



Qatar Equities  
Manager - 2015



Regional Fund  
Performance - 2015



GCC Fund > \$50m  
- 2016



Qatar Asset  
Manager - 2016



Qatar Asset  
Manager - 2016

# Al Rayan GCC Fund (Q)



January 2018

NAV/unit: QAR 1.461

Performance YTD: **+3.7%**

**Overview:** 2018 resumed where 2017 left off as January saw equities rally and the US Dollar weaken which supported commodities and US Treasury yields continued to rise. Positive global growth expectations supported these moves. S&P 500 +5.6% while Europe +1.6%. Within emerging markets, Brazil +11% while China and India both 5%+. 10-year US Treasury yields +30bps to 2.71% as the US Dollar lost 3-4% against major currencies. Brent crude ended at \$69 (+4%) and gold at \$1,340 (+3%). Ethylene and steel both +10% while both aluminum and copper fell 2%.

Regional equities also had a good start to 2018 as Qatar (+8%) took the lead ahead of earnings with companies announcing better than expected dividends. It was followed by Saudi Arabia (+6%) and Abu Dhabi (+4.6%). Debt issues in January included Formosa bonds from QNB, FAB and ADCB, issuing \$720m, \$610m and \$540m respectively. The government of Oman issued a three tranche \$6.5bn bond. Regional sukuk returned -0.08% in January.

Mouwasat Medical Services, Al Rajhi Bank and Qatar International Islamic Bank helped the fund most during the month while Dubai Islamic Bank, Human Soft Holding and Ezdan 2022 sukuk were key laggards.

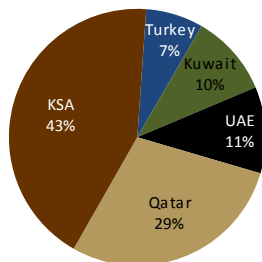
**Outlook:** Full year earnings so far have been a mixed bag while oil price strength has been a tail wind for the market. Historically, regional markets have offered buying opportunities after dividend season and we expect the same in 2018.

## Fund Facts

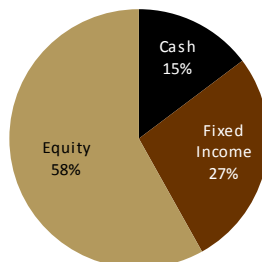
<b>Asset class</b>	Shari'a compliant GCC listed equities and sukuk
<b>Investment Objective</b>	18-24 month capital appreciation
<b>Minimum investment</b>	
- Individual	QAR 100,000 initially, QAR 5,000 thereafter
- Institution	QAR 1,000,000 initially, QAR 50,000 thereafter
<b>Subscription Fees</b>	up to 1%
<b>Management Fees</b>	1.25% pa
<b>Performance Fees</b>	20% of NAV increase above 24%, over 2-years
<b>Lock-in period</b>	Six months
<b>Fund Duration</b>	Open-ended
<b>Founder</b>	Masraf Al Rayan QPSC
<b>Fund Manager</b>	Al Rayan Investment LLC
<b>Regulator</b>	Qatar Central Bank
<b>Custodian</b>	HSBC Bank Middle East
<b>Auditor</b>	KPMG
<b>Bloomberg/ Lipper</b>	ARYGCCQ QD/ 68048996
<b>Net Asset Value (NAV)</b>	QAR 333.1 m

## Investments

### Country Split



### Asset Class Split



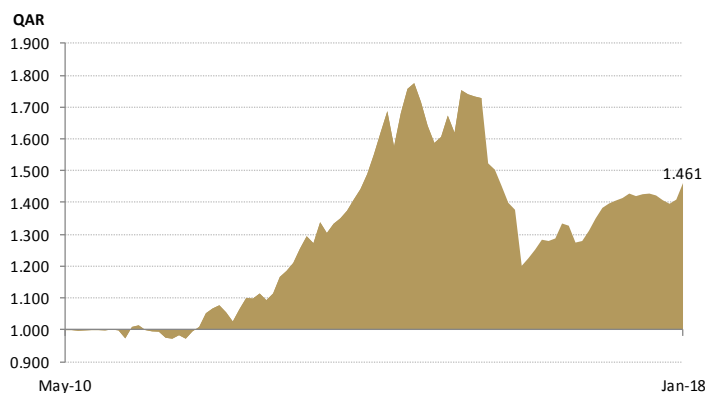
### Fund Indicators (Equity)

Indicator	January 2018
P/E 2018E	15.2x
P/BV 2018E	3.0x
Dividend Yield 2018E	4.5%
ROE 2018E	19.0%
Weighted Market Cap (QAR)	53.6bn

### Fund Indicators (Fixed Income)

Indicator	January 2018
Weighted maturity (years)	3.6
Weighted yield to maturity	6.8%

## Net Asset Value/Unit



## Top 5 Holdings (% of total portfolio)

Company	Country	Instrument	%
Kuveyt Turk 2026	Turkey	Fixed Income	6.2%
Industries Qatar	Qatar	Equity	5.7%
Barwa Real Estate	Qatar	Equity	5.2%
Dar Al Arkan 2022	KSA	Fixed Income	5.0%
Dar Al Arkan 2019	KSA	Fixed Income	5.0%

## Performance<sup>#</sup> (since inception 46.1%)

Last 1mth	Last 3mth	YTD 2018	2010	2011	2012	2013	2014	2015	2016	2017
3.7%	3.8%	3.7%	0.1%	-0.6%	12.0%	26.5%	12.6%	-13.2%	-2.0%	4.4%

<sup>#</sup> Performance is calculated net of expenses