



MENA Sukuk Manager of the Year 2013



Al Rayan GCC Fund (F)

Bloomberg Ticker

AUM (USD m)

Lipper ID



January 2014 NAV/unit: USD 1.401 Performance YTD: 2.2%

Overview: January was not a happy start for global equity investors, as equities slipped on issues ranging from weakness in emerging markets, increasing Fed tapering and softer than expected economic data from US and China. S&P 500 lost 3.6%, while European stocks lost 1.7% during the month. 10-year US Treasuries rallied as yields dropped to 2.64% from 3.03% last month. The US Dollar was stronger against all major currencies while emerging market currencies suffered. Within commodities, gold (\$1245) shined on risk-averse trades to gain 3.2% while Henry Hub gas (+16.7%) and urea (+7.9%) continued to rally. Other major commodities were down, led by aluminum (-5.7%), copper (-4%) and Brent crude (-3.7% to \$106.4).

In contrast to global equities, GCC equities rallied ahead of dividend season and optimism on stronger economic outlook. Dubai (+11.9%) continued to lead the GCC, well supported by Abu Dhabi (+8.9%) and Qatar (+7.5%). Saudi added another 2.6% despite some disappointing results. Contrary to expectations, bond markets moved higher helped by a lack of new supply (only Saudi Electricity raised \$ 1.2 bn and KIPCO issued \$ 500 million).

Dubai Islamic Bank, Industries Qatar and Qatar International Islamic Bank helped the fund most in January while Mouwasat, Savola and Yanbu Cement were key laggards.

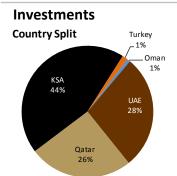
Outlook: There is uneasiness about emerging markets as Fed tapering continues and monetary policy is being tightened. However, underlined by some excellent Q4 results, our confidence in the medium-term outlook of our focus markets (Saudi Arabia, UAE, Qatar) is unchanged. We see a number of lucrative opportunities and remain disciplined on entry and exit levels.

Fund Facts Shari'a compliant GCC listed Asset class equities and sukuk **Investment Objective** 18-24 month capital appreciation Minimum initial investment - Individual USD 30,000 - Institution USD 300,000 **Subscription Fees** up to 1% **Management Fees** 1.25% pa 20% of NAV increase greater than **Performance Fees** 24%, over 2-years Lock-in period Six months **Fund Duration** Open-ended **Founder** Masraf Al Rayan QSC **Fund Manager** Al Rayan Investment LLC Regulator **Qatar Central Bank** Custodian **HSBC Bank Middle East** Auditor **KPMG**

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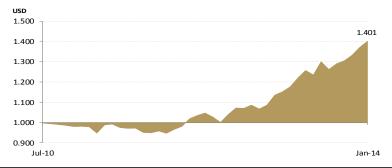
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Fund Indicators (Equity)	January 30			
P/E 2014E	13.8x			
P/BV 2014E	2.8x			
Dividend Yield 2014E	4.8%			
Weighted Market Cap (USD)	7.3bn			
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Fund Indicators (Fixed Income)	January 30			
Average Maturity (Years)	3.0			
Average Yield to Maturity	7.1%			

Net Asset Value/Unit



Top 5 Holdings (% of total portfolio)

Company	Country	Instrument	Holding
Emaar Properties PJSC	UAE	Equity	7.0%
Nakheel 2016	UAE	Fixed Income	6.6%
Al Mouwasat Medical Services	KSA	Equity	6.3%
Industries Qatar QSC	Qatar	Equity	6.2%
Barwa Real Estate	Qatar	Equity	5.2%

	1 mth	3 mth	2010	2011	2012	2013	Inception
Performance	2.2%	7.4%	-1.9%	-1.5%	12.4%	26.2%	40.1%

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