# MASRAF AL RAYAN (Q.P.S.C.)

### CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

### Masraf Al Rayan (Q.P.S.C.)

#### CONSOLIDATED FINANCIAL STATEMENTS As at and for the year ended 31 December 2019

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# **Deloitte.**

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QR. 99 – 8

RN: 0532/WS/FY2020

#### INDEPENDENT AUDITOR'S REPORT

To the Shareholders Masraf Al Rayan (Q.P.S.C.) Doha - Qatar

#### Report on the audit of the consolidated financial statements

#### Opinion

We have audited the consolidated financial statements of Masraf Al Rayan (Q.P.S.C.) (the "Bank") and its subsidiaries (together the "Group"), which comprise the consolidated statement of financial position as at 31 December 2019, and the consolidated income statement, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2019, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Financial Accounting Standards ("FAS") issued by Accounting and Auditing Organisation for Islamic Financial Institutions ("AAOIFI") and the applicable provisions of Qatar Central Bank regulations.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the consolidated financial statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Codes of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the State of Qatar, and we have fulfilled our other ethical responsibilities. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the year ended 31 December 2019. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter	How the matter was addressed in our audit
Impairment of financial assets	
The Group's financial assets, both on and off balance sheet, amounted to QAR 119.1 billion and QAR 112.4 billion as at 31 December 2019 and 2018, respectively. The expected credit losses (ECL) allowance recognized for the year ended December 31, 2019 amounted to QAR 709 million (2018: QAR 671 million).	We have assessed and tested the design and operating effectiveness of the relevant controls over data governance, methodologies, inputs and assumptions used by the Group in calculating impairment allowances. In addition, our work performed include the
<ul> <li>FAS 30 Impairment, Credit Losses and Onerous Commitments is a complex accounting standard that requires considerable judgements, which are key in the development of models to measure expected credit losses on financial assets, including debt type investments carried at amortized cost. There is a risk that financial assets are impaired and adequate impairment allowances are not provided in accordance with the requirements of FAS 30 and the applicable provisions of Qatar Central Bank regulations.</li> <li>Financial assets might be inaccurate due to: <ul> <li>The methodologies used to develop probability of default (PD); loss given default (LGD); and (exposure at default EAD) are inappropriate.</li> <li>Inappropriate segmentation of portfolios is used to develop risk parameters.</li> <li>The number and range of forward-looking scenarios are not representative of an appropriate range of possible outcomes.</li> <li>Extrapolation techniques used to project scenarios and parameters (PD, LGD, and EAD) in future periods are inappropriate.</li> <li>The methodology used to allocate a probability to each scenario is inappropriate or unsupported.</li> <li>Significant increases (or reductions) in credit risk (movements between Stage 1, Stage 2 and Stage 3) are not completely or accurately identified on a timely basis.</li> <li>Assumptions incorporated in the ECL model are not updated on a timely basis.</li> </ul> </li> </ul>	<ul> <li>below procedures, among others on the Group's FAS 30 ECL model:</li> <li>For a selection of exposures, performed a detailed credit review and challenged the Group's staging and impairment allowance calculation.</li> <li>Review and assessment of the appropriateness of the data, assumptions and methodologies used within the Bank's FAS 30 ECL model (PD, LGD, and EAD) and customer internal rating systems and methodology.</li> <li>Assessment on whether significant increase in credit risk (SICR) indicators are present for the financing assets portfolio based on FAS 30 and Qatar Central Banks guidance and the possible implications on the ECL staging and expected provisioning.</li> <li>Assessment of the ECL methodology, macroeconomic scenarios weightage, model validation/testing, including post model adjustments on a sample basis.</li> <li>Further, we ensured that the component auditors of the Group's significant components have performed consistent audit procedures as per the above, as applicable.</li> </ul>

### Key Audit Matters (continued)

Key audit matter	How the matter was addressed in our audit
Impairment of financial assets (continued)	
Refer to the following notes of the consolidated financial statements: Note 3h – Significant accounting policies on impairment of financial assets Note 4 – Financial risk management Note 7 – Fair value and classification of financial instruments Note 9 – Due from banks Note 10 – Financing assets Note 11 – Investment securities	We have assessed whether the related disclosures of this area are adequate in accordance to the requirements of Financial Accounting Standards ("FAS") issued by Accounting and Auditing Organisation for Islamic Financial Institutions ("AAOIFI") and applicable provision of QCB regulations.
IT systems and controls over financial reporting	
We identified IT systems and controls over financial reporting as an area of focus because the Bank's financial accounting and reporting systems are vitally dependent on complex technology. The extensive volume and variety of transactions processed daily raises a risk that automated accounting procedures and related internal controls are not accurately designed and operating effectively. A particular area of focus related to logical access management and segregation of duties. The underlying principles are important because they ensure that changes to applications and data are appropriate, authorised and monitored. In particular, the incorporated relevant controls are essential to limit the potential for fraud and error as a result of change to an application or underlying data.	Our audit approach relies on automated controls and therefore procedures were designed to test access and control over IT systems. Our audit procedures included: Obtain the IT understanding on applications relevant to financial reporting including the Equation - core banking system, Opics - Treasury system, TI – Trade finance system, LOS – retail and corporate financing assets business and the Swift messaging and the infrastructure supporting these applications; Testing the key automated input / processing and output controls relevant to business processes. Testing the IT general controls relevant to automated controls and computer-generated information covering access security, program changes, data centre and network operations; Assessing accuracy and completeness of computer generated information used in financial reporting.

#### Other information

Board of Directors is responsible for the other information. The other information comprises the Board of Directors Report which we obtained prior to the date of this auditor's report and other information included in the the Annual Report, which is expected to be made available to us after the date of this auditor's report. The other information does not include the consolidated financial statements and our auditor's report thereon. Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance or conclusion thereon. In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the board of directors for the consolidated financial statements

Board of Directors is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with FAS issued by AAOIFI, the Qatar Central Bank regulations, and for such internal control as Board of Directors determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, Board of Directors is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so. Board of Directors is responsible for overseeing the Group's financial reporting process.

#### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of user taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

Identify and assess the risk of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

#### Auditor's responsibilities for the audit of the consolidated financial statements (continued)

- > Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosure is inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with *those charged with governance*, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law and regulations preclude public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on other legal and regulatory requirements

We are also of the opinion that proper books of account were maintained by the Group. We have obtained all the information and explanations which we considered necessary for the purpose of our audit. We further confirm that the consolidated financial information included in the Board of Directors' report addressed to the General Assembly is in agreement with the books and records of the Group. To the best of our knowledge and belief and according to the information given to us, no contraventions of the applicable provisions of Qatar Central Bank Law, Qatar Commercial Companies Law and the Bank's Articles of Association were committed during the year which would materially affect the Group's financial position or its financial performance.

Doha - Qatar February 17, 2020 For Deloitte & Touche Qatar Branch

Walid Slim Partner License No. 319 QFMA Auditor License No. 120156

	Notes	2019	2018
ASSETS			
Cash and balances with Qatar Central Bank	8	3,122,860	3,026,994
Due from banks	- 9	6,035,090	
Financing assets	10	74,837,309	1,512,865
Investment securities	10	21,378,706	72,515,286
Investment in associates	12		19,222,111
Fixed assets	12	527,398 227,731	525,859
Other assets	13		188,979
	14	267,427	302,119
TOTAL ASSETS		106,396,521	97,294,213
LIABILITIES, EQUITY OF INVESTMENT ACCOUNT			
HOLDERS AND EQUITY			
LIABILITIES			
Due to banks	15	19,367,191	16,546,010
Customer current accounts	16	7,526,683	7,268,816
Sukuk financing	10	3,333,998	1,721,339
Other borrowings	18	2,002,003	2,052,993
Other liabilities	18	1,948,849	
	19	1,940,049	1,931,221
TOTAL LIABILITIES		34,178,724	29,520,379
EQUITY OF INVESTMENT ACCOUNT HOLDERS	20	58,085,882	54,300,051
	20		
EQUITY			
Share capital	21	7,500,000	7,500,000
Legal reserve	21	2,496,623	2,278,783
Risk reserve	21	1,636,268	1,574,695
Fair value reserves	21	23,604	9,768
Foreign currency translation reserve	21	(9,703)	(13,809)
Other reserves	21	123,405	118,910
Retained earnings	21	2,148,999	1,808,968
			1,000,900
TOTAL EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF			
THE BANK		13,919,196	13,277,315
Non-controlling interest	22	212,719	196,468
TOTAL EQUITY		14,131,915	13,473,783
TOTAL LIABILITIES, EQUITY OF INVESTMENT ACCOUNT			
HOLDERS AND EQUITY		106,396,521	97,294,213

These consolidated financial statements were approved by the Board of Directors on 20 January 2020 and were signed on its behalf by:

Dr. Hussain Ali Al Abdulla Chairman and Managing Director

Adel Mustafawi Group Chief Executive Officer

The attached notes 1 to 40 form part of, and should be read in conjunction with, these consolidated financial statements.

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#### CONSOLIDATED INCOME STATEMENT

For the year ended 31 December

	Notes	2019	2018
Income from financing activities Income from investing activities	23 24	3,710,384 930,588	3,538,629 838,228
Total income from financing and investing activities		4,640,972	4,376,857
Fee and commission income		391,218	318,734
Fee and commission expense		(3,135)	(3,596)
Net fee and commission income	25	388,083	315,138
Foreign exchange gain (net)	26	162,380	152,479
Share of results of associates Other income	12 27	19,832 9,708	21,904 7,900
TOTAL INCOME		5,220,975	4,874,278
Staff costs	28	(395,380)	(374,583)
Depreciation	13	(17,578)	(14,589)
Other expenses	29	(245,685)	(279,251)
Finance expense		(837,873)	(759,856)
TOTAL EXPENSES		(1,496,516)	(1,428,279)
Net reversals on due from banks		231	387
Net (impairment losses) / recoveries and reversals on financing assets	10(b)	(54,830)	14,591
Net impairment losses on investment securities		(1,117)	(9,014)
Net reversals on off balance sheet exposures subject to credit risk		10,976	16,092
PROFIT FOR THE YEAR BEFORE RETURN TO			
INVESTMENT ACCOUNT HOLDERS		3,679,719	3,468,055
Less: Return to investment account holders	20(c)	(1,490,922)	(1,326,114)
PROFIT BEFORE TAX FOR THE YEAR		2,188,797	2,141,941
Tax expense		(688)	(2,432)
NET PROFIT FOR THE YEAR		2,188,109	2,139,509
Net profit for the year attributable to:			
Equity holders of the Bank		2,178,399	2,130,415
Non-controlling interest		9,710	9,094
		2,188,109	2,139,509
BASIC AND DILUTED EARNINGS PER SHARE (QAR)			
(RESTATED)	33	0.290	0.284

The attached notes 1 to 40 form part of, and should be read in conjuction with, these consolidated financial statements.

### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December

	Share capital	Legal reserve	Risk reserve	Fair value reserves	Foreign currency translation reserve	Other reserves	Retained earnings	Total equity attributable to equity holders of the Bank	Non- controlling interest	Total equity
Balance at 31 December 2018	7,500,000	2,278,783	1,574,695	9,768	(13,809)	118,910	1,808,968	13,277,315	196,468	13,473,783
Change in foreign currency translation reserve Net gain on hedging of net investment in a	-	-	-	-	(84,885)	-	-	(84,885)	-	(84,885)
foreign subsidiary	-	-	-	-	88,991	-	-	88,991	-	88,991
Fair value reserve movement (Note 11)	-	-	-	13,836	-	-	-	13,836	-	13,836
Profit for the year	-	-	-	-	-	-	2,178,399	2,178,399	9,710	2,188,109
Dividend declared and approved for 2018	-	-	-	-	-	-	(1,500,000)	(1,500,000)	-	(1,500,000)
Transfer to legal reserve	-	217,840	-	-	-	-	(217,840)	-	-	-
Transfer to risk reserve	-	-	61,573	-	-	-	(61,573)	-	-	-
Net movement in other reserves	-	-	-	-	-	4,495	(4,495)	-	-	-
Social and sports fund appropriation (Note 39)	-	-	-	-	-	-	(54,460)	(54,460)	-	(54,460)
Net movement in non-controlling interest			-			-			6,541	6,541
Balance at 31 December 2019	7,500,000	2,496,623	1,636,268	23,604	(9,703)	123,405	2,148,999	13,919,196	212,719	14,131,915
Balance at 31 December 2017	7,500,000	2,065,741	1,507,567	3,074	(7,519)	113,001	2,009,007	13,190,871	199,067	13,389,938
Adoption of FAS 30 (Note 3)	-			-		-	(491,115)	(491,115)	-	(491,115)
Restated - Balance at 1 January 2018	7,500,000	2,065,741	1,507,567	3,074	(7,519)	113,001	1,517,892	12,699,756	199,067	12,898,823
Change in foreign currency translation reserve Net gain on hedging of net investment in a	-	-	-	-	(105,655)	-	-	(105,655)	-	(105,655)
foreign subsidiary	-	-	-	-	99,365	-	-	99,365	-	99,365
Fair value reserve movement (Note 11)	-	-	-	6,694	-	-	-	6,694	-	6,694
Profit for the year	-	-	-	-	-	-	2,130,415	2,130,415	9,094	2,139,509
Dividend declared and approved for 2017	-	-	-	-	-	-	(1,500,000)	(1,500,000)	-	(1,500,000)
Transfer to legal reserve	-	213,042	-	-	-	-	(213,042)	-	-	-
Transfer to risk reserve	-	-	67,128	-	-	-	(67,128)	-	-	-
Net movement in other reserves	-	-	-	-	-	5,909	(5,909)	-	-	-
Social and sports fund appropriation (Note 39)	-	-	-	-	-	-	(53,260)	(53,260)	-	(53,260)
Net movement in non-controlling interest						-		-	(11,693)	(11,693)
Balance at 31 December 2018	7,500,000	2,278,783	1,574,695	9,768	(13,809)	118,910	1,808,968	13,277,315	196,468	13,473,783

The attached notes 1 to 40 form part of, and should be read in conjuction with, these consolidated financial statements.

#### CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December

	Notes	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before tax for the year		2,188,797	2,141,941
Adjustments for:		, ,	, ,
Net impairment losses / (recoveries and reversals) on financing assets		54,830	(14,591)
Net impairment losses on investment securities		1,117	9,014
Net reversals on other financial assets		(10,976)	(16,092)
Fair value loss on investment securities carried as fair value through			
income statement		66	101
Unrealized loss on revaluation of Shari'a compliant risk management			
instruments	10	1,975	60
Depreciation	13	17,578	14,589
Amortization of transaction costs		1,263	- (17.469)
Net gain on sale of investment securities Dividend income		(10,209) (2,528)	(17,468)
Share of results of associates	12	(19,832)	(5,718) (21,904)
Loss on disposal of fixed assets	12	1,473	(21,904)
Amortisation of premium and discount on investment securities		(15,587)	(9,231)
Employees' end of service benefit provisions	19(a)	5,627	7,972
	1)(u)	5,027	1,972
Profit before changes in operating assets and liabilities		2,213,594	2,088,673
Change in reserve account with Qatar Central Bank		(126,455)	(158,181)
Change in due from banks		273,038	396,012
Change in financing assets		(2,377,198)	(654,695)
Change in other assets		(25,382)	(5,734)
Change in profit receivable from investments		(32,402)	883
Change in due to banks		2,584,549	(8,637,337)
Change in customer current accounts		257,867	647,976
Change in other liabilities		(44,584)	(163,085)
Change in profit payable on sukuk financing and other borrowingss		19,216	13,562
		2,742,243	(6,471,926)
Dividend received		2,528	5,718
Employees' end of service benefits paid	19(a)	(2,806)	(2,186)
Tax paid		(557)	(284)
Net cash from / (used in) operating activities		2,741,408	(6,468,678)
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisition of investment securities		(4,433,694)	(1,104,338)
Proceed from sale / redemption of investment securities		2,370,285	5,501,254
Acquisition of fixed assets	13	(57,126)	(45,211)
Dividend received from associates	12	17,400	16,059
Net cash (used in) / from investing activities		(2,103,135)	4,367,764
		, <u>, </u>	i
CASH FLOWS FROM FINANCING ACTIVITIES Change in equity of investment account holders		2 705 170	(1 610 507)
		3,785,172	(1,610,587)
Net proceeds from sukuk financing and other borrowings Dividends paid		1,745,037 (1,426,125)	3,760,770 (1,425,123)
Net movement in non-controlling interest		6,541	(1,423,123) (11,693)
-	-		
Net cash from financing activities		4,110,625	713,367
Net increase / (decrease) in cash and cash equivalents		4,748,898	(1,387,547)
Cash and cash equivalents at 1 January		1,790,022	3,140,620
NON-CASH ITEMS			
Impact from adoption of ECL regulations	3(b)	-	(792)
Effects of exchange rate changes on cash and cash equivalents held	- \-'/	15,776	37,741
	24		
Cash and cash equivalents at 31 December	34	6,554,696	1,790,022

The attached notes 1 to 40 form part of, and should be read in conjuction with, these consolidated financial statements.

As at and for the year ended 31 December 2019

#### **1 REPORTING ENTITY**

Masraf Al Rayan (Q.P.S.C.) ("Masraf" or "the Bank") is an entity domiciled in the State of Qatar and was incorporated on 4 January 2006 as a Qatari Public Shareholding Company under Qatar Commercial Companies' Law No. 5 of 2002, as amended by Qatar Commercial Companies' Law No. 11 of 2015 under decision No. 11 of 2006. The commercial registration number of the Bank is 32010. The address of the Bank's registered office is at P.O. Box 28888, Grand Hamad Steet, Doha, Qatar. The consolidated financial statements of the Bank for the year ended 31 December 2019 comprise the Bank and its subsidiaries (together referred to as "the Group" and individually as "Group entities"). The Group is primarily involved in Islamic banking, financing, investing and brokerage activities, and has 17 branches including the head office in Qatar. The Parent Company / Ultimate Controlling Party of the Group is Masraf Al Rayan (Q.P.S.C.).

The principal subsidiaries of the Group are as follows:

Entity's name	Country of incorporation	Entity's capital		Entity's activities	Effective percentage of ownership	
·	-			·	2019	2018
Al Rayan Investment L.L.C.	Qatar	USD	100,000,000	Investment banking	100.0%	100.0%
Al Rayan Financial Brokerage <sup>1</sup>	Qatar	QAR	50,000,000	Financial brokerage	100.0%	100.0%
Al Rayan (UK) Limited <sup>2</sup>	UK	GBP	100,000,000	Investment activities	70.0%	70.0%
Al Rayan Partners	Qatar	QAR	10,000,000	Real estate consulting	100.0%	100.0%
Lusail Waterfront Investment Co.	Cayman Islands	USD	50,000	Investment activities	100.0%	100.0%
MAR Sukuk Limited <sup>3</sup>	Cayman Islands	USD	50,000	Sukuk issuance	100.0%	100.0%

<sup>1</sup> The operations have ceased since 12 January 2017 after Qatar Financial Markets Authority ("QFMA") approved to freeze its license for two years, which had been extended up to 10 September 2019. The Board of Directors are in the process of finalizing the status of Al Rayan Financial Brokerage to comply with the QFMA requirements.

<sup>2</sup> Al Rayan (UK) Limited owns 98.34% of its subsidiary, Al Rayan Bank PLC (formerly known as Islamic Bank of Britain PLC). Effectively, the Bank owns 68.84% of Al Rayan Bank PLC. Al Rayan Bank PLC is the designated "Servicer" of Tolkien Funding Sukuk No. 1 Plc, a special purpose entity incorporated in the UK for the purpose of sukuk issuance for the benefit of Al Rayan Bank PLC.

<sup>3</sup> MAR Sukuk Limited was incorporated in the Cayman Islands as an exempted company with limited liability for the purpose of sukuk issuance and other activities, for the benefit of the Bank.

On 16 June 2019, upon the instructions of the QFMA and following the approval of the shareholders obtained at the Bank's extraordinary general assembly meeting held on 25 February 2019, the Bank effected a 10:1 stock split on its shares of capital stock, adjusting the nominal value to one Qatari Riyal per share (QAR 1 per share) instead of QAR 10 per share. Unless otherwise noted, impacted amounts and share information included in the interim condensed consolidated financial statements and notes thereto have been retroactively adjusted for the stock split, as if such stock split occurred at the beginning of the earliest period presented.

#### 2 BASIS OF PREPARATION

#### (a) Statement of compliance

The consolidated financial statements have been prepared in accordance with the Financial Accounting Standards ("FAS") issued by the Accounting and Auditing Organisation for Islamic Financial Institutions ("AAOIFI") and the applicable provisions of the Qatar Central Bank ("QCB") regulations ("QCB regulations"). For matters for which no AAOIFI standards exist, the Group applies the relevant International Financial Reporting Standards ("IFRSs").

As at and for the year ended 31 December 2019

#### 2 BASIS OF PREPARATION (continued)

#### (b) **Basis of measurement**

The consolidated financial statements have been prepared under the historical cost convention, except for the measurement at fair value of financial investments classified as "investments at fair value through equity", "investments at fair value through income statement" and Shari'a-compliant risk management instruments.

#### (c) Functional and presentational currency

The consolidated financial statements are presented in Qatari Riyals ("QAR"), which is the Bank's functional and presentational currency, and all values are rounded to the nearest QAR thousand except when otherwise indicated. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

#### (d) Use of estimates and judgments

The preparation of the consolidated financial statements in conformity with FAS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognised in the consolidated financial statements are described in note 5.

#### **3** SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements and have been applied consistently by Group entities.

#### (a) New standards and interpretations

#### (i) New standards, amendments and interpretations effective from 1 January 2019

#### FAS 28 Murabaha and Other Deferred Payment Sales

AAOIFI has issued FAS 28 Murabaha and Other Deferred Payment Sales in 2017. FAS 28 supersedes the earlier FAS 2 Murabaha and Murabaha to the Purchase Orderer and FAS 20 Deferred Payment Sale.

The objective of this standard is to prescribe the appropriate accounting and reporting principles for recognition, measurement and disclosures in relation to Murabaha and other deferred payment sales transactions for the sellers and buyers, for such transactions.

The new standard is effective for annual reporting periods beginning on or after 1 January 2019 and has no impact on the Group's consolidated financial statements.

#### (ii) New standards, amendments and interpretations issued but not yet effective

The Group has not yet applied the following new and revised FASs that have been issued but are not yet effective:

#### FAS 31 - Investment Agency (Al-Wakala Bi Al-Istithmar)

AAOIFI has issued FAS 31 in 2018. The objective of this standard is to establish the principles of accounting and financial reporting for the investment agency (Al-Wakala Bi Al-Istithmar) instruments and the related assets and obligations from both the principal (investor) and the agent perspectives.

This standard shall be effective for the financial periods beginning on or after 1 January 2020 with early adoption permitted.

As at and for the year ended 31 December 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (a) New standards and interpretations (continued)

#### (ii) New standards, amendments and interpretations issued but not yet effective (continued)

#### FAS 33 - Investment in sukuk, shares and similar instruments

AAOIFI has issued FAS 33 in 2019. FAS 33 supersedes the earlier FAS 25 - Investment in sukuks, shares and similar instruments. The objective of this standard is to set out improved principles for classification, recognition, measurement, presentation and disclosure of investments in sukuk, shares and other similar instruments of investment made by Islamic Financial Institutions in line with Shari'ah principles.

This standard shall be effective for financial periods beginning on or after 1 January 2020 with early adoption permitted.

#### FAS 34 - Financial reporting for Sukuk-holders

AAOIFI has issued FAS 34 in 2019. The objective of this standard is to establish the principles of accounting and financial reporting for assets and business underlying the Sukuk to ensure transparent and fair reporting for all stakeholders particularly Sukukholders.

This standard shall be effective for the financial periods beginning on or after 1 January 2020 with early adoption permitted.

#### FAS 35 - Risk Reserves

AAOIFI has issued FAS 35 in 2018. This standard along with FAS 30 - Impairment, credit losses and onerous commitments" supersede the earlier FAS 11 - Provisions and reserves. The objective of this standard is to establish the principles of accounting and financial reporting for risk reserves established to mitigate various risks faced by stakeholders, mainly the profit and loss taking investors, of Islamic financial institutions (IFIs/ the institutions).

This standard shall be effective for financial periods beginning on or after 1 January 2021 with early adoption permitted, only if the Group early adopts FAS 30 - Impairment, credit losses and onerous commitments.

The Group is currently evaluating the impact of the above standards.

#### (b) Impairment, Credit losses and onerous commitments

AAOIFI has issued FAS 30 Impairment, Credit losses and onerous commitments (FAS 30) in 2017. The objective of this standard is to establish the principles of accounting and financial reporting for the impairment and credit losses on various Islamic financing, investment and certain other assets of Islamic financial institutions (the institutions), and impairment provisions against onerous commitments enabling in particular the users of financial statements to fairly assess the amounts, timing and uncertainties with regard to the future cash flows associated with such assets and transactions. FAS 30 has replaced FAS 11 Provisions and Reserves and parts of FAS 25 Investment in Sukuk, shares and similar instruments that deal with impairment.

FAS 30 classifies assets and exposures into three categories based on the nature of risks involved (i.e. credit risk and other risks) and prescribes three approaches for assessing losses for each of these categories of assets: 1) Credit Losses approach, 2) Net Realizable Value approach ("NRV") and 3) Impairment approach.

As at and for the year ended 31 December 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (b) Impairment, Credit losses and onerous commitments (continued)

#### Expected credit losses ('ECL')

FAS 30 introduces the Credit Losses approach with a forward-looking 'expected credit loss' model. The Credit Losses approach for receivables and off balance sheet exposures uses a dual measurement approach, under which the loss allowance is measured as either a 12-month expected credit loss or a lifetime expected credit loss. The new impairment model is applied to financial assets which are subject to credit risk, and a number of significant judgements are also required in applying the accounting requirements for measuring ECL, such as:

- Determining criteria for significant increase in credit risk (SICR);
- Choosing appropriate models and assumptions for the measurement of ECL;
- Establishing the number and relative weightings of forward-looking scenarios for each type of product/market and the associated ECL; and
- Establishing group of similar financial assets for the purposes of measuring ECL.

As required by the QCB, the Group has early adopted FAS 30 with effect from 1 January 2018 and as permitted by the standard, the Group elected not to restate comparative figures. Any adjustments to the carrying amounts of financial assets and liabilities at the date of transition were recognised in the opening retained earnings and non-controlling interest in 2018. The impact from the adoption of FAS 30 as at 1 January 2018 has been to decrease retained earnings by QAR 491 million.

	Retained earnings	Non- controlling interest
Closing balance as at 31 December 2017	2,009,007	199,067
Impact on recognition of Expected Credit Losses		
Due from banks	792	-
Financing assets	424,203	-
Debt type securities at amortized cost	3,017	-
Off balance sheet exposures subject to credit risk	63,103	
	491,115	<u> </u>
Opening balance under FAS 30 on date of initial application of		
1 January 2018	1,517,892	199,067

#### **Financial Liabilities**

There were no changes to the classification and measurement of financial liabilities.

#### (c) Basis of consolidation

#### (i) Subsidiaries

The consolidated financial statements comprise the financial statements of the Bank and its subsidiaries as at 31 December 2019. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if, and only if, the Group has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee;
- The ability to use its power over the investee to affect its returns.

As at and for the year ended 31 December 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (c) Basis of consolidation (continued)

#### (i) *Subsidiaries (continued)*

Generally, there is a presumption that a majority of voting rights results in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement(s) with the other vote holders of the investee;
- Rights arising from other contractual arrangements;
- The Group's voting rights and potential voting rights

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resultant gain or loss is recognised in profit or loss. Any investment retained is recognised at fair value.

#### (ii) Non-controlling interests

The Group treats transactions with non-controlling interests as transactions with equity holders of the Group. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

When the Group ceases to have control or significant influence, any retained interest in the entity is remeasured to its fair value, with the change in carrying amount recognised in consolidated income statement. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint arrangement or financial asset. In addition, any amounts previously recognised in equity in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other equity are reclassified to consolidated income statement.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in equity is reclassified to consolidated income statement where appropriate.

#### (iii) Transactions eliminated on consolidation

Intra-group balances, income and expenses (except for foreign currency transaction gains or losses) arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

As at and for the year ended 31 December 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (c) Basis of consolidation (continued)

#### (iv) Associates (equity-accounted investees)

An associate is an entity over which the Group has significant influence and that is neither a subsidiary nor an interest in a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but not control or joint control over those policies.

The results and assets and liabilities of associates are incorporated in these financial statements using the equity method of accounting. Under the equity method, an investment in an associate is recognised initially in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate. When the Group's share of losses

in an associate exceeds the Group's interest in that associate (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate.

An investment in an associate is accounted for using the equity method from the date on which the investee becomes an associate. On acquisition of the investment in an associate , any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of the investment, after reassessment, is recognised immediately in profit or loss in the period in which the investment is acquired.

The requirements of IAS 36 are applied to determine whether it is necessary to recognise any impairment loss with respect to the Group's investment in an associate. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with IAS 36 as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs of disposal) with its carrying amount. Any impairment loss recognised is not allocated to any asset, including goodwill that forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognised in accordance with IAS 36 to the extent that the recoverable amount of the investment subsequently increases.

The Group discontinues the use of the equity method from the date when the investment ceases to be an associate. When the Group retains an interest in the former associate and the retained interest is a financial asset, the Group measures the retained interest at fair value at that date and the fair value is regarded as its fair value on initial recognition in accordance with FAS 30. The difference between the carrying amount of the associate at the date the equity method was discontinued, and the fair value of any retained interest and any proceeds from disposing of a part interest in the associate is included in the determination of the gain or loss on disposal of the associate. In addition, the Group accounts for all amounts previously recognised in other comprehensive income in relation to that associate on the same basis as would be required if that associate had directly disposed of the related assets or liabilities. Therefore, if a gain or loss previously recognised in other comprehensive income by that associate would be reclassified to profit or loss on the disposal of the related assets or liabilities, the Group reclassifies the gain or loss from equity to profit or loss (as a reclassification adjustment) when the associate is disposed of.

When the Group reduces its ownership interest in an associate but the Group continues to use the equity method, the Group reclassifies to profit or loss the proportion of the gain or loss that had previously been recognised in other comprehensive income relating to that reduction in ownership interest if that gain or loss would be reclassified to profit or loss on the disposal of the related assets or liabilities.

When a group entity transacts with an associate of the Group, profits and losses resulting from the transactions with the associate are recognised in the Group's consolidated financial statements only to the extent of interests in the associate that are not related to the Group.

(v) Fund management

The Group manages and administers assets held in unit trusts and other investment vehicles on behalf of investors. The financial statements of these entities are not included in these consolidated financial statements except when the Group controls the entity.

As at and for the year ended 31 December 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (d) Foreign currency

#### (i) Foreign currency transactions and balances

Foreign currency transactions are denominated, or that require settlement in a foreign currency are translated into the respective functional currencies of the operations at the spot exchange rates at the transaction dates.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated into the functional currency at the spot exchange rate at that date. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated into the functional currency at the spot exchange rate at the date that the fair value was determined. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

Foreign currency differences resulting from the settlement of foreign currency transactions and arising on translation at period end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated income statement.

#### (ii) *Foreign operations*

The results and financial position of all the Group's entities that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each statement of financial position presented are translated at the closing rate at the reporting date;
- income and expenses for each income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- all resulting exchange differences are recognised in equity.

Exchange differences arising from the above process are reported in equity as 'foreign currency translation reserve'.

On consolidation, exchange differences arising from the translation of the net investment in foreign entities, and of borrowings and other currency instruments designated as hedges of such investments, are taken to equity. When a foreign operation is disposed of, or partially disposed of, such exchange differences are recognised in the consolidated statement of income as part of the gain or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the spot closing rate.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of the net investment in the foreign operation and are recognised in equity, and presented in the foreign exchange translation reserve in equity.

#### (e) Investment securities

Investment securities comprise investments in debt-type and equity-type financial instruments.

#### (i) *Classification*

Debt-type instruments are investments that have terms that provide fixed or determinable payments of profits and capital. Equity-type instruments are investments that do not exhibit features of debt-type instruments and include instruments that evidence a residual interest in the assets of an entity after deducting all its liabilities.

As at and for the year ended 31 December 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (e) Investment securities (continued)

#### (i) *Classification (continued)*

#### Debt-type instruments

Investments in debt-type instruments are classified into the following categories: 1) at amortised cost or 2) at fair value through income statement.

A debt-type investment is classified and measured at amortised cost only if the instrument is managed on a contractual yield basis or the instrument is not held for trading and has not been designated at fair value through the income statement.

Debt-type investments classified and measured at fair value through income statement include investments held for trading or designated at fair value through income statement. At inception, a debt-type investment managed on a contractual yield basis, can only be designated at fair value through income statement if it eliminates an accounting mismatch that would otherwise arise on measuring the assets or liabilities or recognising the gains or losses on them on different bases.

#### Equity-type instruments

Investments in equity type instruments are classified into the following categories: 1) at fair value through income statement or 2) at fair value through equity.

Equity-type investments classified and measured at fair value through income statement include investments held for trading or designated at fair value through income statement.

An investment is classified as held for trading if acquired or originated principally for the purpose of generating a profit from short-term fluctuations in price. Any investments that form part of a portfolio where there is an actual pattern of short-term profit taking are also classified as 'held for trading'.

Equity-type investments designated at fair value through income statement include investments which are managed and evaluated internally for performance on a fair value basis.

On initial recognition, the Bank makes an irrevocable election to designate certain equity instruments that are not designated at fair value through income statement to be classified as investments at fair value through equity.

#### (ii) Recognition and de-recognition

Investment securities are recognised at the trade date i.e. the date that the Group contracts to purchase or sell the asset, at which date the Group becomes party to the contractual provisions of the instrument.

Investment securities are derecognised when the rights to receive cash flows from the financial assets have expired or where the Group has transferred substantially all risk and rewards of ownership.

#### (iii) Measurement

#### Initial recognition

Investment securities are initially recognised at fair value plus transaction costs, except for transaction costs incurred to acquire investments at fair value through income statement which are charged to consolidated income statement.

#### Subsequent measurement

Investments at fair value through income statement are remeasured at fair value at the end of each reporting period and the resultant remeasurement gains or losses is recognised in the consolidated income statement in the period in which they arise. Subsequent to initial recognition, investments classified at amortised cost are measured at amortised cost using the effective profit method less any impairment allowance. All gains or losses arising from the amortisation process and those arising on de-recognition or impairment of the investments, are recognised in the consolidated income statement.

As at and for the year ended 31 December 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (e) Investment securities (continued)

#### (iii) Measurement (continued)

#### Subsequent measurement (continued)

Investments at fair value through equity are remeasured at their fair values at the end of each reporting period and the resultant gain or loss, arising from a change in the fair value of investments are recognised in the consolidated statement of changes in equity and presented in a separate fair value reserve within equity. When the investments classified as fair value through equity are sold, impaired, collected or otherwise disposed of, the cumulative gain or loss previously recognised in the consolidated statement of changes in equity is transferred to the consolidated income statement.

Investments which do not have a quoted market price or other appropriate methods from which to derive a reliable measure of fair value when on a continuous basis cannot be determined, are stated at cost less impairment allowance, (if any).

#### (iv) Measurement principles

#### Amortised cost measurement

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus capital repayments, plus or minus the cumulative amortisation using the effective profit method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment. The calculation of the effective profit rate includes all fees and points paid or received that are an integral part of the effective profit rate.

#### Fair value measurement

Fair value is the amount for which an asset could be exchanged or an obligation settled between well informed and willing parties (seller and buyer) in an arm's length transaction. The Group measures the fair value of quoted investments using the market closing price for that instrument. For unlisted investments, the Group recognises any increase in the fair value when they have reliable indicators to support such an increase and to evaluate the fair value of these investments. These reliable indicators are limited to the most recent transactions for the specific investment or similar investments made in the market on a commercial basis between willing and informed parties.

#### (f) Financing assets

Financing assets comprise Shari'a compliant financing provided by the Group with fixed or determinable payments. These include financing provided through Murabaha, Mudaraba, Musharaka, Musawama, Ijarah, Istisna'a, Wakala and other modes of Islamic financing. Financing assets are stated at their amortised cost less impairment allowances (if any).

#### Murabaha and Musawama

Murabaha and Musawama receivables are sales on deferred terms. The Bank arranges a Murabaha and Musawama transaction by buying a commodity (which represents the object of the Murabaha) and selling it to the Murabeh (a beneficiary) at a margin of profit over cost. The sales price (cost plus the profit margin) is repaid in installments by the Murabeh over the agreed period. Murabaha and Musawama receivables are stated net of deferred profits and impairment allowance (if any).

Based on QCB instructions, the Bank applies the rule of binding the purchase orderer to its promise in the Murabaha sale, and does not enter into any Murabaha transaction in which the purchase orderer does not undertake to accept the goods if they meet the specifications.

#### Mudaraba

Mudaraba financing are partnerships in which the Bank contributes the capital. These contracts are stated at fair value of consideration given less impairment allowance (if any).

As at and for the year ended 31 December 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (f) Financing assets (continued)

#### Musharaka

Musharaka financing are partnerships in which the Bank contributes the capital. These contracts are stated at fair value of consideration given less impairment allowance (if any).

#### Ijarah

Ijarah receivables arise from financing structures when the purchase and immediate lease of an asset are at cost plus an agreed profit (in total forming fair value). The amount is settled on a deferred payment basis. Ijarah receivables are carried at the aggregate of the minimum lease payments, less deferred income (in total forming amortised cost) and impairment allowance (if any).

#### Istisna 'a

Istisna'a is a sales contract in which the Bank acts as 'al-sani' (a seller) with an 'al-mustasni' (a purchaser) and undertakes to manufacture or otherwise acquire a product based on the specification received from the purchaser, for an agreed upon price.

Istisna'a revenue is the total price agreed between the seller and purchaser including the Bank's profit margin. The Bank recognises Istisna'a revenue and profit margin based on percentage of completion method by taking in account the difference between total revenue (cash price to purchaser) and Bank's estimated cost. The Bank's recognises anticipated losses on Istisna'a contract as soon as they are anticipated.

#### Wakala

Wakala contracts represent agency agreements between two parties. One party, the provider of funds (Muwakkil) appoints the other party as an agent (Wakeel) with respect to the investment. The Bank initially recognises due from banks, financing assets, customer current accounts, due to banks, and financing liabilities on the date at which they are originated. All other financial assets and liabilities are initially recognised on the trade date at which the Bank becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is measured initially at fair value plus, for an item not at fair value through income statement, transaction costs that are directly attributable to its acquisition or issue.

#### (g) Other financial assets and liabilities

#### (i) *Recognition and initial measurement*

The Group initially recognises due from banks, financing assets, customer current accounts, due to banks, and financing liabilities on the date at which they are originated. All other financial assets and liabilities are initially recognised on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is measured initially at fair value plus, for an item not at fair value through income statement, transaction costs that are directly attributable to its acquisition or issue.

#### (ii) De-recognition of financial assets and financial liabilities

The Group de-recognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset. Any interest in transferred financial assets that qualify for de-recognition that is created or retained by the Group is recognised as a separate asset or liability in the consolidated statement of financial position. On de-recognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and consideration received (including any new asset obtained less any new liability assumed) is recognised in consolidated income statement.

As at and for the year ended 31 December 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (g) Other financial assets and liabilities (continued)

#### (ii) De-recognition of financial assets and financial liabilities (continued)

The Group de-recognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset.

Any interest in transferred financial assets that qualify for de-recognition that is created or retained by the Group is recognised as a separate asset or liability in the consolidated statement of financial position. On de-recognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and consideration received (including any new asset obtained less any new liability assumed) is recognised in consolidated income statement.

The Group enters into transactions whereby it transfers assets recognised on its consolidated statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised.

In transactions in which the Group neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset and it retains control over the asset, the Group continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

In certain transactions the Group retains the obligation to service the transferred financial asset for a fee. The transferred asset is de-recognised if it meets the de-recognition criteria. An asset or liability is recognised for the servicing contract, depending on whether the servicing fee is more than adequate (asset) or is less than adequate (liability) for performing the servicing.

The Group de-recognises a financial liability when its contractual obligations are discharged or cancelled or expire.

#### (iii) Offsetting

Financial assets and liabilities are offset only when there is a legal or religious enforceable right to set off the recognised amounts and the Group intends to either settle on a net basis, or to realise the asset and settle the liability simultaneously.

# (h) Impairment of financial assets (other than equity type investments classified as fair value through equity)

The Group applies a three-stage approach to measuring expected credit losses (ECL) on financial assets carried at amortised cost. Assets migrate through the following three stages based on the change in credit quality since initial recognition.

#### Stage 1: 12 months ECL

Stage 1 includes financial assets on initial recognition and that do not have a significant increase in credit risk since initial recognition or that have low credit risk (i. local sovereign that carry credit rating of (Aaa) or (Aa) and carry (zero) credit weight in accordance with capital adequacy instructions of the QCB, ii. externally rated debt instruments of rating Aaa or Aa, iii. other financial assets which the Group may classify as such after obtaining QCB's no objection) at the reporting date. For these assets, 12-month ECL are recognised and profit is calculated on the gross carrying amount of the asset (that is, without deduction for credit allowance). 12-month ECL is the expected credit losses that result from default events that are possible within 12 months after the reporting date. It is not the expected cash shortfalls over the 12-month period but the entire credit loss on an asset weighted by the probability that the loss will occur in the next 12-months.

As at and for the year ended 31 December 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

# (h) Impairment of financial assets (other than equity type investments classified as fair value through equity) (continued)

#### Stage 2: Lifetime ECL - not credit impaired

Stage 2 includes financial assets that have had a significant increase in credit risk since initial recognition but that do not have objective evidence of impairment. For these assets, lifetime ECL are recognised, but proft is still calculated on the gross carrying amount of the asset. Lifetime ECL are the expected credit losses that result from all possible default events over the expected life of the financial instrument. Expected credit losses are the weighted average credit losses with the life-time probability of default ('PD') as the weight.

#### Stage 3: Non performing - credit impaired

Stage 3 includes financial assets that have objective evidence of impairment at the reporting date in accordance with the indicators specified in the QCB's instructions. For these assets, lifetime ECL is recognised and treated with the profit calculated on them, according to QCB's instructions as disclosed in most recent annual financial statements. When transitioning financial assets from stage 2 to stage 3, the percentage of provision made for such assets should not be less than the percentage of provision made before transition.

The adoption of FAS 30 has fundamentally changed the Group's accounting for impairment loss on financing assets by replacing FAS 11's (IAS 39's) incurred loss approach with a forward-looking expected credit loss (ECL) approach. FAS 30 requires the Group to record an allowance for ECLs for all financing assets and other debt financial assets not held at FVPL, together with financing asset commitments and financial guarantee contracts. The allowance is based on the ECLs associated with the probability of default in the next twelve months unless there has been a significant increase in credit risk since origination. If the financial asset meets the definition of purchased or originated credit impaired (POCI), the allowance is based on the change in the ECLs over the life of the asset.

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

The Group recognises loss allowances for expected credit loss (ECL) on the following financial instruments that are not measured at fair value through income statement:

- Financial assets that are debt instruments;
- Financial guarantee contracts issued; and
- Financing commitments issued.

The Group measures loss allowances at an amount equal to lifetime ECL, except for the following, for which they are measured as 12-month ECL:

- Debt investment securities that are determined to have low credit risk at the reporting date; and
- Other financial instruments on which credit risk has not increased significantly since their initial recognition

12-month ECL are the portion of ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date.

As at and for the year ended 31 December 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

(h) Impairment of financial assets (other than equity type investments classified as fair value through equity) (continued)

#### Measurement of ECL

ECL are a probability-weighted estimate of credit losses. They are measured as follows:

- Financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive);
- Financial assets that are credit-impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows;
- Undrawn financing commitments and Letter of credit: as the present value of the difference between the contractual cash flows that are due to the Group if the commitment is drawn down and the cash flows that the Group expects to receive; and
- Financial guarantee contracts: the expected payments to reimburse the holder less any amounts that the Group expects to recover.

The determination of the FAS 30 provision results from a two-step approach:

Step 1: The facilities will have to be allocated to one of the three impairment stages by determining whether a significant increase in credit risk has occurred since initial recognition or whether the facility has been credit impaired.

Step 2: The expected credit loss is calculated i.e., 12-month expected loss for all facilities in stage 1 and lifetime expected credit loss for all facilities in stage 2. The facilities in stage 3 are covered by specific provisions as per QCB regulations and FAS 30 requirements.

#### **Restructured financial assets**

If the terms of a financial asset are renegotiated or modified or an existing financial asset is replaced with a new one due to financial difficulties of the borrower, then an assessment is made of whether the financial asset should be derecognized and ECL are measured as follows:

- If the expected restructuring will not result in derecognition of existing asset, then the expected cash flows arising from the modified financial asset are included in calculating the cash shortfalls from existing asset;

If the expected restructuring will result in derecognition of existing asset, then the expected fair value of the new asset is treated as the final cash flow from the existing financial asset at the time of its derecognition. The amount is included in calculating the cash shortfalls from the existing financial asset that are discounted from the expected date of derecognition to the reporting date.

#### **Credit-impaired financial assets**

At each reporting date, the Group assesses whether financial assets carried at amortised cost and debt financial assets carried at fair value through equity are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- Significant financial difficulty of the borrower or issuer;
- A breach of contract such as a default or past due event;
- The restructuring of a financing asset by the Group on terms that the Group would not consider otherwise;
- It is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- The disappearance of an active market for a security because of financial difficulties.

As at and for the year ended 31 December 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

# (h) Impairment of financial assets (other than equity type investments classified as fair value through equity) (continued)

#### Credit-impaired financial assets (continued)

In making an assessment of whether an investment in sovereign debt, other than that of the home country sovereign (i.e. Qatar), is credit-impaired, the Group considers the following factors.

- The market's assessment of creditworthiness as reflected in the bond yields.
- The rating agencies' assessments of creditworthiness.

Any credit exposures to the Government of Qatar, represented by the Ministry of Finance and QCB are exempted from the application of expected credit loss model as per QCB's Circular 9 / 2017.

#### Presentation of allowance for ECL in the statement of financial position

Loss allowances for ECL are presented in the statement of financial position as follows:

- Financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets;
- Financing commitments and financial guarantee contracts: generally, as a provision;
- Where a financial instrument includes both a drawn and an undrawn component, and the Group cannot identify the ECL on the financing asset commitment / off balance sheet component separately from those on the drawn component: the Group presents a combined loss allowance for both components. The amount is presented as a deduction from the gross carrying amount of the drawn component. Any excess of the loss allowance over the gross amount of the drawn components is presented as a provision in other liabilities; and
- Debt instruments measured at fair value through equity: no loss allowance is recognised in the statement of financial position because the carrying amount of these assets is their fair value. However, the loss allowance is disclosed and is recognised in the fair value reserve.

#### Write-off

Financing assets and debt securities are written off (either partially or in full) when there is no realistic prospect of recovery. This is generally the case when the Group determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

The Group assesses at each consolidated statement of financial position date whether there is objective evidence that an asset is impaired. Objective evidence that financial assets (including equity-type investments) are impaired can include default or delinquency by a counterparty / investee, restructuring of financing facility or advance by the Group on terms that the Group would not otherwise consider, indications that a counterparty or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data relating to a group of assets such as adverse changes in the payment status of counterparty or issuers in the group, or economic conditions that correlate with defaults in the group. In addition, for an investment in equity-type instruments, a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

#### (i) Equity-type investments classified as fair value through equity

In the case of equity-type investments classified as fair value through equity and measured at fair value, a significant (where market value has declined by a minimum of 20%) or prolonged (where market value has declined for 9 months at least) decline in the fair value of an investment below its cost is considered in determining whether the investments are impaired. If any such evidence exists for equity-type investments classified as fair value through equity, the cumulative loss previously recognised in the consolidated statement of changes in equity is removed from equity and recognised in the consolidated income statement. Impairment losses recognised in the consolidated income statement on equity-type investments are subsequently reversed through equity.

As at and for the year ended 31 December 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (j) Modification of financial assets and liabilities

#### Financial Assets

If the terms of a financial asset are modified, the Group evaluates whether the cash flows of the modified asset are substantially different. If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognised and a new financial asset is recognised at fair value.

If the cash flows of the modified asset carried at amortised cost are not substantially different, then the modification does not result in derecognition of the financial asset. In this case, the Group recalculates the gross carrying amount of the financial asset and recognises the amount arising from adjusting the gross carrying amount as a modification gain or loss in the consolidated income statement. If such a modification is carried out because of financial difficulties of the borrower, then the gain or loss is presented together with impairment losses. In other cases, it is presented as profit.

#### (k) Cash and cash equivalents

Cash and cash equivalents include notes and coins on hand, unrestricted balances held with QCB and highly liquid financial assets with maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments.

Cash and cash equivalents are carried at amortised cost in the consolidated statement of financial position.

#### (l) Shari'a-compliant risk management instruments

Shari'a-compliant risk management instruments are measured at fair value on the consolidated statement of financial position.

The Group's Shari'a-compliant risk management instruments include unilateral promise to buy/sell currencies and profit rate swaps. After initial recognition at transaction prices, being the best evidence of fair value upon initial recognition, Shari'a-compliant risk management instruments are subsequently measured at fair value. Fair value represents quoted market price or internal pricing models, as appropriate. The resulting gains or losses are included in the consolidated income statement, except for unilateral promise to buy/sell currencies which are designated as the hedging instrument in a hedge of a net investment in a foreign operation.

#### (m) Fixed assets

#### Recognition and initial measurement

Items of fixed assets are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset.

The gain or loss on disposal of an item of fixed asset is determined by comparing the proceeds from disposal with the carrying amount of the item of fixed assets, and is recognised in other income/other expenses in consolidated income statement.

Depreciation is recognised in consolidated income statement on a straight-line basis over the estimated useful lives of each part of an item of fixed assets since this closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset and is based on cost of the asset less its estimated residual value. Land and work-in-progress are not depreciated.

Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

As at and for the year ended 31 December 2019

#### **3** SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (m) Fixed assets (continued)

The estimated useful lives for the current and comparative years are as follows:

Buildings	20 years
Leasehold improvements	10 years
Furniture, fixtures and office equipment	6-7 years
Computer equipment	3 years

Useful lives and residual values are reassessed at each reporting date and adjusted prospectively, if appropriate.

#### (n) Due from banks

Due from banks are financial assets which are mainly money market placements with fixed or determinable payments and fixed maturities that are not quoted in an active market. Money market placements are not entered into with the intention of immediate or short-term resale. Due from banks are initially measured at cost, being the fair value of the consideration given. Following the initial recognition, due from banks are stated at amortised cost.

#### (o) Impairment of non-financial assets

The carrying amounts of the Group's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset exceeds its estimated recoverable amount. The recoverable amount of an asset is the greater of its value in use and its fair value less costs to sell.

#### (p) Customer current accounts

Balances in customer current accounts are recognised when received by the Bank. The transactions are measured as the amount received by the Bank at the time of contracting. At the end of the reporting period, these accounts are measured at amortised cost.

#### (q) Equity of investment account holders

Equity of investment account holders are funds held by the Bank, which it can invest at its own discretion. The investment account holders authorises the Bank to invest the account holders' funds in a manner which the Bank deems appropriate without laying down any restrictions as to where, how and for what purpose the funds should be invested.

The Bank charges a management fee to investment account holders. Of the total income from investment accounts, the income attributable to account holders is allocated to investment accounts after setting aside provisions and deducting the Bank's share of income. The allocation of income is determined by the management of the Bank within the allowed profit sharing limits as per the terms and conditions of the investment accounts.

Investment accounts are carried at their book values and include amounts retained towards the profit equalisation and investment risk reserves. The profit equalisation reserve is the amount appropriated by the Bank out of the Mudaraba income, before allocating the Mudarib's share, in order to maintain a certain level of return to the account holders on the investments. The investment risk reserve is the amount appropriated by the Bank out of the income of investment account holders, after allocating the Mudarib's share, in order to cater against future losses for investment account holders.

As at and for the year ended 31 December 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (r) Distribution of profit between equity of investment account holders and shareholders

The Bank complies with the directives of the QCB as follows:

- Net profit is arrived at after taking into account all income and expenses at the end of the financial year, and is distributed between investment account holders and its equity holders.
- The share of profit of investment account holders is calculated on the basis of their daily deposit balances over the year, after reducing the Bank's agreed and declared Mudaraba profit.
- In case of any expense or loss, which arises out of negligence on the part of the Bank due to noncompliance with QCB regulations and instructions, then such expenses or loss, shall not be borne by the investment account holders. Such matter is subject to the QCB decision.
- In case the results of the Bank at the year-end are net losses, then QCB, being the authority responsible for determining the Bank's accountability for these losses, shall decide how these shall be treated without violation to the Islamic Shari'a rules.
- Due to pooling of investment funds with the Bank's funds for the purpose of investment, no priority has been given to either party in the appropriation of profit.

#### (s) Restricted investment accounts

Restricted investment accounts represents assets acquired by funds provided by holders of restricted investment accounts and their equivalent and managed by the Bank as an investment manager based on either a Mudaraba contract or (Wakala) agency contract. The restricted investment accounts are exclusively restricted for investment in specified projects as directed by the investments account holders. Assets that are held in such capacity are not included as assets of the Bank in the consolidated financial statements.

#### (t) Sukuk financing

Sukuk financing represents common shares in the ownership of assets or benefits or services which bears quarterly profit and mature after 5 to 34 years from issuance date. Profits are recognised periodically until maturity. Sukuks are recognised at amoritised cost. Sukuks are disclosed as a separate line in the consolidated financial statements as "Sukuk financing"

#### (u) **Provisions**

Provision is recognised if, as a result of a past event, the Bank has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### (v) Employees benefits

#### Defined contribution plans

The Group provides for its contribution to the State administered retirement fund for Qatari employees in accordance with the Retirement and Pension Law No. 24 of 2002, and the resulting charge is included within the personnel cost under general and administration expenses in the consolidated income statement. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised when they are due.

#### Defined benefit plan

The Group also provides for end of service benefits to its expatriate employees in accordance with the Qatar Labour Law. The provision is calculated based on the period of service for each staff at the year end. This provision is included in other provisions under other liabilities.

As at and for the year ended 31 December 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (w) Share capital and reserves

#### Dividends on ordinary shares

Dividends on ordinary shares are recognised in equity in the period in which they are approved by the Bank's equity holders.

#### (x) Revenue recognition

#### Murabaha

Profit from Murabaha transactions is recognised when the income is both contractually determinable and quantifiable at the commencement of the transaction. Such income is recognised on a time-apportioned basis over the period of the transaction. Where the income from a contract is not contractually determinable or quantifiable, it is recognised when the realisation is reasonably certain or when actually realised. Income related to non-performing accounts is excluded from the consolidated income statement.

#### Mudaraba

Income on Mudaraba financing is recognised when the right to receive payment is established or on distribution by the Mudarib, whereas losses are charged to the consolidated income statement on declaration by the Mudarib.

#### Musharaka

Income on Musharaka financing is recognised when the right to receive payments is established or on distribution.

#### Ijara

Ijara income is recognised on time-apportioned basis over the lease period. Income related to non-performing accounts is excluded from the consolidated income statement.

#### Istisna 'a

Revenue and the associated profit margin are recognised in the Bank's consolidated income statement according to the percentage of completion method or completed contract method.

#### Wakala

Income from Wakala placements is recognised on a time apportioned basis so as to yield a constant periodic rate of return based on the balance outstanding.

#### Income from investment banking services

Income from investment banking services (presented in fee and commission income), including placement, advisory, marketing and performance fees, is recognised as per contractual terms when the service is provided and income is earned. This is usually when the Group has performed all significant acts in relation to a transaction and it is highly probable that the economic benefits from the transaction will flow to the Group. Significant acts in relation to a transaction are determined based on the terms agreed in the contracts for each transaction. The assessment of whether economic benefits from a transaction will flow to the Group is based on the extent of binding firm commitments received from other parties.

#### Fees and commission income

Fees and commission income that are integral to the effective profit rate on a financial asset carried at amortised cost are included in the measurement of the effective profit rate of the financial asset. Other fees and commission income, including account servicing fees, sales commission, management, arrangement and syndication fees, are recognised as the related services are performed.

#### Dividend income

Dividend income is recognised when the right to receive the dividend is established.

As at and for the year ended 31 December 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (y) Income tax

Taxes are calculated based on tax laws and regulations in other countries in which the Group operates. A tax provision is made based on an evaluation of the expected tax liability. The Group's operations inside Qatar are not subject to tax, except Al Rayan Investment LLC whose profits are subject to tax as per Qatar Financial Center Authority regulations.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### (z) Earnings per share

The Bank presents basic and diluted earnings per share ("EPS") data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to equity holders of the Bank by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to equity holders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

#### (aa) Placements with banks and other financial institutions

Placements with banks and other financial institutions are stated at amortised cost net of any amounts written off and allowance for impairment.

#### (bb) Financial guarantees

In the ordinary course of business, the Group gives financial guarantees, consisting of letters of credit, guarantees and acceptances.

Financial guarantees are initially recognized in the consolidated financial statements at fair value, being the premium received on the date the guarantee was given, and the initial fair value is amortised over the life of the financial guarantee. Subsequent to initial recognition, the Group's liability under such guarantees are measured at the higher of the amortised amount and the best estimate of the expenditure required to settle any financial obligation arising at the consolidated statement of financial position date. These estimates are determined based on experience of similar transactions and history of past losses, supplemented by the judgment of Management.

Any increase in the liability relating to guarantees is taken to the consolidated income statement. The amortisation of the premium received is recognized in the consolidated income statement under commission and fees income.

#### (cc) Contingent liabilities

Contingent liabilities include guarantees, letters of credit, Group's obligations with respect to unilateral promise to buy/sell currencies, profit rate swaps and others. These do not constitute actual assets or liabilities at the consolidated statement of financial position date except for assets and obligations relating to fair value gains or losses on these Shari'a-compliant risk management instruments.

#### (dd) Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components, whose operating results are reviewed regularly by the Group Management Committee (being the chief operating decision maker) to make decisions about resources allocated to each segment and assess its performance, and for which discrete financial information is available.

As at and for the year ended 31 December 2019

#### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (ee) Fiduciary activities

The Group acts as fund manager and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, corporate and other institutions. These assets and income arising thereon are excluded from these consolidated financial statements, as they are not assets of the Group.

#### (ff) Earnings prohibited by Shari'a

The Group is committed to avoid recognizing any income generated from non-Islamic source. Consequently, all non-Islamic income is credited to a charity account and the Group uses these funds for various social welfare activities.

#### (gg) Comparatives

Except when a standard or an interpretation permits or requires otherwise, all amounts are reported or disclosed with comparative information.

#### 4 FINANCIAL RISK MANAGEMENT

#### 4.1 Introduction and overview

#### **Risk management and structure**

Financial instruments cover all financial assets and liabilities of the Group. Financial assets include cash balances, on demand balances and placements with banks, investment securities, financing assets and certain other financial assets. Financial liabilities include customer deposits, due to banks, sukuk financing, other borrowings and certain other financial liabilities. Financial instruments also include contingent liabilities and commitments included in off-balance sheet items.

#### Introduction

Risk is inherent in the Group's activities but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Group's continuing profitability and each individual within the Group is accountable for the risk exposures relating to his or her responsibilities. The Group is exposed to credit risk, market risk, liquidity risk and operating risk, which include trading and non-trading risks.

The independent risk control process does not include business risks such as changes in the environment, technology and industry. They are monitored through the Group's strategic planning process.

#### Board of Directors

The Board of Directors is responsible for the risk management methodology and approving strategic plans and risk management principles.

#### Risk management function

The Risk Management Function is responsible for implementing and maintaining risk related procedures to ensure an independent control process. It is also responsible for monitoring compliance with risk principles, policies and limits, across the Group.

#### Assets and liabilities

The Group's management is responsible for managing the Group's assets and liabilities and the overall financial structure and also responsible for the Group's credit and liquidity risk.

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.1 Introduction and overview (continued)

#### Risk management and structure (continued)

#### Internal audit

Risk management processes throughout the Bank are audited annually by the Internal Audit Department that examines both the adequacy of the procedures and the Group's compliance with the procedures. Internal Audit discusses the results of all assessments with management, and reports its findings and recommendations to the Audit Committee.

Information compiled from all business departments is examined and processed in order to analyse, control and identify early risks. This information is presented and explained to the Board of Directors, risk unit, and the head of each business division.

On a monthly basis, detailed reporting of industry, customer and geographic risks take place. Senior management assesses the appropriateness of the allowance for credit losses on a quarterly basis.

Frequent reports are given to the senior management and all other relevant members of the Group on the utilisation of market limits, analysis of propriety investments and liquidity, plus any other risk developments.

#### 4.2 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Group attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties and continually assessing the creditworthiness of counterparties.

The Group seeks to manage its credit risk exposure through diversification of lending activities to avoid undue concentrations of risks with individuals or group of customers in specific locations or businesses. It also obtains collaterals, when appropriate. The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters.

The main types of collaterals obtained are as follows:

- For securities financing: cash or securities.
- For commercial financing: mortgages over real estate properties, inventory, cash or securities.
- For retail financing: mortgages over residential properties, vehicles and securities.

Management constantly monitors the market value of collaterals.

The Group also obtains corporate guarantees from parent companies for receivables and balances from financing activities to their subsidiaries.

Details of the composition of the receivables and balances from financing activities to customers are set out in Note 10. Also the details of geographical segments are set out in Note 31.

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.2 Credit risk (continued)

#### 4.2.1 Credit risk measurement

#### Risk measurement and reporting systems

The Group's risks are measured using a method which reflects both the expected loss likely to arise in normal circumstances and unexpected losses. The Group also runs worse case scenarios that would arise in the event that extreme events which are unlikely to occur do, in fact, occur.

Monitoring and controlling risks is primarily performed based on limits established by the Group. These limits reflect the business strategy and market environment of the Group as well as the level of risk that the Group is willing to accept, with additional emphasis on selected industries. In addition, the Group monitors and measures the overall risk bearing capacity in relation to the aggregate risk exposure across all risk type activities and the module makes use of probabilities derived from historical experience adjusted to reflect the economic environment.

#### 4.2.2 **Risk limit control and mitigation policies**

#### Risk mitigation

As a part of overall risk management, the Group uses swap deals and other instruments to manage exposures from changes in profit rates, foreign currencies, equity risks, credit risks and exposures arising from forecast transactions.

#### Excessive risk concentration

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographical location.

In order to avoid excessive concentrations of risk, the Group's policies and procedures include specific guidelines to focus on maintaining a diversified portfolio, with limits set on geographic and industry sector exposures. Identified concentrations of credit risks are controlled and managed accordingly.

#### 4.2.3 Maximum exposure to credit risk before collateral held or other credit enhancements

	2019	2018
Credit risk exposures relating to financial assets recorded on the consolidated statement of financial position are as follows:		
Cash and balances with QCB (excluding cash on hand)	2,723,859	2,491,426
Due from banks	6,035,090	1,512,865
Financing assets	74,837,309	72,515,286
Investment securities - debt	21,224,169	19,077,661
Other assets	7,707	9,605
	104,828,134	95,606,843
Other credit risk exposures are as follows:		
Guarantees	12,355,598	14,389,848
Letters of credit	715,239	1,047,117
	13,070,837	15,436,965

The above tables represents a worse-case scenario of credit risk exposure to the Group, without taking account of any collateral held or other credit enhancements attached. For assets recorded on the consolidated statement of financial position, the exposures set out above are based on net carrying amounts as reported on the consolidated statement of financial position.

### Masraf Al Rayan (Q.P.S.C.)

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.2 Credit risk (continued)

#### 4.2.4 Concentration of risks of financial assets with credit risk exposure

#### (a) By Geographical Sector

	Qatar	Other GCC	Other Middle East	Others	Total
2019					
Assets recorded on the consolidated statement of financial position:					
Cash and balances with QCB (excluding cash on hand) Due from banks Financing assets Investment securities - debt Other assets	2,723,859 5,132,177 62,935,642 19,764,310 7,707	7,848 3,331 897,688	544 3,900,995 123,255	894,521 7,997,341 438,916	2,723,859 6,035,090 74,837,309 21,224,169 7,707
	90,563,695	908,867	4,024,794	9,330,778	104,828,134
2018	Qatar	Other GCC	Other Middle East	Others	Total
Assets recorded on the consolidated statement of financial position:					
Cash and balances with QCB (excluding cash on hand) Due from banks Financing assets Investment securities - debt Other assets	2,491,426 862,807 58,739,127 18,023,999 9,605	5,194 69,453 621,388	1,200 3,514,373 50,938	643,664 10,192,333 381,336	2,491,426 1,512,865 72,515,286 19,077,661 9,605
	80,126,964	696,035	3,566,511	11,217,333	95,606,843
2019	Qatar	Other GCC	Other Middle East	Others	Total
Guarantees Letters of credit	10,537,511 693,838	9,547 713	412,407 8,496	1,396,133 12,192	12,355,598 715,239
	11,231,349	10,260	420,903	1,408,325	13,070,837
2018	Qatar	Other GCC	Other Middle East	Others	Total
Guarantees Letters of credit	12,736,167 1,015,351	14,264 3,753	201,410 20,414	1,438,007 7,599	14,389,848 1,047,117
	13,751,518	18,017	221,824	1,445,606	15,436,965

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.2 Credit risk (continued)

#### 4.2.4 Concentration of risks of financial assets with credit risk exposure (continued)

#### (b) By Industry sector

An industry sector analysis of the Group's maximum exposure to credit risk for the components of the consolidated statement of financial position is shown below. The maximum exposure is shown gross, before the effect of mitigation through the use of master netting and collateral agreements.

	Gross exposure 2019	Gross exposure 2018
Funded and unfunded		
Government	24,512,484	25,417,764
Government agencies	32,464,231	32,559,621
Industry	616,742	1,009,393
Commercial	4,551,203	4,596,280
Services	11,990,321	2,620,905
Contracting	1,451,990	1,670,220
Real estate	19,894,920	18,622,464
Personal	9,331,552	9,097,528
Others	14,691	12,668
Contingent liabilities	13,070,837	15,436,965
Total	117,898,971	111,043,808

#### 4.2.5 Credit quality

The credit quality of financial assets is managed by the Group using internal and external credit risk ratings. The Group follows an internal obligor risk rating (ORR) mechanism for grading relationships across its credit portfolio. The Group utilises a ten-scale credit rating system with positive and negative modifiers, giving a total scale range of 22, of which 19 (with positive and negative modifiers) relate to performing and three to non-performing. Within performing, ORR 1 to 4- represents investment grade, ORR 5+ to 7 represents sub-investment grade and 7- represents watchlist. ORR 8 to 10 represents sub-standard, doubtful and loss respectively. All credits are assigned a rating in accordance with the defined criteria. The Group endeavors continuously to improve upon the internal credit risk rating methodologies and credit risk management policies and practices to reflect the true underlying credit risk of the portfolio and the credit culture in the Group. All lending relationships are reviewed at least once in a year and more frequently in the case of non-performing assets.

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.2 Credit risk (continued)

#### 4.2.5 Credit quality (continued)

The following table sets out information about the credit quality of financial assets, commitments and financial guarantees.

	2019					
	Stage 1	Stage 2	Stage 3	Total		
Due from banks						
Investment grade	6,034,671	-	-	6,034,671		
Sub-investment grade	148	444	-	592		
Substandard	-	-	-	-		
Doubtful	-	-	-	-		
Loss						
	6,034,819	444	-	6,035,263		
Loss allowance	(173)			(173)		
Carrying amount	6,034,646	444	<u> </u>	6,035,090		
		20.	18			
	Stage 1	Stage 2	Stage 3	Total		
Due from banks						
Investment grade	1,511,443	-	-	1,511,443		
Sub-investment grade	841	984	-	1,825		
Substandard	-	-	-	-		
Doubtful	-	-	-	-		
Loss						
	1,512,284	984	_	1,513,268		
Loss allowance	(403)			(403)		
Carrying amount	1,511,881	984		1,512,865		

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.2 Credit risk (continued)

#### 4.2.5 Credit quality (continued)

	2019					
	Stage 1	Stage 2	Stage 3	Total		
Financing assets						
Investment grade	54,539,702	8,556,308	-	63,096,010		
Sub-investment grade	7,653,951	3,965,713	-	11,619,664		
Substandard	-	-	355,257	355,257		
Doubtful	-	-	239,584	239,584		
Loss			164,196	164,196		
	62,193,653	12,522,021	759,037	75,474,711		
Loss allowance	(38,990)	(270,543)	(327,869)	(637,402)		
Carrying amount	62,154,663	12,251,478	431,168	74,837,309		
		20.	18			
	Stage 1	Stage 2	Stage 3	Total		
Financing assets	U	U	U			
Investment grade	51,499,300	7,786,068	-	59,285,368		
Sub-investment grade	11,056,045	2,153,218	-	13,209,263		
Substandard	-	-	348,928	348,928		
Doubtful	-	-	84,350	84,350		
Loss			176,251	176,251		
	60 555 0 45	0.000.007	coo <b>50</b> 0	72 104 1 60		
T 11	62,555,345	9,939,286	609,529	73,104,160		
Loss allowance	(58,657)	(225,239)	(304,978)	(588,874)		

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.2 Credit risk (continued)

#### 4.2.5 Credit quality (continued)

	2019					
	Stage 1	Stage 2	Stage 3	Total		
Investment securities - debt						
Investment grade	20,284,965	94,254	-	20,379,219		
Sub-investment grade	443,811	379,278	-	823,089		
Substandard	-	-	-	-		
Doubtful	-	-	-	-		
Loss			57,162	57,162		
	20,728,776	473,532	57,162	21,259,470		
Loss allowance	(1,715)	(4,976)	(28,610)	(35,301)		
				<u> </u>		
Carrying amount	20,727,061	468,556	28,552	21,224,169		
		201	8			
	Stage 1	Stage 2	Stage 3	Total		
Investment securities - debt		6				
Investment grade	18,766,896	7,602	-	18,774,498		
Sub-investment grade	280,832	-	-	280,832		
Substandard	-	-	-	-		
Doubtful	-	-	-	-		
Loss			57,162	57,162		
	19,047,728	7,602	57,162	19,112,492		
Loss allowance	(5,991)	(230)	(28,610)	(34,831)		
Carrying amount	19,041,737	7,372	28,552	19,077,661		

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### FINANCIAL RISK MANAGEMENT (continued) 4

#### 4.2 Credit risk (continued)

#### 4.2.5 Credit quality (continued)

	2019				
	Stage 1	Stage 2	Stage 3	Total	
Other credit risk exposures					
Investment grade	12,316,616	68,003	-	12,384,619	
Sub-investment grade	667,544	431,146	-	1,098,690	
Substandard	-	-	5,342	5,342	
Doubtful	-	-	323	323	
Loss			574	574	
	12,984,160	499,149	6,239	13,489,548	
Loss allowance	(9,808)		0,239		
Loss anowance	(9,000)	(26,227)		(36,035)	
Carrying amount	12,974,352	472,922	6,239	13,453,513	
		20.	18		
	Stage 1	Stage 2	Stage 3	Total	
Other credit risk exposures		~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~			
Investment grade	13,894,104	941,868	-	14,835,972	
Sub-investment grade	727,472	482,501	-	1,209,973	
Substandard	-	-	11,802	11,802	
Doubtful	-	-	395	395	
Loss			8,830	8,830	
	14 (21 57)	1 40 4 2 60	01.007	16.066.070	
T 11	14,621,576	1,424,369	21,027	16,066,972	
Loss allowance	(11,724)	(35,287)		(47,011)	
Carrying amount	14,609,852	1,389,082	21,027	16,019,961	

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.2 Credit risk (continued)

#### 4.2.6 Credit quality assessments

The table below provides an analysis of counterparties by rating grades and credit quality of the Group's credit risk, based on Moody's ratings (or their equivalent).

Rating grade	Financing assets	Due from Banks	Debt type investments carried at amortised cost	Off balance sheet exposures subject to credit risk
AAA to AA-	43,095,146	332,864	19,792,157	4,554,746
A+ to A-	8,858,751	5,661,963	369,590	4,472,543
BBB to BBB-	7,321,349	1,450	68,160	3,356,132
BB+ to B-	4,904,421	148	567,830	899,226
Unrated	11,295,044	38,838	459,841	206,901
Totals as of 31 December 2019	75,474,711	6,035,263	21,257,578	13,489,548
Rating grade	Financing assets	Due from Banks	Debt type investments carried at amortised cost	Off balance sheet exposures subject to credit risk
AAA to AA-	37,461,095	64,227	18,061,142	3,152,140
A+ to A-	8,541,655	1,143,077	127,077	6,778,668
BBB to BBB-	8,713,519	279,759	510,270	4,901,943
BB+ to B-	6,786,412	842	330,010	1,183,656
Unrated	11,601,479	25,363	64,762	50,565
Totals as of 31 December 2018	73,104,160	1,513,268	19,093,261	16,066,972

#### 4.2.7 Collateral

The determination of eligible collateral and the value of collateral are based on QCB regulations and are assessed by reference to market price or indexes of similar assets.

The Group has collateral in the form of blocked deposit, pledge of shares or legal mortgage against the past dues financing assets.

	Aggregate	collateral
Past due category:	2019	2018
Up to 30 days	883,920	899,274
31 to 60 days	324,268	490,786
61 – 90 days	688,769	487,881
91 days and above	1,623,259	1,201,390
	3,520,216	3,079,331

The fair value of the collateral held against credit-impaired financing assets as at 31 December 2019 is QAR 1,623 million (2018: QAR 1,201 million).

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.2 Credit risk (continued)

Rescheduled activities include extended payment arrangements, approved external management plans, modification and deferral of payments. Restructuring policies and practices are based on indicators or criteria that, in the judgement of local management, indicate that payment will most likely continue. These policies are kept under continuous review. Following restructuring, a previously overdue customer account is reset to a normal status and managed together with other similar accounts as non impaired. The carrying value of renegotiated financing assets as at 31 December 2019 was QAR 1,719 million (2018: QAR 1,011 million).

There were no financial assets that were modified that had a loss allowance measured at an amount equal to lifetime ECL.

#### 4.2.8 Write-off policy

The Group writes off a financing asset or an investment in debt-type security balance, and any related allowances for impairment losses, when Group determines that the financing asset or security is uncollectible and after QCB approval is obtained.

This determination is made after considering information such as the occurrence of significant changes in the borrower's / issuer's financial position such that the borrower / issuer can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure. For smaller balance standardised financing assets, write-off decisions generally are based on a product-specific past due status. The contractual amount of financial assets written off during the year, subject to enforcement activity as at 31 December 2019 was QAR 34 thousand (2018: QAR 179 thousand).

#### 4.2.9 Inputs, assumptions and techniques used for estimating impairment

#### Significant increase in credit risk

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and expert credit assessment and including forward-looking information.

In determining whether credit risk has increased significantly since initial recognition following criteria's are considered:

- i. Two notches down for rating from Aaa to Baa or one notch down for ratings from Ba to Ca;
- ii. Facilities restructured during previous twelve months; and
- iii. Contractual payments overdue by more than 60 days as at the reporting date.

#### Credit risk grades

Credit risk grades are defined using qualitative and quantitative factors that are indicative of risk of default. These factors vary depending on the nature of the exposure and the type of borrower. Exposures are subject to ongoing monitoring, which may result in an exposure being moved to a different credit risk grade.

#### Generating the term structure of Probability of Default (PD)

The Group employs Moody's Risk Analyst to analyse the data collected and generate estimates of PD of exposures and how these are expected to change as a result of the passage of time. This analysis includes the identification and calibration of relationships between changes in default rates and changes in key macro-economic factors, across various geographies in which the Bank has taken exposures.

As at and for the year ended 31 December 2019

### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.2 Credit risk (continued)

#### 4.2.9 Inputs, assumptions and techniques used for estimating impairment (continued)

#### Renegotiated financing assets

The contractual terms of a financing asset may be modified for a number of reasons, including changing market conditions, customer retention and other factors not related to a current or potential credit deterioration of the customer. An existing financing asset whose terms have been modified may be derecognised and the renegotiated financing asset recognised as a new financing asset at fair value. Where possible, the Group seeks to restructure financing assets rather than to take possession of collateral, if available. This may involve extending the payment arrangements and documenting the agreement of new financing asset conditions. Management continuously reviews renegotiated financing assets to ensure that all criteria are met and that future payments are likely to occur.

The accounts which are restructured due to credit reasons in past 12 months will be classified under Stage 2.

#### Definition of default

The Group considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realising security (if any is held); or
- the borrower is past due more than 90 days on any material credit obligation to the Group; or
- the borrower is rated 9 or 10.

In assessing whether a borrower is in default, the Group also considers indicators that are:

- quantitative e.g. overdue status and non-payment on another obligation of the same issuer to the Group; and
- based on data developed internally and obtained from external sources.

Inputs into the assessment of whether a financial instrument is in default and their significance may vary over time to reflect changes in circumstances. The definition of default largely aligns with that applied by the Group for regulatory capital purposes.

#### Incorporation of forward-looking information

The Group employs statistical models to incorporate macro-economic factors on historical default rates. In case none of the above macro – economic parameters are statistically significant or the results of forecasted PD's are too much deviated from the present forecast of the economic conditions, qualitative PD overlay shall be used by management after analyzing the portfolio as per the diagnostic tool.

Incorporating forward looking information increases the level of judgement as to how changes in these macroeconomic factors will affect the Expected Credit Loss (ECL) applicable to the stage 1 and stage 2 exposures which are considered as performing. The methodologies and assumptions involved, including any forecasts of future economic conditions, are reviewed periodically.

#### Measurement of ECL

The key inputs into the measurement of ECL are the term structure of the following variables:

- Probability of Default (PD);
- Loss Given Default (LGD);
- Exposure at Default (EAD).

These parameters are generally derived from internally developed statistical models and other historical data. They are adjusted to reflect forward-looking information as described above.

PD estimates are estimates at a certain date, which are calculated based on statistical rating models. These statistical models are primarily based on internally compiled data comprising both quantitative and qualitative factors and are supplemented by external credit assessment data where available.

As at and for the year ended 31 December 2019

### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.2 Credit risk (continued)

#### 4.2.9 Inputs, assumptions and techniques used for estimating impairment (continued)

#### Measurement of ECL (continued)

LGD is the magnitude of the likely loss if there is a default. The Group estimates LGD parameters based on the history of recovery rates of claims against defaulted counterparties. The LGD models consider the forecasted collateral value and recovery costs of any collateral that is integral to the financial asset.

LGD estimation icludes:

- 1) Cure Rate: Defined as the ratio of accounts which have fallen to default and have managed to move backward to the performing accounts.
- Recovery Rate: Defined as the ratio of liquidation value to market value of the underlying collateral at the time of default would also account for expected recovery rate from a general claim on the individual's assets for the unsecured portion of the exposure.
- 3) Discounting Rate: Defined as the opportunity cost of the recovery value not being realized on the day of default adjusted for time value

EAD represents the expected exposure in the event of a default. The Group derives the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract including amortisation. The EAD of a financial asset is its gross carrying amount.

For lending commitments and financial guarantees, the EAD includes the amount drawn, as well as potential future amounts that may be drawn under the contract, which are estimated based on historical observations and forward-looking forecasts.

Where modelling of a parameter is carried out on a collective basis, the financial instruments are grouped on the basis of shared risk characteristics

- that include:
- credit risk grading's;
- product type; and
- geographic location of the borrower.

The groupings are subject to regular review to ensure that exposures within a particular group remain appropriately homogeneous.

#### Loss allowance

The following tables show reconciliations from the opening to the closing balance of the loss allowance by class of financial instruments. Comparative amounts represent allowance account for credit losses and reflect measurement basis under FAS 30.

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### 4 FINANCIAL RISK MANAGEMENT (continued)

### 4.2 Credit risk (continued)

#### 4.2.9 Inputs, assumptions and techniques used for estimating impairment (continued)

#### Loss allowance (continued)

#### Due from banks

	Stage 1	Stage 2	Stage 3	Total ECL
Balance at 1 January	403			403
Transfers to Stage 1	-			-
Transfers to Stage 2	(61)	61	-	-
Transfers to Stage 3	- (170)	-	-	-
Charge / (reversal) (net)	(170)	(61)		(231)
Impairment allowance for the year, net	(231)	-	-	(231)
Amounts written off	-	-	-	-
Foreign currency translation	1			1
Balance at 31 December	173		<u> </u>	173
Due from banks		20	18	
	Stage 1	Stage 2	Stage 3	Total ECL
Balance at 1 January				
Impact of initial application	531	261	-	792
Transfers to Stage 1	-	-	-	-
Transfers to Stage 2	-	-	-	-
Transfers to Stage 3	-	-	-	-
Charge / (reversal) (net)	(126)	(261)		(387)
Impairment allowance for the year, net				
	405	-	-	405
Amounts written off	-	-	-	-
Foreign currency translation	(2)			(2)
Balance at 31 December	403			403

2019

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### 4 FINANCIAL RISK MANAGEMENT (continued)

### 4.2 Credit risk (continued)

#### 4.2.9 Inputs, assumptions and techniques used for estimating impairment (continued)

#### Loss allowance (continued)

#### **Financing assets**

	Stage 1	Stage 2	Stage 3	Total ECL
Balance at 1 January	58,657	225,239	304,978	588,874
Transfers to Stage 1	11,225	(11,147)	(78)	-
Transfers to Stage 2	(30,971)	32,319	(1,348)	-
Transfers to Stage 3	(362)	(1,776)	2,138	-
Charge / (reversal) (net)	291	25,752	22,178	48,221
Impairment allowance for the year, net	(19,817)	45,148	22,890	48,221
Amounts written off	-	-	(34)	(34)
Foreign currency translation	150	156	35	341
Balance at 31 December	38,990	270,543	327,869	637,402
Financing assets		20	18	
-	Stage 1	Stage 2	Stage 3	Total ECL
Balance at 1 January	<u> </u>		165,680	165,680
Impact of initial application	129,979	294,224	-	424,203
Transfers to Stage 1	-	-	-	-
Transfers to Stage 2	(49,444)	49,444	-	-
Transfers to Stage 3	(524)	(38,890)	39,414	-
Charge / (reversal) (net)	(20,991)	(79,470)	100,074	(387)
Impairment allowance for the year, net	59,020	225,308	139,488	423,816
Amounts written off	-	-	(179)	(179)
Foreign currency translation	(363)	(69)	(11)	(443)
Balance at 31 December	58,657	225,239	304,978	588,874

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.2 Credit risk (continued)

#### 4.2.9 Inputs, assumptions and techniques used for estimating impairment (continued)

#### Loss allowance (continued)

#### **Investment securities - debt**

Investment securities - debt				
	Stage 1	Stage 2	Stage 3	Total ECL
Balance at 1 January	5,991	230	28,610	34,831
Transfers to Stage 1 Transfers to Stage 2 Transfers to Stage 3 Charge / (reversal) (net)	(3,245) (1,035)	3,245	-	- - 466
Impairment allowance for the year, net Amounts written off Foreign currency translation	(4,280)	4,746	 	466
Balance at 31 December	1,715	4,976	28,610	35,301
Investment securities - debt	Stage 1	20 Stage 2	18 Stage 3	Total ECL
Balance at 1 January			28,610	28,610
Impact of initial application	1,879	1,138	-	3,017
Transfers to Stage 1 Transfers to Stage 2 Transfers to Stage 3 Charge / (reversal) (net)	(129) - 4,242	129 - (1,037)	- - - -	3,205
Impairment allowance for the year, net Amounts written off Foreign currency translation	5,992	230	- - -	6,222
Balance at 31 December	5,991	230	28,610	34,831

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.2 Credit risk (continued)

#### 4.2.9 Inputs, assumptions and techniques used for estimating impairment (continued)

#### Loss allowance (continued)

#### Other credit risk exposures

Other credit risk exposures	2019			
-	Stage 1	Stage 2	Stage 3	Total ECL
Balance at 1 January	11,724	35,287		47,011
Transfers to Stage 1 Transfers to Stage 2 Transfers to Stage 3 Charge / (reversal) (net)	1,610 (3,149) (377)	(1,610) 3,149 - (10,599)	- - - -	(10,976)
Impairment allowance for the year, net Amounts written off Foreign currency translation	(1,916)	(9,060) - -	- - -	(10,976)
Balance at 31 December	9,808	26,227	<u> </u>	36,035
Other credit risk exposures	Stage 1	20 Stage 2	18 Stage 3	Total ECL
Balance at 1 January				
Impact of initial application	13,151	49,952	-	63,103
Transfers to Stage 1 Transfers to Stage 2 Transfers to Stage 3 Charge / (reversal) (net)	(1,946) - 519	1,946 - (16,611)	- - - -	(16,092)
Impairment allowance for the year, net Amounts written off Foreign currency translation	11,724	35,287	-	47,011
Balance at 31 December	11,724	35,287		47,011

As at and for the year ended 31 December 2019

### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.2 Credit risk (continued)

#### 4.2.10 Credit Risk Measurement

The estimation of credit exposure for risk management purposes is complex and requires the use of models, as the exposure varies with changes in market conditions, expected cash flows and the passage of time. The assessment of credit risk of a portfolio of assets requires further estimations as to the likelihood of defaults occurring, of the associated loss ratios and of default correlations between counterparties. The Group measures credit risk using Probability of Default (PD), Exposure at Default (EAD) and Loss Given Default (LGD).

#### 4.2.11 Credit risk grading

The Group uses internal credit risk gradings that reflect its assessment of the probability of default of individual counterparties. The Group uses internal rating models tailored to the various categories of counterparty. The credit grades are calibrated such that the risk of default increases exponentially at each higher risk grade.

### 4.3 Market risk

Market risk is the risk that the Group's earnings or capital, or its ability to meet business objectives, will be adversely affected by changes in the level of volatility of market rates or prices such as profit rates, foreign exchange rates and equity prices. The Group manages its market risks within the framework of limits defined by the QCB.

#### 4.3.1 Management of market risk

Assets and liabilities profit rate gaps are reviewed on a regular basis which is used to reduce the profit rate gaps to within the limits established by the Board. The Group manages its exposure to currency exchange rate fluctuations to within the levels defined by the Board of Directors, which sets limits on currency position exposures. Positions are monitored on an ongoing basis.

### 4.3.2 Exposure to profit rate risk – non-trading portfolios

The principal risk to which non-trading portfolios are exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instruments because of a change in market profit rates. Profit rate risk is managed principally through monitoring profit rate gaps and by having pre-approved limits for repricing bands. The Asset and Liability Committee ("ALCO") is the monitoring body for compliance with these limits and is assisted by Group central Treasury in its day-to-day monitoring activities.

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.3 Market risk (continued)

#### 4.3.2 Exposure to profit rate risk – non-trading portfolios (continued)

A summary of the Group's profit rate gap position on non-trading portfolios is as follows:

	Carrying amount	Less than 3 months	3 to12 months	Re-pricing in: 1 to 5 years	Over 5 years	Non-profit sensitive	Effective profit rate
2019							
Cash and balances with QCB Due from banks Financing assets Investment securities	3,122,860 6,035,090 74,837,309 21,222,277	4,988,169 53,857,397 -	- - 9,551,357 -	133,999 6,236,466	5,192,089	3,122,860 912,922 21,222,277	2.25% 5.02% 4.00%
	105,217,536	58,845,566	9,551,357	6,370,465	5,192,089	25,258,059	
Due to banks Customer current accounts Sukuk financing Other borrowings	(19,367,191) (7,526,683) (3,333,998) (2,002,003)	(15,318,403) (1,558,065) (2,002,003)	(3,905,787)	(124,821)	- - -	(18,180) (7,526,683) (1,775,933)	2.74% 3.26% 3.27%
	(32,229,875)	(18,878,471)	(3,905,787)	(124,821)	<u> </u>	(9,320,796)	
Equity of investment account holders	(58,085,882)	(32,986,983)	(15,983,437)	(9,115,462)			
Consolidated statement of financial position items Off consolidated statement of financial position items	14,901,779 (25,789,379)	6,980,112 (562,551)	(10,337,867)	(2,869,818)	5,192,089	15,937,263 (25,226,828)	
Profit Rate Sensitivity Gap	(10,887,600)	6,417,561	(10,337,867)	(2,869,818)	5,192,089	(9,289,565)	
Cumulative Profit Rate Sensitivity Gap	(10,887,600)	6,417,561	(3,920,306)	(6,790,124)	(1,598,035)	(10,887,600)	

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.3 Market risk (continued)

#### 4.3.2 Exposure to profit rate risk – non-trading portfolios (continued)

				Re-pricing in:			
	Carrying	Less than	3 to12	1 to 5	Over 5	Non-profit	Effective
	amount	3 months	months	years	years	sensitive	profit rate
2018							
Cash and balances with QCB	3,026,994	-	-	-	-	3,026,994	
Due from banks	1,512,865	478,800	-	389,118	-	644,947	4.41%
Financing assets	72,515,286	46,081,910	10,230,323	7,711,515	8,140,088	351,450	4.86%
Investment securities	19,073,286	-	-	-	-	19,073,286	3.79%
	96,128,431	46,560,710	10,230,323	8,100,633	8,140,088	23,096,677	
Due to banks	(16,546,010)	(14,818,969)	(1,526,491)	-	-	(200,550)	3.33%
Customer current accounts	(7,268,816)	-	-	-	-	(7,268,816)	
Sukuk financing	(1,721,339)	(1,717,832)	-	-	-	(3,507)	3.92%
Other borrowings	(2,052,993)	(2,042,938)	-	-	-	(10,055)	3.98%
	(27,589,158)	(18,579,739)	(1,526,491)			(7,482,928)	
Equity of investment account holders	(54,300,051)	(33,301,904)	(17,524,421)	(3,473,726)	-	-	3.16%
1 5							
Consolidated statement of financial position items	14,239,222	(5,320,933)	(8,820,589)	4,626,907	8,140,088	15,613,749	
Off consolidated statement of financial position items	(21,231,348)	(3,834,929)	-	-	-	(17,396,419)	
Profit Rate Sensitivity Gap	(6,992,126)	(9,155,862)	(8,820,589)	4,626,907	8,140,088	(1,782,670)	
Cumulative Profit Rate Sensitivity Gap	(6,992,126)	(9,155,862)	(17,976,451)	(13,349,544)	(5,209,456)	(6,992,126)	

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.3 Market risk (continued)

#### 4.3.2 Exposure to profit rate risk – non-trading portfolios (continued)

#### Sensitivity analysis

The management of profit rate risk against profit rate gap limits is supplemented by monitoring the sensitivity of the Group's financial assets and liabilities to various standard and non-standard profit rate scenarios. Standard scenarios that are considered on a monthly basis include a 10 basis point (bp) parallel fall or rise in all yield curves worldwide and a 5 bp rise or fall in the greater than 12-month portion of all yield curves. An analysis of the Group's sensitivity to an increase or decrease in market profit rates, assuming no asymmetrical movement in yield curves and a constant financial position, is as follows:

Sensitivity of net profit	10 bp parallel increase	10 bp parallel decrease	
2019 At 31 December	1,933	(1,933)	
2018 At 31 December	1,895	(1,895)	

Overall non-trading profit rate risk positions are managed by Group Central Treasury, which uses financial investments, advances to banks, deposits from banks and Shari'a-compliant risk management instruments to manage the overall position arising from the Group's non-trading activities.

#### 4.3.3 Exposure to other market risks – non-trading portfolios

#### **Foreign currency transactions**

The Group's policy is only to hedge such exposures when not doing so would have a significant impact on the regulatory capital ratios of the Group and its subsidiaries. The result of this policy is that hedging generally only becomes necessary when the ratio of structural exposures in a particular currency to risk-weighted assets denominated in that currency diverges significantly from the capital ratio of the entity being considered. In addition to monitoring VaR in respect of foreign currency, the Group monitors any concentration risk in relation to any individual currency in regard to the translation of foreign currency transactions and monetary assets and liabilities into the respective functional currency of Group entities, and with regard to the translation of foreign operations into the presentation currency of the Group (after taking account of the impact of any qualifying net investment hedges).

	2019	2018
Net foreign currency exposure:		
EUR	3,353	1,958
GBP	205	497
Others	4	8,308

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.3 Market risk (continued)

#### 4.3.3 Exposure to other market risks – non-trading portfolios (continued)

The table below indicates the effect of a reasonably possible movement of the currency rate against the QAR on the consolidated income statement, with all other variables held constant:

	Increase / (d profit o	
	2019	2018
5% increase / (decrease) in currency exchan	ge rate	
EUR	167	98
GBP	10	25
Others	1	415

The table above does not include currencies that are pegged against the QAR.

#### Equity price risk

Equity price risk is the risk that the fair value of equities decreases as a result of changes in the level of equity indices and individual stocks. The non-trading equity price risk exposure arises from equity securities classified as investments at fair value through equity.

The Group is also exposed to equity price risk and the sensitivity analysis thereof is as follows:

	2019	2018
5% increase / (decrease) in QE 30 index/other indices Increase / (decrease) in profit and loss Increase / (decrease) in equity	1,823	2,447

#### 4.3.4 Valuation of financial instruments

The Group's accounting policy on fair value measurements is discussed in the significant accounting policies section.

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements.

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.3 Market risk (continued)

#### **4.3.4** Valuation of financial instruments (continued)

- Level 1: Quoted market price (unadjusted) in an active market for an identical instrument.
- Level 2: Valuation techniques based on observable inputs, either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Group determines fair values using valuation techniques.

Valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market observable prices exist, Black-Scholes and polynomial option pricing models and other valuation models. Assumptions and inputs used in valuation techniques include risk-free and benchmark profit rates, credit spreads and other premia used in estimating discount rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices and expected price volatilities and correlations. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date, which would have been determined by market participants acting at arm's length.

#### 4.3.5 Financial asset and liability classification

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy:

2019	Level 1	Level 2	Level 3	Total
Shari'a-compliant risk management instruments		20,213		20,213
Investment securities	38,359	118,070		156,429
	38,359	138,283	<u> </u>	176,642
Shari'a-compliant risk management instruments	-	17,893		17,893
_		17,893		17,893

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS As at and for the year ended 31 December 2019

### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.3 Market risk (continued)

#### 4.3.5 Financial asset and liability classification (continued)

2018	Level 1	Level 2	Level 3	Total
Shari'a-compliant risk management instruments Investment securities	67,912	80,287 95,511	-	80,287 163,423
	67,912	175,798		243,710
Shari'a-compliant risk management instruments		75,992		75,992
	_	75,992		75,992

The fair values of financial assets and financial liabilities carried at amortized cost are equal to the carrying value, hence, not included in the fair value hierarchy table, except for certain investment securities for which the fair value amounts to QAR 3,592 million (2018: QAR 2,575 million), which is derived using Level 1 fair value hierarchy. The details of the Group's classification of financial assets and liabilities are disclosed in Note 7.

Investment securities totalling QAR nil are carried at cost (2018: QAR nil).

During the reporting periods 31 December 2019 and 2018, there were no transfers among Levels 1, 2 and 3 fair value measurements.

#### 4.4 Liquidity risk

Liquidity risk is the risk that the Group is unable to meet its obligations when they fall due as a result of e.g. customer deposits being withdrawn, cash requirements from contractual commitments, or other cash outflows, such as debt maturities or margin calls for Shari'a-compliant risk management instruments etc. Such outflows would deplete available cash resources for client financing, trading activities and investments. In extreme circumstances, lack of liquidity could result in reductions in the consolidated statement of financial position and sales of assets, or potentially an inability to fulfil financing commitments. The risk that the Group will be unable to do so is inherent in all banking operations and can be affected by a range of institution-specific and market-wide events including, but not limited to, credit events, merger and acquisition activity, systemic shocks and natural disasters.

#### 4.4.1 Exposure to liquidity risk

The key measure used by the Group for managing liquidity risk is the ratio of net liquid assets to deposits from customers. For this purpose net liquid assets are considered as including cash and cash equivalents and investment grade debt securities for which there is an active and liquid market less any deposits from banks, debt securities issued, other borrowings and commitments maturing within the next month. A similar, but not identical, calculation is used to measure the Group's compliance with the liquidity limit established by QCB.

Details of the reported Group ratio of net liquid assets to deposits from customers at the reporting date and during the year were as follows:

	2019	2018
At 31 December	109%	93%
Average for the year	101%	88%
Maximum for the year	116%	94%
Minimum for the year	90%	79%

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.4 Liquidity risk (continued)

#### 4.4.2 Maturity analysis

The following table sets out the maturity profile of the Group's assets and liabilities. The contractual/expected maturities of assets and liabilities have been determined on the basis of the remaining period at 31 December to the contractual maturity date and do not take account of the effective maturities as indicated by the Group's deposit retention history and the availability of liquid funds. Management monitors the maturity profile to ensure that adequate liquidity is maintained.

	Carrying amount	Less than one month	1-3 months	3 months to 1 year	1-5 years	More than 5 years
2019	unouni	one monun	1 5 monnis	yeur	1 5 years	yeurs
Cash and balances with QCB	3,122,860	519,606	-	-	-	2,603,254
Due from banks	6,035,090	5,900,931	-	-	14,374	119,785
Financing assets	74,837,309	6,012,739	2,408,879	5,635,828	11,029,816	49,750,047
Investment securities	21,378,706	317,789	306,384	749,991	11,713,512	8,291,030
Other assets	7,707	7,707				<u>-</u>
Total financial assets	105,381,672	12,758,772	2,715,263	6,385,819	22,757,702	60,764,116
Due to banks	19,367,191	11,357,915	3,697,989	4,045,120	146,382	119,785
Customer current accounts	7,526,683	7,526,683	-	-	-	-
Sukuk financing	3,333,998	-	-	-	2,466,798	867,200
Other borrowings	2,002,003				2,002,003	
Total financial liabilities	32,229,875	18,884,598	3,697,989	4,045,120	4,615,183	986,985
Equity of investment account holders	58,085,882	13,708,507	19,278,476	15,983,437	9,115,462	
Total financial liabilities and equity of investment account holders	90,315,757	32,593,105	22,976,465	20,028,557	13,730,645	986,985
Difference	15,065,915	(19,834,333)	(20,261,202)	(13,642,738)	9,027,057	59,777,131

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

### 4.4 Liquidity risk (continued)

#### 4.4.2 Maturity analysis (continued)

2019	Carrying amount	Less than one month	1-3 months	3 months to 1 year	1-5 years	More than 5 years
2018						
Cash and balances with QCB	3,026,994	550,195	-	-	-	2,476,799
Due from banks	1,512,865	1,117,496	6,251	-	389,118	-
Financing assets	72,515,286	4,885,386	1,297,853	6,878,683	12,612,246	46,841,118
Investment securities	19,222,111	2,244,702	123,648	539,284	5,301,078	11,013,399
Other assets	9,605	9,605				
Total financial assets	96,286,861	8,807,384	1,427,752	7,417,967	18,302,442	60,331,316
Due to banks	16,546,010	7,258,851	7,635,147	1,652,012	-	_
Customer current accounts	7,268,816	7,268,816	-	-	-	-
Sukuk financing	1,721,339	-	3,507	-	690,668	1,027,164
Other borrowings	2,052,993		10,055		2,042,938	
Total financial liabilities	27,589,158	14,527,667	7,648,709	1,652,012	2,733,606	1,027,164
Equity of investment account holders	54,300,051	14,090,182	19,211,722	17,524,421	3,473,726	
T. (16)						
Total financial liabilities and equity of investment account holders	81,889,209	28,617,849	26,860,431	19,176,433	6,207,332	1,027,164
Difference	14,397,652	(19,810,465)	(25,432,679)	(11,758,466)	12,095,110	59,304,152

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.4 Liquidity risk (continued)

#### 4.4.3 Maturity analysis (Financial liabilities and Shari'a-compliant risk management instruments)

The table below summarises the maturity profile of the Group's financial liabilities based on remaining contractual undiscounted repayment obligations. Repayments which are subject to notice are treated as if notice were to be given immediately. However, the Group expects that many customers will not request repayment on the earliest date the Group could be required to pay.

The Group maintains a portfolio of highly marketable, diverse and liquid assets in the event of an unforeseen interruption to cash flow. The Group maintains statutory reserves with QCB. Liquidity is assessed and managed using a variety of stressed scenarios applicable to the Group.

	Carrying amount	Gross undiscounted cash flows	Less than one month	One to 3 months	3 to 12 months	1 to 5 Years	Over 5 years
2019							
Non-derivative liabilities							
Due to banks	19,367,191	19,442,386	11,375,344	3,714,831	4,085,225	147,201	119,785
Customer current accounts	7,526,683	7,526,683	7,526,683	-	-	-	-
Sukuk financing	3,333,998	4,531,367	-	4,996	86,866	2,871,572	1,567,933
Other borrowings	2,002,003	2,123,710	-	8,176	49,876	2,065,658	-
Other liabilities	1,948,849	1,948,849	1,948,849				
Total liabilities	34,178,724	35,572,995	20,850,876	3,728,003	4,221,967	5,084,431	1,687,718
Equity of investment account holders	58,085,882	58,929,394	14,589,315	19,314,832	16,209,697	8,815,550	
Shari'a-compliant risk management instruments							
Risk management:	2,320						
Outflow	,	(21,310)	(2,635)	(5,026)	(6,686)	(6,963)	-
Inflow		23,630	2,687	4,467	8,192	7,259	1,025
	92,266,926	94,504,709	35,440,243	23,042,276	20,433,170	13,900,277	1,688,743

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.4 Liquidity risk (continued)

#### 4.4.3 Maturity analysis (Financial liabilities and Shari'a-compliant risk management instruments) (continued)

	Carrying amount	Gross undiscounted cash flows	Less than one month	One to 3 months	3 to 12 months	1 to 5 Years	Over 5 years
2018							
Non-derivative liabilities							
Due to banks	16,546,010	16,521,343	7,215,977	7,643,619	1,661,747	-	-
Customer current accounts	7,268,816	7,268,816	7,268,816	-	-	-	-
Sukuk financing	1,721,339	2,876,691	-	5,991	45,511	938,009	1,887,180
Other borrowings	2,052,993	2,267,973	-	11,311	62,851	2,193,811	-
Other liabilities	1,931,221	1,931,221	1,931,221				
Total liabilities	29,520,379	30,866,044	16,416,014	7,660,921	1,770,109	3,131,820	1,887,180
Equity of investment account holders	54,300,051	54,822,487	14,109,784	19,237,896	17,837,432	3,637,375	
Shari'a-compliant risk management instruments							
Risk management:	4,295						
Outflow	,	(77,997)	(3,516)	(486)	(57,442)	(1,625)	(14,928)
Inflow		82,292	4,573	541	59,093	2,005	16,080
	83,824,725	85,692,826	30,526,855	26,898,872	19,609,192	6,769,575	1,888,332

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.5 **Operational risk**

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Group's involvement with financial instruments, including processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour.

The Group's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Group's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management within each business unit. This responsibility is supported by the development of overall Group standards for the management of operational risk in the following areas:

- requirements for appropriate segregation of duties, including the independent authorisation of transactions; •
- requirements for the reconciliation and monitoring of transactions; •
- compliance with regulatory and other legal requirements; •
- documentation of controls and procedures; •
- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- requirements for the reporting of operational losses and proposed remedial action; •
- development of contingency plans;
- training and professional development;
- ethical and business standards; and
- risk mitigation, including insurance where this is effective.

#### 4.6 **Capital management**

#### **Regulatory** capital

The Group's policy is to maintain a strong capital base so as to ensure investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on equity holders' return is also recognised and the Group recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

The Group and its individually regulated operations have complied with all externally imposed capital requirements throughout the year.

The capital adequacy ratio of the Group is calculated in accordance with the Basel III Committee guidelines as adopted by the OCB.

The Group is currently in the process of analyzing new capital requirements for Profit Rate Risk on Banking Book (PRRBB) and will start setting aside capital based on new standard under Pillar II from 2020 onwards.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### 4 FINANCIAL RISK MANAGEMENT (continued)

#### 4.6 Capital management (continued)

#### **Regulatory capital (continued)**

The Group's regulatory capital position under Basel III and QCB regulations at 31 December was as follows:

	2019 Basel III	2018 Basel III
Common Equity Tier 1 (CET 1) capital Tier 1 capital	12,251,191	11,955,147
Tier 2 capital	352,329	338,142
Total regulatory capital	12,603,520	12,293,289
Risk weighted assets		
Risk weighted assets for credit risk Risk weighted assets for market risk Risk weighted assets for operational risk Total risk weighted assets	56,373,722 564,026 <u>5,241,574</u>	56,446,425 2,895,665 4,601,974 63,944,064
rotai risk weighten assets	62,179,322	03,944,004

	CET 1 ratio without capital conservation buffer	CET 1 ratio including capital conservation buffer	Tier 1 capital ratio including capital conservation buffer	Tier 1 and 2 capital ratio including capital conservation buffer	Total capital including capital conservation buffer and DSIB <sup>1</sup> buffer	Total capital including conservation buffer, DSIB <sup>1</sup> buffer and ICAAP Pillar II capital charge	
<b>2019</b> Actual Minimum QCB limit	19.70% 6.00%	19.70% 8.50%		20.27% 12.50%	20.27% 13.50%	20.27% 14.80%	
2018 Actual Minimum QCB limit	18.70% 6.00%	18.70% 8.50%		19.23% 12.50%	19.23% 13.50%	19.23% 14.55%	

<sup>1</sup> Domestic Systemically Important Bank

As at and for the year ended 31 December 2019

#### 5 USE OF ESTIMATES AND JUDGMENTS

#### Key sources of estimation uncertainty

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Impairmement losses on financial assets: (i)

> The measurement of impairment losses both under FAS 30 across all categories of financial assets in scope requires judgement, in particular, the estimation of the amount and timing of future cash flows and collateral values when determining impairment losses and the assessment of a significant increase in credit risk.

> These estimates are driven by a number of factors, changes in which can result in different levels of allowances. The Bank's ECL calculations are outputs of complex models with a number of underlying assumptions regarding the choice of variable inputs and their interdependencies. Elements of the ECL models that are considered accounting judgements and estimates include:

- The Bank's internal credit grading model, which assigns PDs to the individual grades;
- The Bank's criteria for assessing if there has been a significant increase in credit risk and so allowances for financial assets should be measured on a lifetime ECL basis and the qualitative assessment:
- The segmentation of financial assets when their ECL is assessed on a collective basis;
- Development of ECL models, including the various formulas and the choice of inputs;
- Determination of associations between macroeconomic scenarios and, economic inputs, such as unemployment levels and collateral values, and the effect on PDs, EADs and LGDs; and
- Selection of forward-looking macroeconomic scenarios and their probability weightings, to derive the economic inputs into the ECL models.

It has been the Bank's policy to regularly review its models in the context of actual loss experience and adjust when necessary.

#### (ii) Determining fair values

The determination of fair value for financial assets and liabilities for which there is no observable market price requires the use of valuation techniques as described in significant accounting policies. For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### 6 **OPERATING SEGMENTS**

The Group has four reportable segments, as described below, which are the Group's strategic divisions. The strategic divisions offer different products and services, and are managed separately based on the Group's management and internal reporting structure. For each of the strategic divisions, the management reviews internal reports periodically. The following summary describes the operations in each of the Group's reportable segments.

- Corporate Banking provides an extensive range of Islamic funded and non-funded credit facilities, deposit services, investment advisory, currency exchange facilities, profit rate swaps, financing syndication and and other services to Corporate, Commercial and Multinational Customers.
- Retail Banking provides investment accounts services, credit card and Islamic financing to retail and individual customers.
- Asset Management has two distinct functions. Firstly, the management of Masraf Al Rayan's portfolio of listed and private equities and funds, strategic investments, income producing instruments such as sukuks and real estate investments. Secondly, the development and operation of Masraf Al Rayan's investment products, asset management and investment placement business.
- International Operations includes financing assets, deposits and other products and services with corporate and individual customers in the Group's international locations.

Unallocated assets, liabilities and revenues are related to some central functions and non-core business operations, like common property & equipment, cash functions, development projects related payables etc.

Information regarding the results, assets and liabilities of each reportable segment is included below. Performance is measured based on segment profit before tax, as included in the internal management reports that are reviewed by the management. Segment profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### 6 **OPERATING SEGMENTS (continued)**

#### Information about operating segments

2019	Corporate Banking	Retail Banking	Asset Management	International operations	Unallocated	Total
<i>External revenue:</i> Total income from						
financing and investing activities Net fee and commission	3,032,280	1,241,040	30,319	337,333	-	4,640,972
income Foreign exchange gain /	364,629	-	20,953	2,501	-	388,083
(loss) Share of results of	160,298	-	(78)	2,160	-	162,380
associates Other income	-	-	-	-	19,832 9,708	19,832 9,708
Total segment revenue	3,557,207	1,241,040	51,194	341,994	29,540	5,220,975
Other material non-cash items: Net impairment losses on financing assets						
Net reversals / (impairment	(9,958)	(41,488)	-	(3,384)	-	(54,830)
losses) on investment securities Net reversals / (impairment losses) on off balance sheet	636	-	(1,705)	(48)	-	(1,117)
exposures subject to credit risk	11,215	1	-	(9)	-	11,207
Reportable segment profit before tax	1,792,477	786,216	28,128	29,995	(448,019)	2,188,797
Reportable segment assets	69,983,335	23,697,156	683,323	10,743,277	1,289,430	106,396,521
Reportable segment liabilities	27,373,385	2,508,181	146,771	2,485,947	1,664,440	34,178,724
Reportable segment equity of investment account holders	35,783,183	14,728,641	-	7,574,058	-	58,085,882

#### 6 **OPERATING SEGMENTS (continued)**

Information about operating segments (continued)

2018	Corporate Banking	Retail Banking	Asset Management	International operations	Unallocated	Total
<i>External revenue:</i> Total income from financing and investing activities Net fee and commission income Foreign exchange gain / (loss) Share of results of associates Other income	3,003,588 295,023 152,851	1,031,734 - - -	32,882 16,506 (237)	308,653 3,609 (135) -	- - 21,904 7,900	4,376,857 315,138 152,479 21,904 7,900
Total segment revenue	3,451,462	1,031,734	49,151	312,127	29,804	4,874,278
Other material non-cash items: Net recoveries and reversals / (impairment losses) on financing assets Net impairment losses on investment securities Net reversals / (impairment losses)on off balance sheet exposures subject to credit risk	(42,645) (4,527) 16,484	58,439 -	- (4,448) -	(1,203) (39) (5)	-	14,591 (9,014) 16,479
Reportable segment profit before tax	1,769,454	779,685	26,182	29,637	(463,017)	2,141,941
Reportable segment assets	67,055,218	19,029,437	643,157	9,130,468	1,435,933	97,294,213
Reportable segment liabilities	22,892,345	2,175,227	134,242	2,681,096	1,637,469	29,520,379
Reportable segment equity of investment account holders	36,026,333	12,455,440	-	5,818,278	-	54,300,051

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### FAIR VALUE AND CLASSIFICATION OF FINANCIAL INSTRUMENTS 7

The table below sets out the carrying amounts and fair values of the Group's financial assets and financial liabilities:

2019	Fair value through income statement	Fair value through equity	Amortised cost	Total carrying amount	Fair value
2017					
Cash and balances with QCB	-	-	3,122,860	3,122,860	3,122,860
Due from banks	-	-	6,035,090	6,035,090	6,035,090
Financing assets	-	-	74,837,309	74,837,309	74,837,309
Investment securities:					
- Measured at fair value	1,892	154,537	-	156,429	156,429
- Measured at amortised cost	-	-	21,222,277	21,222,277	21,342,171
Other assets	-	-	7,707	7,707	7,707
Shari'a-compliant risk management					
instruments	20,213			20,213	20,213
	22,105	154,537	105,225,243	105,401,885	105,521,779
Due to horbs			10 267 101	10 267 101	10 267 101
Due to banks	-	-	19,367,191	19,367,191	19,367,191
Customer current accounts Sukuk financing	-	-	7,526,683 3,333,998	7,526,683 3,333,998	7,526,683 3,333,998
Other borrowings	-	-	2,002,003	2,002,003	2,002,003
Other liabilities	-	-	1,119,374	1,119,374	1,119,374
Equity of investment account	_	_	1,117,574	1,117,574	1,117,574
holders Shari'a-compliant risk management	-	-	58,085,882	58,085,882	58,085,882
instruments	17,893			17,893	17,893
-	17,893	-	91,435,131	91,453,024	91,453,024

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS As at and for the year ended 31 December 2019

#### 7 FAIR VALUE AND CLASSIFICATION OF FINANCIAL INSTRUMENTS (continued)

2018	Fair value through income statement	Fair value through equity	Amortised cost	Total carrying amount	Fair value
2010					
Cash and balances with QCB	-	-	3,026,994	3,026,994	3,026,994
Due from banks	-	-	1,512,865	1,512,865	1,512,865
Financing assets	-	-	72,515,286	72,515,286	72,515,286
Investment securities:					
- Measured at fair value	4,375	159,306	-	163,681	163,681
- Measured at amortised cost	-	-	19,058,430	19,058,430	18,991,949
Other assets	-	-	9,605	9,605	9,605
Shari'a-compliant risk management					
instruments	80,287	-	-	80,287	80,287
-					
	84,662	159,306	96,123,180	96,367,148	96,300,667
-					
Due to banks	-	-	16,546,010	16,546,010	16,546,010
Customer current accounts	-	-	7,268,816	7,268,816	7,268,816
Sukuk financing	-	-	1,721,339	1,721,339	1,721,339
Other borrowings	-	-	2,052,993	2,052,993	2,052,993
Other liabilities	-	-	1,053,277	1,053,277	1,053,277
Equity of investment account					
holders	-	-	54,300,051	54,300,051	54,300,051
Shari'a-compliant risk management					
instruments	75,992		-	75,992	75,992
	75,992		82,942,486	83,018,478	83,018,478

### 8 CASH AND BALANCES WITH QATAR CENTRAL BANK

	2019	2018
Cash on hand Cash reserve with QCB*	399,001 2,603,254	535,568 2,476,799
Current account with QCB	120,605	14,627
	3,122,860	3,026,994

\* The cash reserve with QCB represents a mandatory reserve not available for the daily operations of the Bank.

#### 9 DUE FROM BANKS

	2019	2018
Current accounts	912,922	628,378
Wakala placements with banks	3,627,306	380,494
Commodity murabaha receivable	1,490,000	487,827
Accrued profit receivable	5,035	16,569
Allowance for impairment*	(173)	(403)
	6,035,090	1,512,865

\* For stage-wise exposure and allowance for impairment, refer to Note 4.2.9.

As at and for the year ended 31 December 2019

#### 10 FINANCING ASSETS

(a) By type	2019	2018
Receivables and balances from financing activities:		
Murabaha	55,138,706	53,960,332
Ijarah	18,472,205	15,421,063
Istisna'a	1,136,071	1,009,207
Musharaka	6,062,257	6,281,030
Others	392,640	378,307
Accrued profit receivable	428,547	351,450
Total receivables and balances from financing activities	81,630,426	77,401,389
Deferred profit	(6,155,715)	(4,297,229)
Allowance for impairment - Performing (Stages 1 and 2)*	(309,533)	(283,896)
Allowance for impairment - Non-performing (Stage3)*	(310,254)	(280,754)
Profit in suspense*	(17,615)	(24,224)
Net financing assets	74,837,309	72,515,286

\* For stage-wise exposure and allowance for impairment, refer to Note 4.2.9.

The total non-performing financing assets net of deferred profit at 31 December 2019 amounted to QAR 759,037 thousand representing 1.01% of the gross financing assets net of deferred profit (2018: QAR 609,529 thousand, representing 0.83% of the gross financing assets net of deferred profit).

#### Movement in the allowance for impairment and profit in suspense on financing assets **(b)**

	2019	Profit in suspense	Total 2019
Balance as at 1 January	564,650	24,224	588,874
Charge for the year	241,853	3,712	245,565
Recoveries / reversals during the year	(187,023)	(10,321)	(197,344)
Write off during the year	(34)	-	(34)
Effect of foreign currency movement	341		341
Balance at 31 December	619,787	17,615	637,402
	2018	Profit in suspense	Total 2018
Balance as at 1 January	155,660	10,020	165,680
Impact of initial application	424,203	-	424,203
Charge for the year	265,686	14,748	280,434
Recoveries / reversals during the year	(280,277)	(544)	(280,821)
Write off during the year	(179)	-	(179)
Effect of foreign currency movement	(443)		(443)
Balance at 31 December	564,650	24,224	588,874

## Masraf Al Rayan (Q.P.S.C.)QAR '000s

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### 10 FINANCING ASSETS (continued)

#### (c) Movement in the allowance for impairment (including profit in suspense) on financing assets sector-wise

		Corporate			SME			Retail			Real estate			Total 2019	
	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3
Balance as at 1 January 2019 Charge for the year Recoveries / reversals during the year Write off during the year Effect of foreign currency movement	41,192 4,043 (31,070)	67,657 26,440 (26,090)	173,004 42,233 (63,902) (34)	2,212 412 (958)	3,213 542 (2,121)	68,789 60,410 (30,965) -	8,422 12,389 (3,844) 	7,731 21,462 (3,696) 	38,528 25,746 (17,387) 35	6,831 3,282 (4,071)	146,638 35,211 (6,600)	24,657 13,395 (6,640)	58,657 20,126 (39,943) - 150	225,239 83,655 (38,507) - 156	304,978 141,784 (118,894) (34) 35
Balance at 31 December 2019	14,165	68,007	151,301	1,666	1,634	98,234	17,117	25,653	46,922	6,042	175,249	31,412	38,990	270,543	327,869
		Corporate			SME			Retail			Real estate			Total 2018	
	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3
Balance as at 1 January 2018 Impact of initial application Charge for the year Recoveries / reversals during the year Write off during the year Effect of foreign currency movement	82,720 25,117 (66,645)	78,637 20,975 (31,955)	76,599 127,931 (31,520) (6)	6,629 1,343 (5,760)	3,380 2,713 (2,880)	44,336 25,456 (869) (134)	1,520 11,235 (3,970) (363)	59 10,400 (2,659) - (69)	26,765 25,194 (13,381) (39) (11)	39,110 1,273 (33,552)	212,148 3,948 (69,458)	17,980 33,270 (26,593)	129,979 38,968 (109,927) (363)	294,224 38,036 (106,952) (69)	165,680 211,851 (72,363) (179) (11)
Balance at 31 December 2018	41,192	67,657	173,004	2,212	3,213	68,789	8,422	7,731	38,528	6,831	146,638	24,657	58,657	225,239	304,978

## Masraf Al Rayan (Q.P.S.C.) QAR '000s

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### 10 FINANCING ASSETS (continued)

#### (**d**) By sector

	Murabaha	Ijarah	Istisna 'a	Musharaka	Others	Total 2019
Government and						
related agencies	37,166,679	1,423,762	-	-	1,367	38,591,808
Non-banking financial						
institutions	574,796	-	-	-	340	575,136
Industry	258,239	-	-	-	2,623	260,862
Commercial	4,599,850	75,557	-	-	150,616	4,826,023
Services	2,233,248	3,523,034	-	38,928	21,960	5,817,170
Contracting	1,526,501	6,642	-	-	77,237	1,610,380
Real estate	4,561,976	13,653,324	1,138,814	499,977	144	19,854,235
Personal	4,266,138	162,157	-	5,527,352	132,122	10,087,769
Other	812	-			6,231	7,043
	55,188,239	18,844,476	1,138,814	6,066,257	392,640	81,630,426
Less: Deferred profit						(6,155,715)
Allowance for imp	pairment - Perfo	rming (Stages 1	and 2)			(309,533)
Allowance for im	pairment - Non-	performing (Stag	ge 3)			(310,254)
Profit in suspense						(17,615)
						74,837,309

	Murabaha	Ijarah	Istisna'a	Musharaka	Others	Total 2018
Government and						
related agencies	38,677,873	1,558,509	-	-	28,523	40,264,905
Non-banking financial						
institutions	597,057	-	-	-	56	597,113
Industry	195,392	-	-	-	3,531	198,923
Commercial	4,042,735	298,814	-	456,086	114,336	4,911,971
Services	510,205	657,068	-	22,832	88,661	1,278,766
Contracting	1,824,128	5,596	-	-	33,004	1,862,728
Real estate	4,154,513	12,963,261	1,011,124	599,047	2,747	18,730,692
Personal	4,017,846	225,190	-	5,203,808	106,380	9,553,224
Other	617	1,381			1,069	3,067
	54,020,366	15,709,819	1,011,124	6,281,773	378,307	77,401,389
Less: Deferred profit						(4,297,229)
Allowance for imp	oairment - Perfo	rming (Stages 1	and 2)			(283,896)
Allowance for imp	pairment - Non-	performing (Stag	ge 3)			(280,754)
Profit in suspense						(24,224)

72,515,286

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### 11 INVESTMENT SECURITIES

	2019			2018		
	Quoted	Unquoted	Total	Quoted	Unquoted	Total
Investments classified as fair value through income statement						
Investments classified as held for trading						
• Debt type investments - Fixed profit rate	1,881	-	1,881	4,372	-	4,372
Accrued profit receivable	11		11	3		3
	1,892		1,892	4,375		4,375
Debt-type investments classified at amortised cost						
Fixed profit rate	1,898,971	-	1,898,971	1,350,495	-	1,350,495
Government of Qatar Sukuk	1,356,252	17,750,000	19,106,252	1,323,060	16,200,000	17,523,060
Accrued profit receivable	41,610	210,745	252,355	35,925	183,781	219,706
Allowance for impairment*	(35,301)		(35,301)	(34,831)		(34,831)
	3,261,532	17,960,745	21,222,277	2,674,649	16,383,781	19,058,430
Investments classified as fair value through equity						
• Equity type investments	36,467	118,070	154,537	48,939	95,511	144,450
• Debt type investments - Fixed profit rate	-	-	-	14,601	-	14,601
Accrued profit receivable				255		255
	36,467	118,070	154,537	63,795	95,511	159,306
	3,299,891	18,078,815	21,378,706	2,742,819	16,479,292	19,222,111

\* For stage-wise exposure and allowance for impairment, refer to Note 4.2.9.

The Group has recognized impairment loss for certain equity-type investments classified as fair value through equity during the year totalling QAR 651 thousand (2018: QAR 5,809 thousand), due to significant and prolonged reduction in fair values.

As at and for the year ended 31 December 2019

### 11 INVESTMENT SECURITIES (continued)

The cumulative change in fair value of investments designated as fair value through equity during the year is as follows:

	2019			2018			
	Positive fair value	Negative fair value	Total	Positive fair value	Negative fair value	Total	
Balance at 1 January	10,241	(473)	9,768	5,525	(2,451)	3,074	
Net change in fair value Transferred to consolidated	21,643	(1,208)	20,435	11,576	(3,831)	7,745	
income statement on sale Transferred to consolidated income statement due to	(6,357)	-	(6,357)	(6,587)	-	(6,587)	
impairment Share of other comprehensive income of	-	651	651	-	5,809	5,809	
associates	(893)	-	(893)	(273)	-	(273)	
Net fair value movement	14,393	(557)	13,836	4,716	1,978	6,694	
Balance at 31 December	24,634	(1,030)	23,604	10,241	(473)	9,768	

#### 12 INVESTMENT IN ASSOCIATES

Associates' movement during the year is as follows:

	2019	2018
Balance at 1 January	525,859	520,287
Share of results	19,832	21,904
Cash dividend received	(17,400)	(16,059)
Share of other comprehensive income	(893)	(273)
Balance at 31 December	527,398	525,859

Name of the Company	Country	Company's activities	Ownership %	
			2019	2018
National Mass Housing ("NMH")	Oman	Real estate services	20.00	20.00
CI San Trading ("Ci San")	Qatar	Investing and trading	50.00	50.00
Kirnaf Finance Company ("Kirnaf")	Saudi Arabia	Leasing	48.76	48.76
Daman Insurance – Beema ("Daman")	Qatar	Insurance	20.00	20.00
Linc Facility Services ("Linc")	Qatar	Facility management	33.50	33.50

All investments are not listed.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### 12 **INVESTMENT IN ASSOCIATES (continued)**

The financial position, revenue and results of associates are as follows:

2019	NMH	Ci San	Kirnaf	Daman	Linc
Total assets	166,964	131,934	1,065,476	1,196,492	102,916
Total liabilities	23,549	66,736	294,870	819,845	10,864
Total revenue	56	47,771		74,067	109,356
Net profit / (loss)	(3,342)	2,465	<u> </u>	41,818	33,841
Share of profit recognised	(668)	800		8,364	11,336
2018	NIMIT	Ci San	Vinnef	Demen	Line
2018	NMH	Ci San	Kirnaf	Daman	Linc
Total assets	153,342	133,614	1,065,476	1,154,878	131,936
Total liabilities	6,585	69,683	294,870	802,909	17,725
Total revenue	3,954	47,771		74,067	123,634
Net profit / (loss)	(365)	2,297		44,166	35,807
Share of profit recognised	(73)	1,149		8,833	11,995

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### 13 FIXED ASSETS

	Land and building	Leasehold improvements	Furniture, fixtures and office equipment	Computer equipment	Work in progress	Total
Cost:						
Balance at 1 January 2019	95,816	91,547	49,529	109,398	51,613	397,903
Additions	27	9,881	4,429	4,568	38,221	57,126
Disposals	-	(3,613)	(651)	(336)	-	(4,600)
Transfers during the year	-	2,525	2,798	4,308	(9,631)	-
Effect of foreign currency movement	553	(313)	37	(1,328)		(1,051)
Balance at 31 December 2019	96,396	100,027	56,142	116,610	80,203	449,378
Accumulated depreciation:						
Balance at 1 January 2019	4,439	70,335	34,177	99,973	-	208,924
Depreciation for the year	2,254	5,171	4,398	5,755	-	17,578
Disposals		(2,195)	(489)	(443)	-	(3,127)
Effect of foreign currency movement	71	(467)	11	(1,343)	<u> </u>	(1,728)
Balance at 31 December 2019	6,764	72,844	38,097	103,942		221,647
Net book value:						
At 31 December 2019	89,632	27,183	18,045	12,668	80,203	227,731

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### 13 FIXED ASSETS (continued)

			Furniture,			
	Land and building	Leasehold improvements	fixtures and office equipment	Computer equipment	Work in	Total
	Dunaing	improvements	οјјисе едигртени	equipmeni	progress	Totai
Cost:						
Balance at 1 January 2018	96,859	89,256	45,435	105,464	19,361	356,375
Additions	-	1,742	3,570	4,909	34,990	45,211
Transfers during the year	-	1,927	811		(2,738)	-
Effect of foreign currency movement	(1,043)	(1,378)	(287)	(975)	-	(3,683)
Balance at 31 December 2018	95,816	91,547	49,529	109,398	51,613	397,903
Accumulated depreciation:						
Balance at 1 January 2018	3,929	67,098	30,601	94,796	-	196,424
Depreciation for the year	539	4,196	3,775	6,079	-	14,589
Effect of foreign currency movement	(29)	(959)	(199)	(902)		(2,089)
Balance at 31 December 2018	4,439	70,335	34,177	99,973		208,924
Net book value:						
At 31 December 2018	91,377	21,212	15,352	9,425	51,613	188,979
At 31 December 2018	91,577	21,212	13,332	9,423	51,015	100,979

As at and for the year ended 31 December 2019

#### 14 **OTHER ASSETS**

	2019	2018
Accrued profit	7,707	9,605
Prepayments and other receivables	220,320	236,552
Advances to suppliers	39,400	55,962
	267,427	302,119

Other receivables include positive fair value of Shari'a-compliant risk management instruments amounting to QAR 20,213 thousand (2018: QAR 80,287 thousand).

#### 15 **DUE TO BANKS**

	2019	2018
Current and short-term investment accounts	18,180	138,316
Commodity murabaha payable	2,127,992	856,505
Short-term Murabaha facilities from banks	433,584	272,310
Wakala payable	14,815,657	14,193,217
Repurchase agreements	1,888,927	1,023,428
Profit payable to banks	82,851	62,234
	19,367,191	16,546,010

Wakala payable includes various facilities with maturities up to one year and carries profit rates of 0.02% to 3.15% (2018: maturities up to 6 months and carries a profit rate of 0.05% to 3.50%).

#### 16 **CUSTOMER CURRENT ACCOUNTS**

	2019	2018
By sector:		
Government Non-banking financial institutions Corporate Individuals	955,119 20,909 3,300,618 <u>3,250,037</u>	896,080 12,249 3,399,605 2,960,882
	7,526,683	7,268,816

As at and for the year ended 31 December 2019

#### 17 SUKUK FINANCING

The Group has issued the following debt securities under its sukuk programs:

Instrument	Issuer	<b>Issued amount</b>	Issued on	Maturity	<b>Profit rate</b>
Sukuk	MAR Sukuk Limited	USD 100 million	20 November	20 November	3-month USD
			2018	2023	LIBOR + 1.75% p.a. payable quarterly
Sukuk	MAR Sukuk Limited	USD 90 million	21 November	21 November	3-month USD
			2018	2023	LIBOR + 1.75%
					payable quarterly
Sukuk	MAR Sukuk Limited	USD 500 million	13 November	21 November	Fixed rate of
			2019	2024	3.025% payable semi-annually
Sukuk	Tolkien Funding	GBP 221 million	20 February	20 July 2052	3-month Sterling
	Sukuk No.1 Plc		2018		LIBOR + 0.8%
					payable quarterly

#### 18 **OTHER BORROWINGS**

Other borrowings are USD floating rate syndications that are priced at spreads over LIBOR and which have residual maturities of 1 to 3 years. The movement in other borrowings issued by the Group during the year is as follows:

	2019	2018
Balance at 1 January	2,052,993	-
Issuances during the year	182,025	2,042,356
Repayments during the year	(10,055)	-
Amortisation of transaction cost	4,707	582
Reclassified as Due to banks	(236,632)	-
Profit payable on borrowings	8,965	10,055
Balance at 31 December	2,002,003	2,052,993

When the residual maturity of the borrowing is less than one year from the reporting date, the financial instrument is reclassified from 'Other borrowings' to 'Due to banks'.

#### 19 **OTHER LIABILITIES**

	2019	2018
Dividend payable	850,953	772,758
Acceptances	213,961	227,259
Manager's cheque and prepaid cards	157,320	150,609
Unearned commission	153,867	183,142
Funds received against dividend payment on behalf of customers	105,556	116,115
Other staff provisions	92,925	86,226
Social and sports fund (Note 39)	54,460	53,260
Provision for employees' end of service benefits (a)	46,083	43,262
Accrued expenses	38,914	55,753
Allowance for impairment for off balance sheet exposures subject to credit risk	36,035	47,011
Negative fair value of Shari'a-compliant risk management instruments	17,893	75,992
Others	180,882	119,834
	1,948,849	1,931,221

As at and for the year ended 31 December 2019

### **19 OTHER LIABILITIES (continued)**

### (a) **Provision for employees' end of service benefits**

	2019	2018
Balance at 1 January Provisions made during the year	43,262 5,627	37,476 7,972
Paid during the year	(2,806)	(2,186)
Balance at 31 December	46,083	43,262
20 EQUITY OF INVESTMENT ACCOUNT HOLDERS		
	2019	2018
(a) By type		
Saving accounts	6,532,105	4,365,748
Term accounts	47,948,623	46,050,982
Short-term investment accounts	3,255,255	3,559,045
Profit payable to equity of investment account holders	348,823	323,859
Share in the fair value reserve	1,076	417
	58,085,882	54,300,051
	2019	2018
(b) By sector		
Government	24,854,240	25,205,751
Non-banking financial institutions	49,357	65,035
Retail	21,432,964	17,329,527
Corporate	11,399,422	11,375,462
Profit payable to equity of investment account holders	348,823	323,859
Share in the fair value reserve	1,076	417

In accordance with QCB circular No. 87/2008, no risk reserve is deducted from the profit related to the equity of investment account holders and the total risk reserve is transferred from the shareholders' profit as an appropriation.

58,085,882

54,300,051

#### (c) Share of equity of investment account holders in the net profit

	2019	2018
Return on equity of investment account holders in the profit before Masraf's Mudaraba income Masraf's Mudaraba income	3,727,378 (3,564,985)	2,504,034 (2,365,861)
Return on investment account holders Support provided by Masraf	162,393 1,328,529	138,173 1,187,941
Return on investment account holders after Masraf's support	1,490,922	1,326,114

As at and for the year ended 31 December 2019

### 20 EQUITY OF INVESTMENT ACCOUNT HOLDERS (continued)

### (c) Share of equity of investment account holders in the net profit (continued)

Rates of profit allotment:	2019 %	2018 %
More than one year deposits	3.84	2.85
One year deposits	2.49	2.49
Six months deposits	1.58	1.59
Three months deposits	1.45	1.45
Short-term investment accounts	0.99	0.99
Saving accounts	1.36	1.40
Saving accounts-millionaire	1.58	1.60

### 21 EQUITY

### (a) Share capital

	2019	2018
Authorised, issued and paid up		
7,500,000,000 shares at QAR 1 each	7,500,000	7,500,000

On 16 June 2019, upon the instructions of the QFMA and following the approval of the shareholders obtained at the Bank's extraordinary general assembly meeting held on 25 February 2019, the Bank effected a 10:1 stock split on its shares of capital stock, adjusting the nominal value to one Qatari Riyal per share (QAR 1 per share) instead of QAR 10 per share (Note 1).

### (b) Legal reserve

	2019	2018
Balance at 1 January Transfer from retained earnings (i)	2,278,783 	2,065,741 213,042
Balance at 31 December	2,496,623	2,278,783

(i) According to QCB Law No. 13 of 2012, 10% of the profit for the year is required to be transferred to the legal reserve until the reserve equals 100% of paid up capital. At 31 December 2019, the Group transferred to legal reserve 10% of the net profit for the year (2018: 10% of the net profit).

### (c) Risk reserve

In accordance with QCB circular 102/2011, risk reserve has been created to cover contingencies on both the public and private sector financing activities, with a minimum requirement of 2.5% of the total private sector exposure granted by the Group inside and outside Qatar after the exclusion of the specific provisions and profit in suspense. The finance provided to/or secured by the Ministry of Finance or finance against cash guarantees are excluded from the gross direct financing, which should be appropriated from shareholders' profit according to QCB instructions. As of 31 December 2019, an amount of QAR 62 million has been transferred to the risk reserve (2018: QAR 67 million).

As at and for the year ended 31 December 2019

### 21 EQUITY (continued)

### (d) Fair value reserve

This reserve comprises changes in fair value of equity-type investments classified as fair value through equity.

	2019	2018
Balance at the 1 January	9,768	3,074
Net unrealised gains	21,511	8,162
Transferred to consolidated income statement	(6,357)	(6,587)
Transferred to consolidated income statement due to impairment	651	5,809
Share of other comprehensive income of associates	(893)	(273)
Share of equity of investment account holders in the fair value reserve	(1,076)	(417)
Net fair value movement	13,836	6,694
Balance at 31 December (shareholders' share)	23,604	9,768

Fair value reserve represents unearned gains, being not available for distribution unless realised and charged to the consolidated income statement.

#### (e) Foreign currency translation reserve

The foreign currency translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations as well as from the translation of liabilities and gains and losses on Shari'a-compliant risk management instruments that hedge the Group's net investment in foreign operations.

#### (f) Other reserves

This represents the Group's share of profit from investment in associates and joint arrangements, net of cash dividend received, as required by QCB regulations.

	2019	2018
Balance at 1 January	118,910	113,001
Share of results of associates	19,832	21,904
Dividend from associates transferred to retained earnings	(4,000)	(4,000)
Other movement	(11,337)	(11,995)
Balance at 31 December	123,405	118,910

#### (g) Proposed dividend

The Board of Directors in its meeting held on 20 January 2020 proposed a cash dividend of 22.5% (2018: 20%) of the share capital amounting to QAR 1,687.5 million (2018: QAR 1,500 million).

This proposal is subject to the approval of the shareholders' annual general assembly and the regulators in the State of Qatar.

### 22 NON-CONTROLLING INTEREST

This represents the Group's non-controlling interest in Al Rayan (UK) Limited (30%) and Al Rayan Bank PLC (31.16%) (31 December 2018: Al Rayan (UK) Limited - 30% and Al Rayan Bank PLC - 31.16%).

As at and for the year ended 31 December 2019

### 23 INCOME FROM FINANCING ACTIVITIES

	2019	2018
Income from Murabaha Income from Istisna'a Income from Ijarah Income from Musharaka	2,437,252 68,223 949,746 255,163	2,428,363 69,571 783,340 257,355
	3,710,384	3,538,629
24 INCOME FROM INVESTING ACTIVITIES		
	2019	2018
Income from investment in debt-type instruments Dividend income Income from inter-bank placements with Islamic banks Net gain / (loss) on sale of equity-type investments Net gain on sale of debt-type investments Fair value (loss) / gain on investment securities carried as fair value through income statement	804,074 2,528 113,843 6,895 3,314 (66) 930,588	728,061 5,718 87,082 11,489 5,979 (101) 838,228
25 NET FEE AND COMMISSION INCOME		
	2019	2018
Commission on financing activities Commission on trade finance activities Commission on banking services	234,697 103,134 53,387	186,852 94,026 37,856
Fee and commission expenses	391,218 (3,135)	318,734 (3,596)
	388,083	315,138
26 FOREIGN EXCHANGE GAIN		
	2019	2018
Dealing in foreign currencies Revaluation of assets and liabilities	162,559 (179)	152,764 (285)
	162,380	152,479
27 OTHER INCOME		
	2019	2018
Rental income Miscellaneous	2,401 7 307	2,492 5,408

7,307

9,708

5,408

7,900

As at and for the year ended 31 December 2019

### 28 STAFF COSTS

	2019	2018
Salaries, allowances and other staff costs Staff indemnity costs Staff pension fund costs	381,010 5,627 8,743	359,524 7,972 7,087
	395,380	374,583
29 OTHER EXPENSES	2019	2018
Rent and maintenance Advertising expenses	63,357 23,173	65,946 39,149
Board of Directors' remuneration (Note 35c) Legal, professional and consulting fees Information technology Shari'a Board compensation	18,614 21,149 31,665 2,073	19,683 48,530 28,026
Other operating expenses	2,073 <u>85,654</u>	1,616 76,301
	245,685	279,251

### 30 CONTINGENT LIABILITIES AND COMMITMENTS

#### (a) Capital commitments

The Group has long-term lease agreements for its office premises. The future aggregate minimum lease payments under these rent agreements are as follows:

	2019	2018
Payable not later than 1 year Payable later than 1 year and not later than 5 years	14,271 21,925	15,251 30,518
	36,196	45,769
(b) Contingent liabilities		
	2019	2018
Unutilised credit facilities	418,711	630,007
Guarantees	12,355,598	14,389,848
Letters of credit	715,239	1,047,117
	13,489,548	16,066,972
(c) Other undertakings and commitments		
(c) Other undertakings and communicates	2019	2018
Profit rate swap	562,551	3,834,929
Unilateral promise to buy/sell currencies	25,226,828	17,396,419
	25,789,379	21,231,348
Capital commitments in respect of Head Office building under construction	392,325	418,320

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### 30 CONTINGENT LIABILITIES AND COMMITMENTS (continued)

### (d) Other matter

Certain processes and related controls of a subsidiary of the Group have been placed under a formal review by the regulator. The management of the Group believes that the ongoing review is positive based on the fact that a positive indication was given by the regulator in their exit meeting, hence, no provision is required to be booked as the final report is yet to be issued by the regulator.

As at and for the year ended 31 December 2019

### 31 CONCENTRATION OF ASSETS, LIABILITIES AND EQUITY OF INVESTMENT ACCOUNT HOLDERS

### **Geographical sector**

	North					
	Qatar	Other GCC	Europe	America	Others	Total
2019						
Cash and balances with QCB	3,106,512	-	16,348	-		3,122,860
Due from banks	5,132,177	7,848	868,095	26,306	664	6,035,090
Financing assets	62,935,642	3,331	7,997,341	-	3,900,995	74,837,309
Investment securities	19,898,321	919,377	14,053	-	546,955	21,378,706
Investment in associates	122,967	404,431	-	-	-	527,398
Fixed assets	197,986	-	29,745	-	-	227,731
Other assets	187,736		79,691			267,427
TOTAL ASSETS	91,581,341	1,334,987	9,005,273	26,306	4,448,614	106,396,521
Due to banks	10,577,208	4,594,930	3,145,920	-	1,049,133	19,367,191
Customer current accounts	6,570,425	59,117	878,461	4,058	14,622	7,526,683
Sukuk financing	2,466,798	-	867,200	-	-	3,333,998
Other borrowings	-	-	2,002,003	-	-	2,002,003
Other liabilities	1,887,347		61,502			1,948,849
Total liabilities	21,501,778	4,654,047	6,955,086	4,058	1,063,755	34,178,724
Equity of investment account holders	47,987,077	2,788,774	7,109,115	149,123	51,793	58,085,882
TOTAL LIABILITIES AND EQUITY OF INVESTMENT						
ACCOUNT HOLDERS	69,488,855	7,442,821	14,064,201	153,181	1,115,548	92,264,606

As at and for the year ended 31 December 2019

### 31 CONCENTRATION OF ASSETS, LIABILITIES AND EQUITY OF INVESTMENT ACCOUNT HOLDERS (continued)

### **Geographical sector (continued)**

	North					
	Qatar	Other GCC	Europe	America	Others	Total
2018						
Cash and balances with QCB	3,019,938	-	7,056	-	-	3,026,994
Due from banks	862,808	5,194	578,601	64,614	1,648	1,512,865
Financing assets	58,739,128	69,453	10,192,332	-	3,514,373	72,515,286
Investment securities	18,162,980	647,214	186,237	-	225,680	19,222,111
Investment in associates	120,760	405,099	-	-	-	525,859
Fixed assets	162,499	-	26,480	-	-	188,979
Other assets	242,949		59,170			302,119
TOTAL ASSETS	81,311,062	1,126,960	11,049,876	64,614	3,741,701	97,294,213
Due to banks	12,285,748	2,753,427	591,520	-	915,315	16,546,010
Customer current accounts	6,176,380	60,764	1,011,820	282	19,570	7,268,816
Sukuk financing	694,175	-	1,027,164	-	-	1,721,339
Other borrowings	-	236,740	1,816,253	-	-	2,052,993
Other liabilities	1,879,181		52,040			1,931,221
Total liabilities	21,035,484	3,050,931	4,498,797	282	934,885	29,520,379
Equity of investment account holders	47,003,421	2,312,439	4,929,978	3,590	50,623	54,300,051
TOTAL LIABILITIES AND EQUITY OF INVESTMENT ACCOUNT HOLDERS	68,038,905	5,363,370	9,428,775	3,872	985,508	83,820,430

As at and for the year ended 31 December 2019

### 31 CONCENTRATION OF ASSETS, LIABILITIES AND EQUITY OF INVESTMENT ACCOUNT HOLDERS (continued)

### **Industrial sector**

		Construction, engineering and		Financial			
	Real estate	manufacturing	Oil and gas	services	Individuals	Others	Total
2019							
Cash and balances with QCB	-	-	-	3,122,860	-	-	3,122,860
Due from banks	-	-	-	6,035,090	-	-	6,035,090
Financing assets	19,465,145	1,671,182	14,245	519,446	9,331,552	43,835,739	74,837,309
Investment securities	429,775	13,067	-	622,305	-	20,313,559	21,378,706
Investment in associates	28,683	-	-	441,969	-	56,746	527,398
Fixed assets	-	-	-	-	-	227,731	227,731
Other assets						267,427	267,427
TOTAL ASSETS	19,923,603	1,684,249	14,245	10,741,670	9,331,552	64,701,202	106,396,521
Due to banks	_	-	-	19,367,191	-	-	19,367,191
Customer current accounts	25,013	194,842	735	20,908	3,250,037	4,035,148	7,526,683
Sukuk financing	-	-	-	3,333,998	-	-	3,333,998
Other borrowings	-	-	-	2,002,003	-	-	2,002,003
Other liabilities						1,948,849	1,948,849
Total liabilities	25,013	194,842	735	24,724,100	3,250,037	5,983,997	34,178,724
Equity of investment account holders	15,943	39,788	728	2,577,452	21,432,963	34,019,008	58,085,882
TOTAL LIABILITIES AND EQUITY OF							
INVESTMENT ACCOUNT HOLDERS	40,956	234,630	1,463	27,301,552	24,683,000	40,003,005	92,264,606

As at and for the year ended 31 December 2019

### 31 CONCENTRATION OF ASSETS, LIABILITIES AND EQUITY OF INVESTMENT ACCOUNT HOLDERS (continued)

### **Industrial sector (continued)**

	Real estate	Construction, engineering and manufacturing	Oil and gas	Financial services	Individuals	Others	Total
2018							
Cash and balances with QCB	-	-	-	3,026,994	-	-	3,026,994
Due from banks	-	-	-	1,512,865	-	-	1,512,865
Financing assets	18,283,156	1,818,342	36,005	596,959	9,097,527	42,683,297	72,515,286
Investment securities	339,308	15,446	5,192	257,097	-	18,605,068	19,222,111
Investment in associates	29,351	-	-	438,332	-	58,176	525,859
Fixed assets	-	-	-	-	-	188,979	188,979
Other assets						302,119	302,119
TOTAL ASSETS	18,651,815	1,833,788	41,197	5,832,247	9,097,527	61,837,639	97,294,213
Due to banks	-	-	-	16,546,010	-	-	16,546,010
Customer current accounts	21,172	240,576	847	12,251	2,960,882	4,033,088	7,268,816
Sukuk financing	-	-	-	1,721,339	-	-	1,721,339
Other borrowings	-	-	-	2,052,993	-	-	2,052,993
Other liabilities						1,931,221	1,931,221
Total liabilities	21 172	240 576	947	20 222 502	2 0 6 0 8 9 2	5 064 200	20 520 270
	21,172	240,576	847 73 104	20,332,593	2,960,882	5,964,309	29,520,379
Equity of investment account holders	62,610	869,430	73,194	2,186,009	17,329,526	33,779,282	54,300,051
TOTAL LIABILITIES AND EQUITY OF							
INVESTMENT ACCOUNT HOLDERS	83,782	1,110,006	74,041	22,518,602	20,290,408	39,743,591	83,820,430

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### **32 MATURITY PROFILE**

	Up to 3 months	3-6 months	6 months-1 year	1-5 years	Over 5 years	Total
2019						
Cash and balances with QCB	519,606	-	-	-	2,603,254	3,122,860
Due from banks	5,900,931	-	-	14,374	119,785	6,035,090
Financing assets	8,421,618	1,517,892	4,117,936	11,029,816	49,750,047	74,837,309
Investment securities	624,173	113,399	636,592	11,713,512	8,291,030	21,378,706
Investment in associates	-	-	-	-	527,398	527,398
Fixed assets	-	-	-	-	227,731	227,731
Other assets	267,427					267,427
TOTAL ASSETS	15,733,755	1,631,291	4,754,528	22,757,702	61,519,245	106,396,521
Due to banks	15,055,904	1,965,055	2,080,065	146,382	119,785	19,367,191
Customer current accounts	7,526,683	-	-	-	-	7,526,683
Sukuk financing	-	-	-	2,466,798	867,200	3,333,998
Other borrowings	-	-	-	2,002,003	-	2,002,003
Other liabilities	1,948,849					1,948,849
Total liabilities	24,531,436	1,965,055	2,080,065	4,615,183	986,985	34,178,724
Equity of investment account holders	32,986,983	7,660,852	8,322,585	9,115,462		58,085,882
TOTAL LIABILITIES AND EQUITY OF INVESTMENT						
ACCOUNT HOLDERS	57,518,419	9,625,907	10,402,650	13,730,645	986,985	92,264,606
MATURITY GAP	(41,784,664)	(7,994,616)	(5,648,122)	9,027,057	60,532,260	14,131,915

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### 32 MATURITY PROFILE (continued)

	Up to 3 months	3-6 months	6 months-1 year	1-5 years	Over 5 years	Total
2018						
Cash and balances with QCB	550,195	-	-	-	2,476,799	3,026,994
Due from banks	1,123,747	-	-	389,118	-	1,512,865
Financing assets	6,183,239	1,121,351	5,757,332	12,612,246	46,841,118	72,515,286
Investment securities	2,368,350	281,983	257,301	5,301,078	11,013,399	19,222,111
Investment in associates	-	-	-	-	525,859	525,859
Fixed assets	-	-	-	-	188,979	188,979
Other assets	302,119					302,119
TOTAL ASSETS	10,527,650	1,403,334	6,014,633	18,302,442	61,046,154	97,294,213
Due to banks	14,893,998	1,652,012	-	-	-	16,546,010
Customer current accounts	7,268,816	-	-	-	-	7,268,816
Sukuk financing	3,507	-	-	690,668	1,027,164	1,721,339
Other borrowings	10,055	-	-	2,042,938	-	2,052,993
Other liabilities	1,845,837	26,759	35,413	23,212		1,931,221
Total liabilities	24,022,213	1,678,771	35,413	2,756,818	1,027,164	29,520,379
Equity of investment account holders	33,301,904	7,316,377	10,208,044	3,473,726		54,300,051
TOTAL LIABILITIES AND EQUITY OF INVESTMENT						
ACCOUNT HOLDERS	57,324,117	8,995,148	10,243,457	6,230,544	1,027,164	83,820,430
MATURITY GAP	(46,796,467)	(7,591,814)	(4,228,824)	12,071,898	60,018,990	13,473,783

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### 33 BASIC AND DILUTED EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the net profit for the year by the weighted average number of ordinary shares outstanding during the year.

	2019	2018
Profit for the year attributable to equity holders of the Bank	2,178,399	2,130,415
Weighted average number of shares outstanding during the year (thousand) <sup>1</sup>	7,500,000	7,500,000
Basic earnings per share (QAR) (Restated)	0.290	0.284

<sup>1</sup>Retroactively adjusted for the stock split effected on 16 June 2019 (Note 1)

There were no potentially dilutive shares outstanding at any time during the year. Therefore, the diluted earnings per share are equal to the basic earnings per share.

### 34 CASH AND CASH EQUIVALENTS

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise the following balances with original maturities of less than three months:

	2019	2018
Cash on hand and balances with QCB excluding cash reserve	519,606	550,195
Due from bank	6,035,090	1,239,827
	6,554,696	1,790,022

As at and for the year ended 31 December 2019

### 35 RELATED PARTIES

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. Related parties include the significant equity holders and entities over which the Group and the equity holders exercise significant influence, directors and executive management of the Group.

### Transactions with related parties

### (a) Consolidated statement of financial position items

	2019	2018
<ul><li>Liabilities</li><li>Equity of investment account holders - customer</li><li>(b) Consolidated income statement items</li></ul>	3,167,419	3,098,096
	2019	2018
Return on equity of investment account holders - customer	76,724	72,908

### (c) Transactions with key management personnel

Key management personnel and their immediate relatives have transacted with the Group during the year as follows:

	2019	2018
Financing	478	584
The remuneration of directors and other members of key management during the year	r were as follows:	
	2019	2018
Remuneration to Board of Directors including meeting allowances (Note 29)	18,614	19,683
Salaries and other benefits to key management	15,633	15,706

As at and for the year ended 31 December 2019

### 36 SHARI'A-COMPLIANT RISK MANAGEMENT INSTRUMENTS

### (A) Profit rate swap

Swaps are commitments to exchange one set of cash flows for another. In the case of profit rate swaps, counterparties generally exchange fixed and floating profit payments in a single currency without exchanging principal. In the case of currency swaps, fixed profit payments and principal are exchanged in different currencies.

### (B) Unilateral promise to buy/sell currencies

Unilateral promises to buy/sell currencies are promises to either buy or sell a specified currency at a specific price and date in the future. The actual transactions are executed on the promise dates, by exchanging the purchase/sale offers and acceptances between the relevant parties.

The table below shows the positive and negative fair values of Shari'a-compliant risk management instruments together with the notional amounts analysed by the term to maturity. The notional amounts, which provide an indication of the volumes of the transactions outstanding at the year-end, do not necessarily reflect the amounts of future cash flows involved and the credit and market risk, which can be identified from the fair value of Shari'a-compliant risk management instruments.

	Positive fair value	Negative fair value	Notional amount	Within three months	3 - 12 months	1 - 5 years	Over 5 years
2019 Shari'a-compliant risk management instruments							
Profit rate swaps	8,285	6,963	562,551	-	-	245,531	317,020
Unilateral promise to buy/sell currencies	11,928	10,930	25,226,828	9,828,237	15,398,591	-	-
	20,213	17,893	25,789,379	9,828,237	15,398,591	245,531	317,020
	Positive fair value	Negative fair value	Notional amount	Within three months	3 - 12 months	1 - 5 years	Over 5 years
2018 Shari'a-compliant risk management instruments							
Profit rate swaps	28,777	26,818	3,834,929	-	3,250,240	256,248	328,441
Unilateral promise to buy/sell currencies	51,510	49,174	17,396,419	12,841,981	4,554,438	-	-
	80,287	75,992	21,231,348	12,841,981	7,804,678	256,248	328,441

As at and for the year ended 31 December 2019

### 37 ZAKAT

Zakat is directly borne by the equity holders. The Group does not collect or pay Zakat on behalf of its equity holders in accordance with the Articles of Association.

### 38 SHARI'A SUPERVISORY BOARD

The Shari'a supervisory Board of the Group consists of three scholars who are specialised in Shari'a principles and they ensure the Group's compliance with general Islamic principles and work in accordance with the issued Fatwas and guiding rules. The Board's review includes examining the evidence related to documents and procedures adopted by the Group in order to ensure that its activities are according to the principles of Islamic Shari'a.

### **39 SOCIAL RESPONSIBILITY**

Pursuant to Law No. 13 of 2008 and further clarifications of the law issued in 2010, the Group made an appropriation of QAR 54.5 million for an amount equivalent to 2.5% of the net profit relating to the year ended 31 December 2019 (2018: QAR 53.3 million) for the support of sports, cultural and charitable activities.

### 40 COMPARATIVE INFORMATION

IFRS 7, "Financial Instruments: Disclosures", requires the carrying amounts of financial assets and liabilities measured at amortised cost and fair value through other comprehensive income to be disclosed. As such, the profit receivable and profit payable have been reclassified to each of the respective account balances and their respective impact in the cash flow statement. However, such reclassifications did not have any effect on the consolidated net profit or the total consolidated equity for the comparative period.

In accordance with the requirements of IAS 1, "Presentation of Financial Statements", the Group has reclassified its comparative figures for 2018 and 2017 in its consolidated financial statements as follows:

	31 December 2018 (Previously reported)	Reclassification	31 December 2018 (Reclassified)
Due from banks	1,496,296	16,569	1,512,865
Financing assets	72,163,836	351,450	72,515,286
Investment securities	19,005,273	216,838	19,222,111
Other assets	886,976	(584,857)	302,119
Due to banks	16,483,776	62,234	16,546,010
Sukuk financing	1,717,832	3,507	1,721,339
Other borrowings	2,042,938	10,055	2,052,993
Other liabilities	2,007,017	(75,796)	1,931,221

As at and for the year ended 31 December 2019

### 40 COMPARATIVE FIGURES (continued)

	31 December 2017 (Previously reported)	Reclassification	31 December 2017 (Reclassified)
Due from banks	3,311,900	21,293	3,333,193
Financing assets	72,097,080	172,454	72,269,534
Investment securities	23,423,469	217,721	23,641,190
Other assets	636,466	(411,468)	224,998
Due to banks	25,123,319	60,027	25,183,346
Other liabilities	1,904,529	(60,027)	1,844,502
		<u> </u>	

The effect of the reclassification on the comparative cash flow statement for the year ended 31 December 2018 is as follows:

	31 December 2018 (Previously reported)	Reclassification	31 December 2018 (Reclassified)
Change in due from banks	396,012	-	396,012
Change in financing assets	(475,699)	(178,996)	(654,695)
Change in other assets	(183,847)	178,113	(5,734)
Change in profit receivable from investments	-	883	883
Change in due to banks	(8,639,543)	2,206	(8,637,337)
Change in other liabilities	(147,317)	(15,768)	(163,085)
Change in profit payable on sukuk financing and other	•		. , ,
borrowings	-	13,562	13,562

At 31 December

### FINANCIAL STATEMENTS OF THE PARENT BANK

### (A) STATEMENT OF FINANCIAL POSITION OF THE PARENT BANK

	2019	2018
ASSETS		
Cash and balances with QCB	3,106,512	3,005,836
Due from banks	4,853,023	967,015
Financing assets	66,923,186	65,046,838
Investment securities	20,060,211	18,315,122
Investment in subsidiaries and associates	1,117,700	1,107,326 *
Fixed assets	197,053	161,769
Other assets	180,350	240,966
TOTAL ASSETS	96,438,035	88,844,872
LIABILITIES		
Due to banks	19,348,223	16,545,358
Customer current accounts	6,309,191	5,830,990
Sukuk financing	2,517,726	694,175
Other borrowings	2,002,003	2,052,993
Other liabilities	1,877,345	1,977,813
TOTAL LIABILITIES	32,054,488	27,101,329
EQUITY OF INVESTMENT ACCOUNT HOLDERS	51,025,167	48,934,200
EQUITY		
Share capital	7,500,000	7,500,000
Legal reserve	2,496,623	2,278,783
Risk reserve	1,636,268	1,574,695
Fair value reserves	340	7,111
Retained earnings	1,725,149	1,448,754
TOTAL EQUITY	13,358,380	12,809,343
TOTAL LIABILITIES, EQUITY OF INVESTMENT ACCOUNT		
HOLDERS AND EQUITY	96,438,035	88,844,872

#### Parent bank financial information

Statement of financial position and income statement of the Parent bank, disclosed as supplementary financial information as required by the QCB, are prepared following the same accounting policies as mentioned in Notes 3b for investment in subsidiaries and associates which are carried at cost, less impairment if any.

### SUPPLEMENTARY FINANCIAL INFORMATION

For the year ended 31 December

### FINANCIAL STATEMENTS OF THE PARENT BANK (continued)

### (B) INCOME STATEMENT OF THE PARENT BANK

	2019	2018
Net income from financing activities	3,401,437	3,253,961
Net income from investing activities	895,888	803,413
Total net income from financing and investing activities	4,297,325	4,057,374
Fee and commission income	365,618	296,050
Fee and commission expense	(443)	(527)
Net fee and commission income	365,175	295,523
Foreign exchange gain	160,298	152,851
Other income	9,461	9,849
TOTAL INCOME	4,832,259	4,515,597
Staff costs	(281,005)	(278,724)
Depreciation	(11,760)	(11,135)
Other expenses	(187,453)	(207,117)
Finance expense	(823,086)	(752,334)
TOTAL EXPENSES	(1,303,304)	(1,249,310)
Net reversals on due from banks Net (impairment losses) / recoveries and reversals on financing	240	392
assets	(51,446)	15,794
Net reversals / (impairment losses) on investment securities	615 *	(4,527) *
Net reversals on off balance sheet exposures subject to credit risk	10,976	16,092
PROFIT FOR THE YEAR BEFORE RETURN TO INVESTMENT ACCOUNT HOLDERS	3,489,340	3,294,038
Less: Return to investment account holders	(1,379,072)	(1,230,536)
NET PROFIT FOR THE YEAR	2,110,268	2,063,502

\* This includes impairment loss recognized against investment in a subsidiary amounting to QAR nil representing losses for the year ended 31 December 2019 (31 December 2018: QAR nil thousand representing losses for the year ended 31 December 2018).