



Regional Fund Performance - 2015



GCC Fund >\$50m - 2016



Qatar Asset Manager - 2016



Qatar Asset Manager - 2016



Qatar Asset Manager - 2017

الريان للاستثمار
AL RAYAN INVESTMENT

Al Rayan GCC Fund (F)

October 2018

NAV/unit: USD 1.429

Performance YTD: +4.7%

Overview: Volatility returned to global markets in October as investors shunned risk assets on global growth concerns. S&P 500 -7%, Nasdaq -9%, and European equities -6%. Within EM, Brazil equities jumped 10% after elections, while EM equities dropped 9% on average. 10-year US Treasury yields rose 8bp to 3.14% and the USD add 2-3% against major currencies as investors reduced EM holdings. Brent crude -9% (\$75) on expectations US restrictions on Iran exports would be accommodated. Unsurprisingly, gold gained 2% (\$1,213). Other commodities: sugar +18%, Henry Hub gas +9%, urea +3%, while ethylene -16%, aluminum and copper -5%.

Within the region, Qatar (+5%) stood out as an exception while all other markets declined from the previous month. Kuwait fell 2% following phase 1 of the FTSE EM upgrade, followed by Dubai (-2%) and Saudi (-1%). Issuance in regional fixed income: Oman 2025 sukuk (\$1.5bn) and two SABIC bonds (\$1bn 2023, \$1bn 2028). Regional sukuk returned -0.45% in October.

Dar Al Arkan 2023, Barwa Real Estate and Qatar International Islamic Bank helped the fund most during the month while Mouwasat Medical Services Co, Boubyan Bank and Dar Al Arkan 2022 were key laggards.

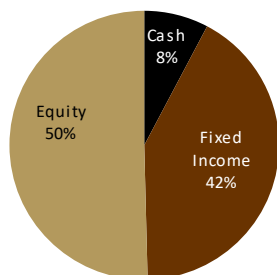
Outlook: Investors are still awaiting many Q3 results. Of those out so far, banks and petrochemicals did well while, with a few exceptions, most regional consumer exposed companies continue to struggle. Year to date, Qatar (+21%) is the second best performing equity market in the world.

Fund Facts

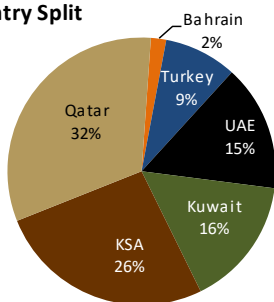
Asset class	Shari'a compliant GCC listed equities and sukuk
Investment Objective	18-24 month capital appreciation
Minimum investment	
- Individual	\$30,000 initially, \$1,500 thereafter
- Institution	\$300,000 initially, \$15,000 thereafter
Subscription Fees	up to 1%
Management Fees	1.25% pa
Performance Fees	20% of NAV increase above 24%, over 2-years
Lock-in period	Six months
Fund Duration	Open-ended
Founder	Masraf Al Rayan QPSC
Fund Manager	Al Rayan Investment LLC
Regulator	Qatar Central Bank
Custodian	HSBC Bank Middle East
Auditor	Deloitte & Touche
Bloomberg/ Lipper	ARYGCCF QD/ 68048992
Net Asset Value (NAV)	USD 13.6 m

Investments

Asset Class Split



Country Split



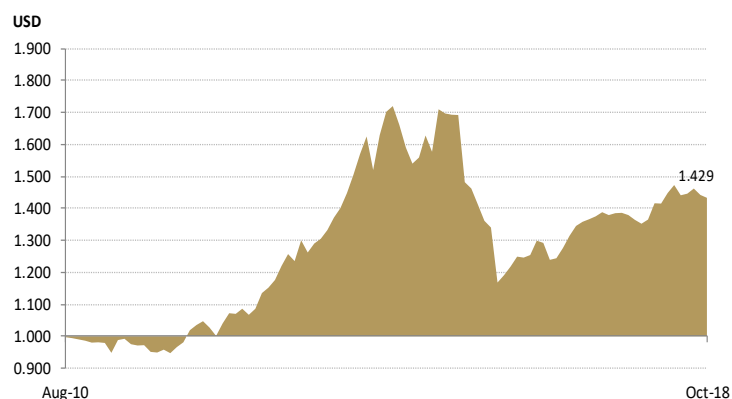
Fund Indicators (Equity)

Fund Indicators (Equity)	October 2018
P/E 2019E	14.3x
P/BV 2019E	2.2x
Dividend Yield 2019E	4.5%
ROE 2019E	16.7%
Weighted Market Cap (USD)	5.2bn

Fund Indicators (Fixed Income)

Fund Indicators (Fixed Income)	October 2018
Weighted maturity (years)	3.2
Weighted yield to maturity	7.4%

Net Asset Value/Unit



Top 5 Holdings (% of total portfolio)

Company	Country	Instrument	%
Barwa Real Estate	Qatar	Equity	8.0%
Dar Al Arkan 2019	KSA	Fixed Income	6.8%
Boubyan Bank	Kuwait	Equity	6.3%
Dar Al Arkan 2022	KSA	Fixed Income	6.2%
Dar Al Arkan 2023	KSA	Fixed Income	6.2%

Performance[#] (since inception 42.9%)

Last 1mth	Last 3mth	YTD 2018	2010	2011	2012	2013	2014	2015	2016	2017
-0.3%	-2.3%	4.7%	-1.9%	-1.5%	12.4%	26.2%	12.3%	-13.0%	-1.9%	3.9%

[#] Performance is calculated net of expenses