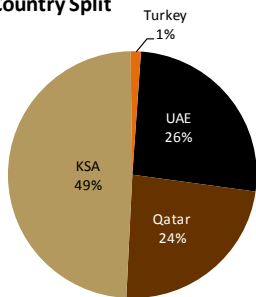
**Outlook:** The Q1 results are set to act as catalyst for GCC equities with the overhang of Yemen keeping markets volatile. We believe an eventual Iranian deal would benefit some GCC economies, especially the UAE. We remain confident on the long term fundamentals in our core markets of Saudi, UAE and Qatar.

## Fund Facts

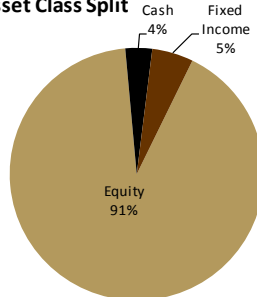
<b>Asset class</b>	Shari'a compliant GCC listed equities and sukuk
<b>Investment Objective</b>	18-24 month capital appreciation
<b>Minimum investment</b>	
- Individual	QAR 100,000 initially, QAR 5,000 thereafter
- Institution	QAR 1,000,000 initially, QAR 50,000 thereafter
<b>Subscription Fees</b>	up to 1%
<b>Management Fees</b>	1.25% pa
<b>Performance Fees</b>	20% of NAV increase greater than 24%, over 2-years
<b>Lock-in period</b>	Six months
<b>Fund Duration</b>	Open-ended
<b>Founder</b>	Masraf Al Rayan QSC
<b>Fund Manager</b>	Al Rayan Investment LLC
<b>Regulator</b>	Qatar Central Bank
<b>Custodian</b>	HSBC Bank Middle East
<b>Auditor</b>	KPMG
<b>Bloomberg Ticker</b>	ARYGCCQ QD
<b>Lipper ID</b>	68048996
<b>Net Asset Value (NAV)</b>	QAR 361.4 m

## Investments

### Country Split



### Asset Class Split



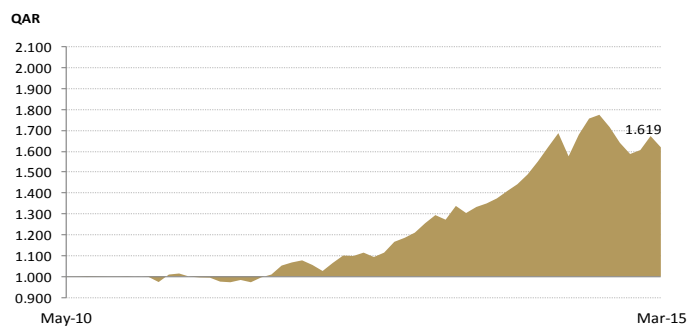
## Fund Indicators (Equity)

Indicator	March 2015
P/E 2015E	16.9x
P/BV 2015E	3.4x
Dividend Yield 2015E	4.4%
Weighted Market Cap (QAR)	20.7bn

## Fund Indicators (Fixed Income)

Indicator	March 2015
Average Maturity (Years)	5.3
Average Yield to Maturity	3.9%

## Net Asset Value/Unit



## Top 5 Holdings (% of total portfolio)

Company	Country	Instrument	%
Mouwasat Medical Services Co	KSA	Equity	9.9%
Najran Cement Co	KSA	Equity	6.8%
Barwa Real Estate Co	Qatar	Equity	6.8%
Aldrees Petroleum & Transport Co	KSA	Equity	6.7%
Emaar Properties PJSC	UAE	Equity	5.6%

	1mth	3mth	2010	2011	2012	2013	2014	Since Inception
Return	-3.2%	2.0%	0.1%	-0.6%	12.0%	26.5%	12.6%	61.9%