



Shar'i'a Fund Manager  
of the Year 2012

# Al Rayan GCC Fund (Q)



April 2013

NAV/unit: QAR 1.255

Performance YTD: **12.3%**

**Overview:** In a month seeing a steady drip of negative economic data globally, some risk assets rallied while others fell. Markets were pleased with Japan adding to the global pot of cheap and easy money and on rising confidence the Fed is unlikely to pull back soon (Japan equities +12%, S&P500 +2% to a record high, US Treasuries rallied). However concerns over China weighed on all commodities and EM equities. Gold dropped \$220 in two days to \$1,348, but ended April at \$1,476 (-7.6%). Brent -7% to \$101.5 while silver, ethylene and urea all plunged 12-14%. Apple set a new record: its 6-tranche, \$17 billion bond issue, was the largest ever by a corporate.

After -5% in March, Dubai equities roared higher (+17%) on increased interest from local and foreign investors on encouraging Q1 results in the UAE (Abu Dhabi +8%). Kuwait (+11%) continued up, driven by optimism on political reconciliation helping economic prospects. KSA was the relative underperformer at +1%. Regional fixed income saw well-received issuance from QNB, Batelco, FGB, Taqa and ADCB helped by a rally in US Treasuries.

Emaar, Savola and Industries Qatar helped the fund most in April while QIMC, Mobily and Nawras were the key laggards.

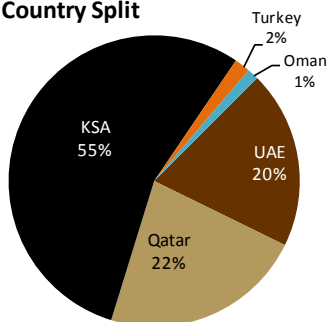
**Outlook:** In the March update we were optimistic on regional consumer stocks and UAE companies ahead of Q1 results; these have been the stars so far and we expect this to remain intact. Despite the rally in regional markets, compelling valuations exist as share prices have not kept up with earnings growth in many cases. We remain positive on regional equity and fixed income markets.

## Fund Facts

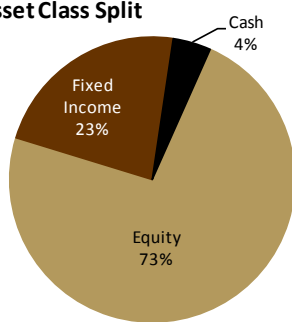
<b>Asset class</b>	Shar'i'a compliant GCC listed equities and sukuk
<b>Investment Objective</b>	3-5 year capital appreciation
<b>Minimum initial investment</b>	
- Individual	QAR 100,000
- Institution	QAR 1,000,000
<b>Subscription Fees</b>	up to 1%
<b>Management Fees</b>	1.25% pa
<b>Performance Fees</b>	10% of NAV increase greater than 36%, over 3-years
<b>Redemption Fees</b>	0.25%
<b>Lock-in period</b>	18 months
<b>Fund Duration</b>	Open-ended
<b>Founder</b>	Masraf Al Rayan QSC
<b>Fund Manager</b>	Al Rayan Investment LLC
<b>Regulator</b>	Qatar Central Bank
<b>Bloomberg Ticker</b>	ARYGCCQ QD
<b>Lipper ID</b>	68048996
<b>AUM (QAR m)</b>	189.6

## Investments

### Country Split



### Asset Class Split



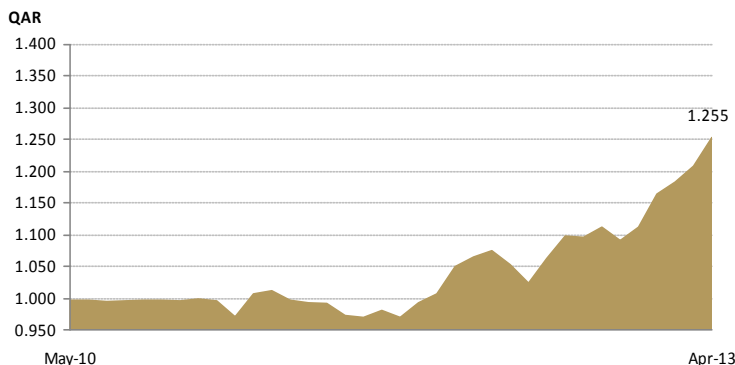
### Fund Indicators (Equity)

Indicator	April 30
P/E 2013E	10.5x
P/BV 2013E	2.5x
Dividend Yield 2013E	5.4%
Weighted Market Cap (QAR)	31.1bn

### Fund Indicators (Fixed Income)

Indicator	April 30
Average Maturity (Years)	2.6
Average Yield to Maturity	5.9%

## Net Asset Value/Unit



## Top 5 Holdings (% of total portfolio)

Company	Country	Instrument	Holding
Dar Al Arkan 2015	KSA	Fixed Income	11.7%
Ethad Etisalat (Mobily)	KSA	Equity	9.8%
Nakheel 2016	UAE	Fixed Income	9.3%
Industries Qatar QSC	Qatar	Equity	8.2%
Emaar Properties PJSC	UAE	Equity	7.9%

	1 mth	3 mth	2010	2011	2012	Since Inception
Performance	3.7%	7.6%	0.1%	-0.6%	12.0%	25.5%