



Qatar Equities Manager - 2015



Regional Fund Performance - 2015



GCC Fund >\$50m - 2016



Qatar Asset Manager - 2016



Qatar Asset Manager - 2016

Al Rayan GCC Fund (F)



February 2018

NAV/unit: USD 1.415

Performance YTD: **+3.7%**

Overview: The historic fifteen-month US equity bull-run finally hit a sustained period of weakness as prices nosedived early in the month before recovering as investors felt global growth fears were premature. The S&P 500 and European equities ended the month -4% (US -10% intra-month). Within emerging markets, China -6.4% and India -5%. A more hawkish tone from the Fed saw 10-year US Treasury yields +15bps to 2.86% as inflation expectations increased and the US Dollar + 2-3% against major currencies. Brent crude lost -5.6% (\$65) and gold -1.5% (\$1,319). Most commodities eased, some exceptions included steel +11%, urea +6%, wheat +6% and corn +3%.

Regional equities followed global sentiment as Qatar (-8%) fell after a strong two month rally, Dubai and Saudi were also negative at -4.4% and -3% respectively. Smaller markets, Bahrain (+1.4%) and Kuwait (+0.5%), were more resilient. Debt issues in February included bonds from Shelf Drilling, ENBD and sukuk from DIB, issuing a \$1bn, 5 year maturity. Regional sukuk returned -0.98% in February.

United Electronics Co, Dar Al Arkan 2022 and Mouwasat Medical Services helped the fund most during the month while DP World, Industries Qatar and Barwa Real Estate sukuk were key laggards.

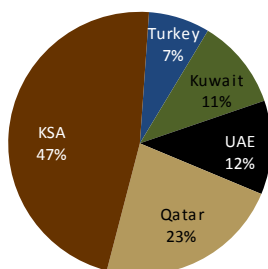
Outlook: On 28 March, FTSE is likely to give Saudi Arabia 12-month notice of entry to its EM index; MSCI could do the same in June. Aggressive buying would then be expected. For other regional markets stock-picking will be as important as ever

Fund Facts

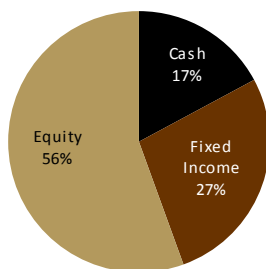
Asset class	Shari'a compliant GCC listed equities and sukuk
Investment Objective	18-24 month capital appreciation
Minimum investment	
- Individual	\$30,000 initially, \$1,500 thereafter
- Institution	\$300,000 initially, \$15,000 thereafter
Subscription Fees	up to 1%
Management Fees	1.25% pa
Performance Fees	20% of NAV increase above 24%, over 2-years
Lock-in period	Six months
Fund Duration	Open-ended
Founder	Masraf Al Rayan QPSC
Fund Manager	Al Rayan Investment LLC
Regulator	Qatar Central Bank
Custodian	HSBC Bank Middle East
Auditor	Deloitte & Touche
Bloomberg/ Lipper	ARYGCCF QD/ 68048992
Net Asset Value (NAV)	USD 14.5 m

Investments

Country Split



Asset Class Split



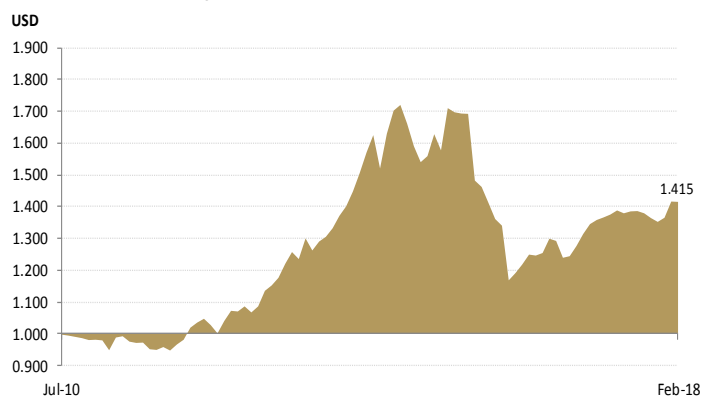
Fund Indicators (Equity)

Indicator	February 2018
P/E 2018E	15.3x
P/BV 2018E	3.1x
Dividend Yield 2018E	4.4%
ROE 2018E	19.3%
Weighted Market Cap (USD)	14.0bn

Fund Indicators (Fixed Income)

Indicator	February 2018
Weighted maturity (years)	3.5
Weighted yield to maturity	6.4%

Net Asset Value/Unit



Top 5 Holdings (% of total portfolio)

Company	Country	Instrument	%
Kuveyt Turk 2026	Turkey	Fixed Income	6.2%
Dar Al Arkan 2022	KSA	Fixed Income	5.8%
Mouwasat Medical Services Co	KSA	Equity	5.3%
Dar Al Arkan 2019	KSA	Fixed Income	5.1%
Barwa Real Estate	Qatar	Equity	4.6%

Performance[#] (since inception 41.5%)

Last 1mth	Last 3mth	YTD 2018	2010	2011	2012	2013	2014	2015	2016	2017
-0.1%	4.7%	3.7%	-1.9%	-1.5%	12.4%	26.2%	12.3%	-13.0%	-1.9%	3.9%

[#] performance is calculated net of expenses