



Al Rayan GCC Fund (F)



September 2013 NAV/unit: USD 1.290 Performance YTD: 18.8%

Overview: After August's EM driven worries, September was initially impacted by rising tension in Syria (which then eased) followed by anxiety ahead of the expected start of Fed tapering (which didn't happen). Global markets were encouraged by 'no taper' but then focus shifted to the US political stalemate over the budget and debt ceiling. Over the month, the US dollar fell after last month's spike; most commodities were lower (Brent -3.5% to \$108, gold -5% to \$1,332); US Treasuries rallied (10-year yield down to a 6-week low of 2.61%); while key global equity markets rose 3-5%. September also saw the largest bond issue in history with US telecom operator Verizon's \$49 billion issue topping the previous record of \$17bn by Apple.

For a change, most GCC equities underperformed global equities in September. Dubai saw the most aggressive relief rally after Syria worries eased, +9.5% on the month (+70% YTD). Abu Dhabi (+2.9%) followed, while Oman (-0.7%) and Qatar (-0.1%) lagged. After several months of poor performance, regional bonds rebounded and several issuers, taking advantage of considerable pent up demand, began to launch deals.

Mouwasat, Dar Al Arkan and Extra helped the fund most in September while Industries Qatar, Yanbu Cement and Dar Al Arkan 2018 were key laggards.

Outlook: Although the economic prospects of our focus GCC markets of Saudi Arabia, Qatar and the UAE continue to get better, we believe the recent bounce may have been too rapid in some names. The fund has taken advantage of the rally and increased the cash position, looking to benefit from buying opportunities that may emerge during Q3 results season.

Fund Facts			
Asset class	Shari'a compliant GCC listed equities and sukuk		
Investment Objective	18-24 month capital appreciation		
Minimum initial investment			
- Individual	USD 30,000		
- Institution	USD 300,000		
Subscription Fees	up to 1%		
Management Fees	1.25% pa		
Performance Fees	20% of NAV increase greater than 24%, over 2-years		
Lock-in period	Six months		
Fund Duration	Open-ended		
Founder	Masraf Al Rayan QSC		
Fund Manager	Al Rayan Investment LLC		
Regulator	Qatar Central Bank		
Custodian	HSBC Bank Middle East		
Auditor	КРМG		
Bloomberg Ticker	ARYGCCF QD		
Lipper ID	68048992		
AUM (USD m)	14.9		

September 30





Net Asset Value/Unit

0.900



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P/E 2013E	12.1x
P/BV 2013E	2.9x
Dividend Yield 2013E	4.7%
Weighted Market Cap (USD)	7.6bn
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Fund Indicators (Fixed Income)	September 30
Fund Indicators (Fixed Income) Average Maturity (Years)	September 30
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Fund Indicators (Equity)

USD 1.500 1.400 1.300 1.200 1.100 1.000

Top 5 Holdings (% of total portfolio)

2.2%

Company			Country	Instrument	Holding
Nakheel 2016			UAE	Fixed Income	7.3%
Emaar Properties PJSC			UAE	Equity	7.0%
Etihad Etisalat (Mobily)			KSA	Equity	6.9%
Industries Qatar QSC			Qatar	Equity	6.8%
Al Mouwasat Medical Services			KSA	Equity	6.5%
					Since
	1 mth	3 mth	2010	2011 2012	Inception

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29.0%

Performance