



Qatar Equities
Manager - 2015



Regional Fund
Performance - 2015



GCC Fund >\$50m
- 2016



Qatar Asset
Manager - 2016



Qatar Asset
Manager - 2016

Al Rayan GCC Fund (F)



January 2018

NAV/unit: USD 1.416

Performance YTD: **+3.7%**

Overview: 2018 resumed where 2017 left off as January saw equities rally and the US Dollar weaken which supported commodities and US Treasury yields continued to rise. Positive global growth expectations supported these moves. S&P 500 +5.6% while Europe +1.6%. Within emerging markets, Brazil +11% while China and India both 5%+. 10-year US Treasury yields +30bps to 2.71% as the US Dollar lost 3-4% against major currencies. Brent crude ended at \$69 (+4%) and gold at \$1,340 (+3%). Ethylene and steel both +10% while both aluminum and copper fell 2%.

Regional equities also had a good start to 2018 as Qatar (+8%) took the lead ahead of earnings with companies announcing better than expected dividends. It was followed by Saudi Arabia (+6%) and Abu Dhabi (+4.6%). Debt issues in January included Formosa bonds from QNB, FAB and ADCB, issuing \$720m, \$610m and \$540m respectively. The government of Oman issued a three tranche \$6.5bn bond. Regional sukuk returned -0.08% in January.

Mouwasat Medical Services, Al Rajhi Bank and Qatar International Islamic Bank helped the fund most during the month while Dubai Islamic Bank, Human Soft Holding and Ezdan 2022 sukuk were key laggards.

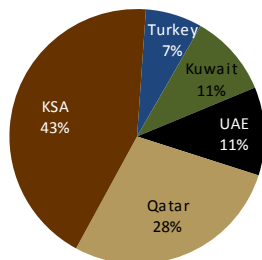
Outlook: Full year earnings so far have been a mixed bag while oil price strength has been a tail wind for the market. Historically, regional markets have offered buying opportunities after dividend season and we expect the same in 2018.

Fund Facts

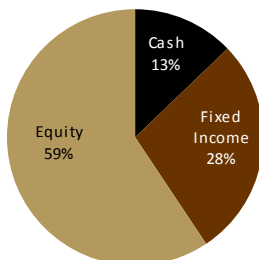
Asset class	Shari'a compliant GCC listed equities and sukuk
Investment Objective	18-24 month capital appreciation
Minimum investment	
- Individual	\$30,000 initially, \$1,500 thereafter
- Institution	\$300,000 initially, \$15,000 thereafter
Subscription Fees	up to 1%
Management Fees	1.25% pa
Performance Fees	20% of NAV increase above 24%, over 2-years
Lock-in period	Six months
Fund Duration	Open-ended
Founder	Masraf Al Rayan QPSC
Fund Manager	Al Rayan Investment LLC
Regulator	Qatar Central Bank
Custodian	HSBC Bank Middle East
Auditor	KPMG
Bloomberg/ Lipper	ARYGCCF QD/ 68048992
Net Asset Value (NAV)	USD 14.5 m

Investments

Country Split



Asset Class Split



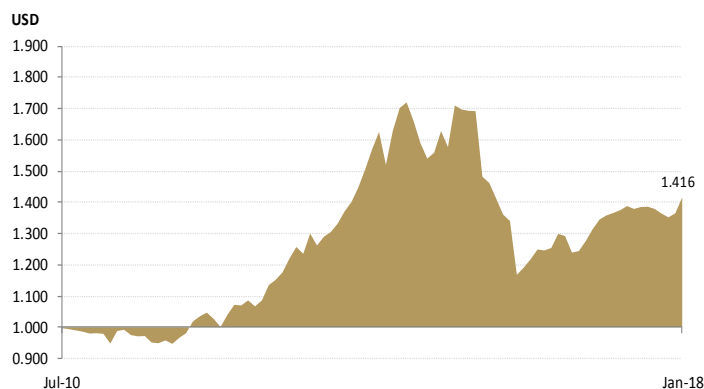
Fund Indicators (Equity)

Fund Indicators (Equity)	January 2018
P/E 2018E	15.3x
P/BV 2018E	3.0x
Dividend Yield 2018E	4.5%
ROE 2018E	19.2%
Weighted Market Cap (USD)	14.6bn

Fund Indicators (Fixed Income)

Fund Indicators (Fixed Income)	January 2018
Weighted maturity (years)	3.6
Weighted yield to maturity	6.8%

Net Asset Value/Unit



Top 5 Holdings (% of total portfolio)

Company	Country	Instrument	%
Kuveyt Turk 2026	Turkey	Fixed Income	6.3%
Industries Qatar	Qatar	Equity	5.6%
Mouwasat Medical Services Co	KSA	Equity	5.2%
Barwa Real Estate	Qatar	Equity	5.2%
Dar Al Arkan 2022	KSA	Fixed Income	5.0%

Performance[#] (since inception 41.6%)

Last 1mth	Last 3mth	YTD 2018	2010	2011	2012	2013	2014	2015	2016	2017
3.7%	3.8%	3.7%	-1.9%	-1.5%	12.4%	26.2%	12.3%	-13.0%	-1.9%	3.9%

[#] performance is calculated net of expenses