

## Al Rayan GCC Fund (Q)



February 2013 NAV/unit: QAR 1.185 Performance YTD: 6.4%

**Overview:** After a very strong start to the year, most assets saw a reversal of gains in February. Politicians and central bankers remained in focus with a market-negative Italian election, comments about currency wars, the UK losing its AAA-rating and worries the Fed's QE3 may be pulled back. Gold, aluminium, copper, oil, steel all dropped 5-6%. Most equity markets struggled with EM hit badly as Brazil, India and China fell 4-5%. US assets were a bright spot: equities rose to Oct 2007 levels, US Dollar +4% vs Euro and Sterling, and +1% vs JPY while US Treasuries bounced (10-year yield 1.88%).

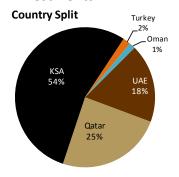
GCC equities were mixed. Five markets rallied, led by Abu Dhabi (+6%) helped by better results, dividend surprises and the Aldar-Sorouh merger. Qatar at -2% was the laggard as retail investor selling post dividends intensified; ahead of the \$3 billion IPO of some Qatar Holding assets, cash is being raised. Buyers returned to GCC bonds as liquidity at regional banks clearly still requires a home. Emirates Airline 2025 bond launched in February performed well.

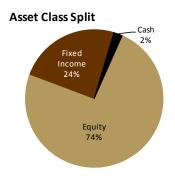
Dar Al Arkan 2015, Emaar and Mouwasat helped the portfolio most in February while Dar Al Arkan, Barwa Real Estate, and Al Rajhi Bank were the key laggards.

**Outlook**: The standout feature in February was the surge in dividends announced by UAE companies, across sectors. In addition, Dubai data points (including Emaar's new project sales) keep getting better. The other feature has been the jump, from a low base, of foreign investor flows in to Saudi Arabia. This appears to be early-positioning ahead of the market opening up (we believe in 2014). We continue to focus on KSA, Qatar and the UAE.

Fund Facts				
Asset class	Shari'a compliant GCC listed equities and sukuk			
Investment Objective	3-5 year capital appreciation			
Minimum initial investment				
- Individual	QAR 100,000			
- Institution	QAR 1,000,000			
Subscription Fees	up to 1%			
Management Fees	1.25% pa			
Performance Fees	10% of NAV increase greater than 36%, over 3-years			
Redemption Fees	0.25%			
Lock-in period	18 months			
Fund Duration	Open-ended			
Founder	Masraf Al Rayan QSC			
Fund Manager	Al Rayan Investment LLC			
Regulator	Qatar Central Bank			
Bloomberg Ticker	ARYGCCQ QD			
Lipper ID	68048996			
AUM (QAR m)	179.2			

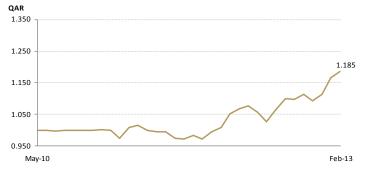
## **Investments**





Fund Indicators (Equity)	February 28		
P/E 2013E	10.2x		
P/BV 2013E	2.1x		
Dividend Yield 2013E	5.6%		
Weighted Market Cap (QAR)	28.6bn		
Fund Indicators (Fixed Income)	February 28		
Average Maturity (Years)	2.8		
Average Yield to Maturity	6.4%		
Average ricia to watarity	0.470		

## **Net Asset Value/Unit**



## Top 5 Holdings (% of total portfolio)

Company	Country	Instrument	Holding
Dar Al Arkan 2015	KSA	Fixed Income	12.3%
Nakheel 2016	UAE	Fixed Income	9.9%
Etihad Etisalat (Mobily)	KSA	Equity	9.6%
Emaar Properties PJSC	UAE	Equity	7.9%
Barwa Real Estate Co	Qatar	Equity	7.8%

						Since
	1 mth	3 mth	2010	2011	2012	Inception
Performance	1.6%	8.4%	0.1%	-0.6%	12.0%	18.5%

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