



Qatar Equities Manager - 2015



Regional Fund Performance - 2015



GCC Fund > \$50m - 2016



Qatar Asset Manager - 2016



Qatar Asset Manager - 2016

# Al Rayan GCC Fund (Q)



December 2017

NAV/unit: QAR 1.409

Performance YTD: +4.4%

**Overview:** 2017 was a great year for global equities as S&P 500 (+19%) closed the year with 12 consecutive months of gain for the first time in its history, while European equities also rose (+8%), benefiting from an economic pick up and falling unemployment. EM equities had a great year with India +28%, Brazil +27% and China +7%; the benefits of synchronised Global growth. 10-year US Treasury yields ended the month flat at 2.41% despite intra-month volatility. The US Dollar lost 1-2% against major currencies, which helped most commodities end the year in the green. Brent marked a new high for 2017, +7% in December to \$67, while gold +3% in December to \$1,306.

GCC equities had a difficult 2017, hurt by unprecedented political tension. However markets ended well, with Qatar bouncing 10.5% from oversold levels and Saudi rallied on optimism ahead of the budget (+3.2%). Abu Dhabi +2.7%, Kuwait +0.7% and Dubai -1.5%. Bond issues in December included a debut \$400m, 2035 bond from Emirates Semb Corp Water & Power and a debut \$400m, 2022 sukuk from Emirates REIT. GCC sukuk returned 0.22% in December.

Qatar International Islamic Bank, Gulf Warehousing Co and Kuwait Finance House helped the fund most during the month while Saudi Co for Hardware, United Electronics Co and Mouwasat Medical Services Co were key laggards.

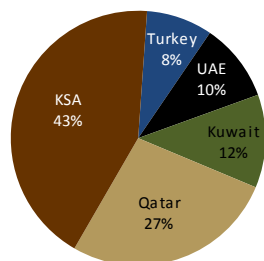
**Outlook:** \$65 oil, discounted valuations and impending dividend season are set to drive markets up in the coming months; the Qatari market is likely to continue to play catch up.

## Fund Facts

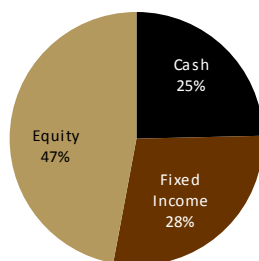
<b>Asset class</b>	Shari'a compliant GCC listed equities and sukuk
<b>Investment Objective</b>	18-24 month capital appreciation
<b>Minimum investment</b>	
- Individual	QAR 100,000 initially, QAR 5,000 thereafter
- Institution	QAR 1,000,000 initially, QAR 50,000 thereafter
<b>Subscription Fees</b>	up to 1%
<b>Management Fees</b>	1.25% pa
<b>Performance Fees</b>	20% of NAV increase greater than 24%, over 2-years
<b>Lock-in period</b>	Six months
<b>Fund Duration</b>	Open-ended
<b>Founder</b>	Masraf Al Rayan QSC
<b>Fund Manager</b>	Al Rayan Investment LLC
<b>Regulator</b>	Qatar Central Bank
<b>Custodian</b>	HSBC Bank Middle East
<b>Auditor</b>	KPMG
<b>Bloomberg/ Lipper</b>	ARYGCCQ QD/ 68048996
<b>Net Asset Value (NAV)</b>	QAR 322.9 m

## Investments

### Country Split



### Asset Class Split



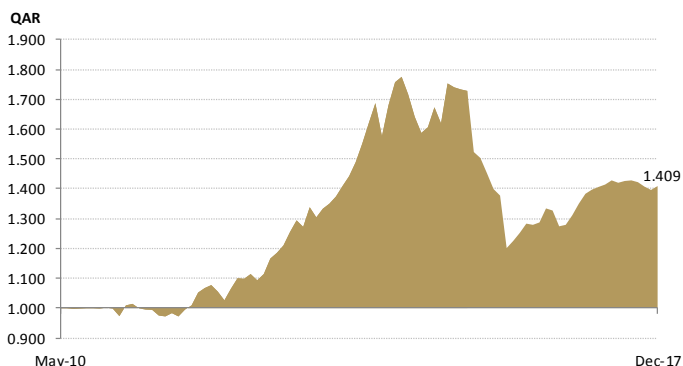
### Fund Indicators (Equity)

	December 2017
P/E 2018E	14.5x
P/BV 2018E	3.1x
Dividend Yield 2018E	4.5%
ROE 2018E	20.8%
Weighted Market Cap (QAR)	54.6bn

### Fund Indicators (Fixed Income)

	December 2017
Weighted maturity (years)	3.7
Weighted yield to maturity	6.1%

## Net Asset Value/Unit



## Top 5 Holdings (% of total portfolio)

Company	Country	Instrument	%
Kuveyt Turk 7.9% 2026	Turkey	Fixed Income	6.3%
Dar Al Arkan 5.75% 2018	KSA	Fixed Income	6.0%
Mouwasat Medical Services Co	KSA	Equity	4.5%
SOQ 3.241% 2023	Qatar	Fixed Income	4.5%
Saudi Basic Industries Corp	KSA	Equity	4.2%

## Performance

Last 1mth	Last 3mth	YTD 2017	2010	2011	2012	2013	2014	2015	2016	Inception
0.9%	-0.9%	4.4%	0.1%	-0.6%	12.0%	26.5%	12.6%	-13.2%	-2.0%	40.9%