



Regional Fund Performance - 2015



GCC Fund &gt;\$50m - 2016



Qatar Asset Manager - 2016



Qatar Asset Manager - 2016



Qatar Asset Manager - 2017

# Al Rayan GCC Fund (F)

**November 2018****NAV/unit: USD 1.425****Performance YTD: +4.4%**

**Overview:** In November, political events dominated globally, including broadly in-line US mid-term elections, EU agreement on Brexit (which now has to pass the UK parliament), EU's rejection of the Italian budget and continued US-China trade tension. Equities had a mixed reaction as the S&P 500 rallied to end +2% while Europe lost 1%. In emerging markets, India (+5%) and Brazil (+2%) gained while China was slightly lower. Brent crude plunged 21% (\$59.5) on worries of oversupply given record Saudi and US shale production. Investors sought safety as 10-year US Treasury yields -15bp to 2.99%, US\$ +2-3% against major currencies and gold +0.6% (\$1,221). Other commodities: sugar +18%, Henry Hub gas +9%, urea +3%, while ethylene -16%, aluminum and copper -5%.

Within the Gulf, Kuwait equities +1.6% ahead of the second tranche of the FTSE EM upgrade in December and Qatar +0.6% on further passive inflows. Dubai (-4%), Abu Dhabi (-3%) and Saudi Arabia (-2.6%) all fell. Regional fixed income issuance was \$2.8bn, including \$1bn from Bahrain's Oil and Gas Holding Co. and \$1bn from Dubai Aerospace. Regional sukuk returned +0.29% in November.

Barwa Real Estate, Human Soft Holding Co and Boubyan Bank helped the fund most during the month while DP World Ltd, Mouwasat Medical Services Co and Qatar Fuel were key laggards

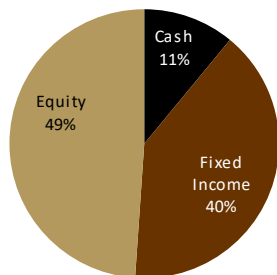
**Outlook:** With Q3 results digested, focus will turn to EM index entry for Kuwait, 2019 budget announcements which are expected to be expansionary and the seasonal build-up to dividend season in the first quarter.

## Fund Facts

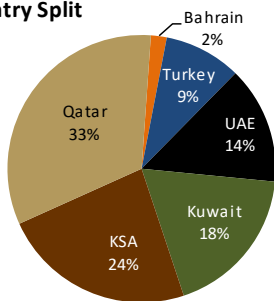
<b>Asset class</b>	Shari'a compliant GCC listed equities and sukuk
<b>Investment Objective</b>	18-24 month capital appreciation
<b>Minimum investment</b>	
- Individual	\$30,000 initially, \$1,500 thereafter
- Institution	\$300,000 initially, \$15,000 thereafter
<b>Subscription Fees</b>	up to 1%
<b>Management Fees</b>	1.25% pa
<b>Performance Fees</b>	20% of NAV increase above 24%, over 2-years
<b>Lock-in period</b>	Six months
<b>Fund Duration</b>	Open-ended
<b>Founder</b>	Masraf Al Rayan QPSC
<b>Fund Manager</b>	Al Rayan Investment LLC
<b>Regulator</b>	Qatar Central Bank
<b>Custodian</b>	HSBC Bank Middle East
<b>Auditor</b>	Deloitte & Touche
<b>Bloomberg/ Lipper</b>	ARYGCCF QD/ 68048992
<b>Net Asset Value (NAV)</b>	USD 13.6 m

## Investments

### Asset Class Split



### Country Split



### Fund Indicators (Equity)

#### November 2018

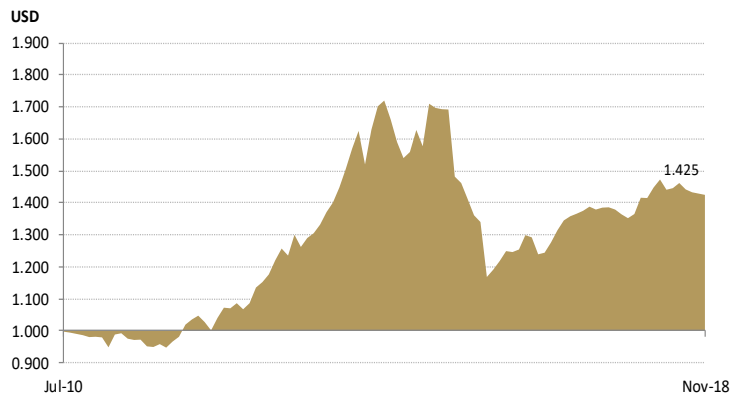
P/E 2019E	15.5x
P/BV 2019E	2.2x
Dividend Yield 2019E	4.5%
ROE 2019E	16.0%
Weighted Market Cap (USD)	5.3bn

### Fund Indicators (Fixed Income)

#### November 2018

Weighted maturity (years)	3.0
Weighted yield to maturity	7.4%

## Net Asset Value/Unit



## Top 5 Holdings (% of total portfolio)

Company	Country	Instrument	%
Dar Al Arkan 2019	KSA	Fixed Income	6.8%
Boubyan Bank	Kuwait	Equity	6.5%
Dar Al Arkan 2023	KSA	Fixed Income	6.2%
Dar Al Arkan 2022	KSA	Fixed Income	6.2%
Kuwait Finance House	Kuwait	Equity	5.0%

## Performance<sup>#</sup> (since inception 42.5%)

Last 1mth	Last 3mth	YTD 2018	2010	2011	2012	2013	2014	2015	2016	2017
-0.3%	-1.2%	4.4%	-1.9%	-1.5%	12.4%	26.2%	12.3%	-13.0%	-1.9%	3.9%

<sup>#</sup> Performance is calculated net of expenses