



ari'a Fund Manager of the Year 2012 NA Sukuk Manager Qatar Asset

Al Rayan GCC Fund (Q)



March 2014

NAV/unit: QAR 1.551

Performance YTD: 10.1%

Overview: In March global markets started poorly as events in Ukraine dominated headlines and Chinese data was weak. However, sentiment recovered as Ukraine worries subsided and the US reported stronger data. S&P 500 booked 0.9% gains, while European equities ended lower by 1.1%. Yields on 10-year US Treasuries improved to 2.72% following Fed Chairman Yellen's remarks. The US Dollar strengthened 0.5%-1% against most major currencies with the exception of China and Russia. Most commodities were down in reaction to weak China data with urea (-16.6%) hit hard while copper and Henry Hub gas fell 5%. Gold (\$1,287) lost 3% and Brent crude was down 1% to \$107.8.

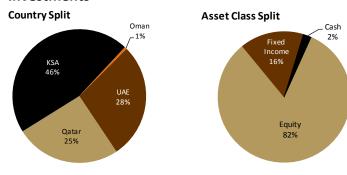
GCC equities were mixed in March, as Qatar (-1.1%) lost after Gulf allies withdrew their envoys while Abu Dhabi (-1.3%) was weaker on profit taking. Dubai jumped 5.5% (now the best performing equity market in the world in 2014), well supported by KSA (+4%) and Kuwait (+3.9%). Despite some weakness in EM fixed income, local bond markets continued to grind higher on short supply -- only IDB raised \$1.5 billion during the month.

Emaar Properties, Mouwasat Medical Services and Barwa Real Estate helped the fund most in March while Aldrees Petroleum, Qatar Industrial Manufacturing Co and Air Arabia were key laggards.

Outlook: Outlook for our focus markets remains strong especially due to the MSCI EM upgrade for UAE and Qatar in May 2014. During Q1 2014, Qatar witnessed net foreign inflows of \$860 million compared with \$1.06 billion for all of 2013. High demand for regional equities will further expand valuation multiples.

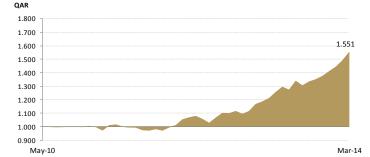
Fund Facts					
Asset class	Shari'a compliant GCC listed equities and sukuk				
Investment Objective	18-24 month capital appreciation				
Minimum initial investment					
- Individual	QAR 100,000				
- Institution	QAR 1,000,000				
Subscription Fees	up to 1%				
Management Fees	1.25% pa				
Performance Fees	20% of NAV increase greater than 24%, over 2-years				
Lock-in period	Six months				
Fund Duration	Open-ended				
Founder	Masraf Al Rayan QSC				
Fund Manager	Al Rayan Investment LLC				
Regulator	Qatar Central Bank				
Custodian	HSBC Bank Middle East				
Auditor	KPMG				
Bloomberg Ticker	ARYGCCQ QD				
Lipper ID	68048996				
AUM (QAR m)	231.9				

Investments



Fund Indicators (Equity)	March 31			
P/E 2014E	16.4x			
P/BV 2014E	3.5x			
Dividend Yield 2014E	4.3%			
Weighted Market Cap (QAR)	30.6bn			
Fund Indicators (Fixed Income)	March 31			
Average Maturity (Years)	2.8			
Average Yield to Maturity	6.4%			

Net Asset Value/Unit



Top 5 Holdings (% of total portfolio)

Company			Coun	try Inst	rument	:	Holding
Emaar Properties PJSC			UAE	Equ	iity		9.0%
Industries Qatar QSC			Qata	r Equ	iity		7.2%
Mouwasat Medical Services			KSA	Equ	iity		6.6%
Nakheel 2016			UAE	Fixe	ed Incon	ne	6.0%
Barwa Real Estate			Qata	r Equ		5.8%	
						-	
							Since
	1 mth	3 mth	2010	2011	2012	2013	Inception
Performance	4.2%	10.1%	0.1%	-0.6%	12.0%	26.5%	55.1%
							-

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Disclaimer: Past performance is not an indication of future results. The value of investments can go up as well as down. Investors should consider carefully information contained in the Fund prospectus, including investment objectives, risks, charges and expenses. Please read the prospectus carefully before investing. An investment is neither insured nor guaranteed by the Bank nor any other government agency. Although the Fund seeks to preserve and grow the value of your investment, it is possible to lose money by investing in the Fund. If in doubt please seek independent professional financial advice.