

# Al Rayan GCC Fund (F)



#### December 2012

### AuM: USD 12.0 million

#### Net Asset Value/unit: USD 1.086

**Overview:** December was another positive month for risk assets helped by promises of intervention from various central banks, improved momentum in China and optimism around US fiscal cliff negotiations. Major global equity markets rose, led by EM which continues to bounce back (China +15% and Brazil +6% in Dec). Despite the USD hitting an 8 month low, gold was 2% lower (\$1,676), however Brent rose 1% to \$111. 2012 was far better than many feared 12 months ago because of greater than expected intervention from politicians and central banks.

GCC equities had a mixed end to 2012. Saudi (+4.1%) more than reversed November's drop; Oman also bounced 4%. Abu Dhabi lagged at -1.6% and Qatar was also slightly weaker. For the year 2012, Dubai was 20% higher, Abu Dhabi +10% while Qatar -5% and Bahrain -7% were the laggards. There were a few regional bond issues in December which were successful but, as expected, there was some modest profit taking in higher-grade names.

Mobily, Dar Al Arkan 2015 and Dar Al Arkan equity helped the fund most in December while Barwa Real Estate, Shaker and Almarai were the key laggards.

**Outlook**: We await Q4 results and, key to regional sentiment, dividend updates. We expect Saudi and UAE companies to impress the most. Qatar is dominated by financials which have had a forgettable year. Overall, 2013 prospects remain bright and we remain focused on bottom up opportunities. But risks are present and we argue the most notable are further potential laws to increase jobs and/or salaries for nationals.

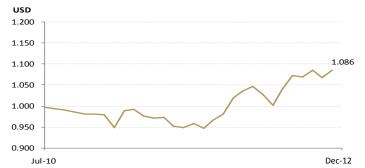
Fund Facts	
Asset class	Shari'a compliant, GCC listed equities and fixed-income instruments
Investment Objective	3-5 year capital appreciation
Minimum initial investment	
- Individual	USD 30,000
- Institution	USD 300,000
Subscription Fees	up to 1%
Management Fees	1.25% pa
Performance Fees	10% of NAV increase greater than 36%, over 3-years
Redemption Fees	0.25%
Lock-in period	18 months
Fund Duration	Open-ended
Founder	Masraf Al Rayan QSC
Fund Manager	Al Rayan Investment LLC
Regulator	Qatar Central Bank
Bloomberg Ticker	ARYGCCF QD

#### **Asset Class Split Country Split** Turkey Oman 1% Fixed Income 26% KSA UAE 56% 16% Equity Qatar 69% 25%

Fund Indicators (Equity)	December 31	
P/E 2012E	10.9x	
P/BV 2012E	2.3x	
Dividend Yield 2012E	4.9%	
Weighted Market Cap (USD)	7.4bn	
Fund Indicators (Fixed Income)	December 31	
Fund Indicators (Fixed Income) Average Maturity (Years)	<b>December 31</b> 2.4	

### Net Asset Value/Unit

Investments



## Top 5 Holdings (% of total portfolio)

Company		Country	Instrument	Holding
Dar Al Arkan 2015		KSA	Fixed Income	14.8%
Etihad Etisalat (Mobily)		KSA	Equity	9.3%
Industries Qatar QSC		Qatar	Equity	7.7%
Barwa Real Estate Co		Qatar	Equity	7.2%
Emaar Properties PJSC		UAE	Equity	6.3%
	2010	2011	2012	YTD
Performance	-1.9%	-1.5%	12.4%	12.4%

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Disclaimer: Past performance is not an indication of future results. The value of investments can go up as well as down. Investors should consider carefully information contained in the Fund prospectus, including investment objectives, risks, charges and expenses. Please read the prospectus carefully before investing. An investment is neither insured nor guaranteed by the Bank nor any other government agency. Although the Fund seeks to preserve and grow the value of your investment, it is possible to lose money by investing in the Fund. If in doubt please seek independent professional financial advice.