### CONSOLIDATED FINANCIAL STATEMENTS MASRAF AL RAYAN (Q.S.C.) 31 DECEMBER 2014

### Masraf Al Rayan (Q.S.C.)

### CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2014

### Contents

Independent auditors' report to the shareholders of Masraf Al Rayan (Q.S.C.)	1
Consolidated financial statements:	
Consolidated statement of financial position	2
Consolidated income statement	3
Consolidated statement of changes in owners' equity	4
Consolidated statement of cash flows	5
Consolidated statement of changes in restricted investment accounts	6
Notes to the consolidated financial statements	7-73
Supplementary financial information	74-75



KPMG 2nd Floor Area 25, C Ring Road PO Box 4473, Doha State of Qatar Telephone +974 4457 6444 Fax +974 4442 5626 Website www.kpmg.com.qa

### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF MASRAF AL RAYAN (Q.S.C.)

### Report on the consolidated financial statements

We have audited the accompanying consolidated financial statements of Masraf Al Rayan Q.S.C (the "Bank") and its subsidiaries (together referred to as the "Group"), which comprise the consolidated statement of financial position as at 31 December 2014, the consolidated income statement and consolidated statements of changes in owners' equity, cash flows and restricted investment account for the year then ended and notes, comprising a summary of significant accounting policies and other explanatory information.

### Respective responsibilities of the Board of Directors and Auditors

These consolidated financial statements and the Group's undertaking to operate in accordance with Islamic Shari'a rules and principles are the responsibility of the Board of Directors of the Bank. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

### Basis of opinion

We conducted our audit in accordance with the Auditing Standards for Islamic Financial Institutions issued by the Accounting and Auditing Organisation for Islamic Financial Institutions. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall consolidated financial statements presentation. We believe that our audit provides a reasonable basis for our opinion.

### Opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2014, and the results of its operations, changes in owners' equity, cash flows and changes in restricted investment account for the year then ended in accordance with the Financial Accounting Standards issued by the Accounting and Auditing Organization for Islamic Financial Institutions, the Shari'a rules and principles as determined by the Shari'a Supervisory Board of the Bank and the applicable provisions of Qatar Central Bank regulations.

### Report on other legal and regulatory matters

We have obtained all the information and explanations we considered necessary for the purpose of our audit. The Bank has maintained proper accounting records and its consolidated financial statements are in agreement therewith. We have reviewed the accompanying report of the Board of Directors and confirm that the financial information contained therein is in agreement with the books and records of the Bank. We are not aware of any violations of the applicable provisions of Qatar Central Bank Law No. 13 of 2012 and of Qatar Commercial Law No. 5 of 2002 or the terms of Articles of Association during the year which might have had a material adverse effect on the business of the Bank or its consolidated financial position as at 31 December 2014.

26 January 2015 Doha State of Qatar Gopal Balasubramaniam

**KPMG** 

Qatar Auditor's Registry No. 251

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December

	Notes	2014	2013
ASSETS			
Cash and balances with Qatar Central Bank	9	3,311,311	3,510,514
Due from banks	10	3,602,772	4,334,667
Financing assets	11	57,906,940	41,440,198
Investment securities	12	14,288,311	15,016,627
Investment in associates and joint arrangements	13	423,998	1,457,278
Investment property	14	91,250	91,250
Fixed assets	15	119,236	55,283
Other assets	16	350,450	641,820
Other assets	10	330,430	
TOTAL ASSETS		80,094,268	66,547,637
LIABILITIES			
Due to banks	17	4,560,293	6,765,067
Customer current accounts	18	4,878,252	3,514,402
Other liabilities	19	1,242,922	746,906
TOTAL LIABILITIES		10,681,467	11,026,375
EQUITY OF INVESTMENT ACCOUNT HOLDERS	20	57,692,301	44,816,865
OWNERS' EQUITY			
Share capital	21	7,500,000	7,500,000
Legal reserve	21	1,033,195	632,746
Risk reserve	21	1,008,646	875,414
Fair value reserves	21	28,805	26,888
Foreign currency translation reserve	21	63	-
Other reserves	21	41,165	26,809
Retained earnings		1,740,641_	1,461,491
TOTAL EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF			
THE BANK		11,352,515	10,523,348
Non-controlling interests	22	367,985	181,049
TOTAL OWNERS' EQUITY		11,720,500	10,704,397
TOTAL LIABILITIES, EQUITY OF INVESTMENT ACCOUNT			
HOLDERS AND OWNERS' EQUITY		80,094,268	66,547,637

These consolidated financial statements were approved by the Board of Directors on 26 January 2015 and were signed on its behalf by:

Dr. Hussain Ali Al Abdulla

Chairman and Managing Director

Adel Mustafawi

Group Chief Executive Officer

The attached notes 1 to 40 form an integral part of these consolidated financial statements

of grow

### CONSOLIDATED INCOME STATEMENT

For the year ended 31 December

	Notes	2014	2013
Net income from financing activities Net income from investing activities	23 24	2,101,135 470,947	1,743,004 709,468
Total net income from financing and investing activities		2,572,082	2,452,472
Fee and commission income Fee and commission expense		217,117 (1,522)	148,263 (1,244)
Net fee and commission income	25	215,595	147,019
Foreign exchange gain Share of results of associates Gain on sale of investment in an associate Other income	26 13 13 27	86,751 9,613 186,143 7,435	60,408 7,943 - 13,865
TOTAL INCOME		3,077,619	2,681,707
Staff costs Depreciation Other expenses Finance expense	28 15 29	(262,790) (16,112) (199,990) (55,044)	(228,672) (16,049) (154,956) (77,774)
TOTAL EXPENSES		(533,936)	(477,451)
Net (impairment losses) / recoveries and reversals on financing assets Net impairment losses on investment securities	11(b) 12	(12,394) (508)	11,332 (1,157)
PROFIT FOR THE YEAR BEFORE RETURN TO INVESTMENT ACCOUNT HOLDERS		2,530,781	2,214,431
Less: Return to investment account holders	20	(511,474)	(475,366)
PROFIT FOR THE YEAR BEFORE TAX		2,019,307	1,739,065
Tax expense		(2,116)	
NET PROFIT FOR THE YEAR		2,017,191	1,739,065
Net profit for the year attributable to: Equity holders of the Bank Non-controlling interests		2,002,243 14,948	1,702,270 36,795
		2,017,191	1,739,065
BASIC AND DILUTED EARNINGS PER SHARE (QAR)	33	2.670	2.270

Masraf Al Rayan (Q.S.C.)

CONSOLIDATED STATEMENT OF CHANGES IN OWNERS' EQUITY For the year ended 31 December

	Share capital	Legal reserve	Risk reserve	Fair value reserves	Foreign currency translation reserve	Other reserves	Retained earnings	Total equity attributable to equity holders of the Bank	Non- controlling interests	Total owners' equity
Balance at 1 January 2014	7,500,000	632,746	875,414	26,888		26,809	1,461,491	10,523,348	181,049	10,704,397
Change in foreign currency translation reserve			ı	,	(38,757)			(38,757)	ı	(38,757)
Inet gain on neaging of net investment in a foreign subsidiary	ı	1	1	, -	38,820	1	t	38,820		38,820
rair value reserve movement Profit for the year				1,91/			2,002,243	1,91/ 2,002,243	14,948	1,917 2,017,191
Dividend declared and approved for 2013 Transfer to legal reserve		400,449	2 1	1 1	ŀ I		(1,125,000) $(400.449)$	(1,125,000)		(1,125,000)
Transfer to risk reserve		. I i	133,232	1 :		14356	(133,232)	1 .		1
Social and sports fund appropriation Net movement in non-controlling interests	1 1					, , ,	(50,056)	(50,056)	171,988	(50,056)
Balance at 31 December 2014	7,500,000	1,033,195	1,008,646	28,805	63	41,165	1,740,641	11,352,515	367,985	11,720,500
Balance at 1 January 2013	7,500,000	292,292	787,141	9,244		18,866	988,448	9,595,991	138,074	9,734,065
Fair value reserve movement Profit for the year Dividend declared and approved for 2012 Transfer to legal reserve Transfer to risk reserve Transfer to other reserves Social and sports fund appropriation Net movement in non-controlling interests	7 500 000	340,454	88,273	17,644		7,943	1,702,270 (750,000) (340,454) (88,273) (7,943) (7,943)	17,644 1,702,270 (750,000) (42,557)	36,795	17,644 1,739,065 (750,000) - - (42,557) 6,180
Balance at 31 December 2013	000,000,7	032,/40	8/3,414	70,000	•	70,009	1,401,491	10,272,340	101,049	10,/04,37/

The attached notes 1 to 40 form an integral part of these consolidated financial statements

4

### CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December

	Notes	2014	2013
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit for the year before tax		2,019,307	1,739,065
Adjustments for:	11/1)	10.204	(11.222)
Net impairment losses / (recoveries) on financing assets	11(b) 12	12,394 508	(11,332)
Impairment loss on investment securities  Fair value gain on investment securities carried as fair value through	12	300	1,157
income statement	24	(3,576)	(22,597)
Depreciation	15	16,112	16,049
Net gain on sale of investment securities	24	(26,242)	(21,728)
Dividend income	24	(20,141)	(8,387)
Share of results of associates and joint arrangements	13	(9,613)	(7,943)
Gain on sale of investment in an associate	13	(186,143)	- (404)
Amortisation of premium and discount on investment securities	10(a)	(2,745)	(404)
Employees' end of service benefit provisions	19(a)	7,462	6,126
Profit before changes in operating assets and liabilities		1,807,323	1,690,006
Change in reserve account with Qatar Central Bank		(478,216)	(297,203)
Change in financing assets		(14,980,600)	290,350
Change in other assets		304,083	(241,624)
Change in due to banks		(2,204,774)	381,190
Change in customer current accounts		1,116,401	1,011,663
Change in other liabilities		13,778	112,620
		(14,422,005)	2,947,002
Dividend received		20,141	8,387
Employees' end of service benefits paid	19(a)	(1,884)	(1,486)
Tax paid		(451)	(1,559)
Net cash (used in) / from operating activities		(14,404,199)	2,952,344
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisition of investment securities		(17,917,763)	(3,486,569)
Proceed from sale/redemption of investment securities		20,335,642	1,542,410
Acquisition of fixed assets	15	(77,888)	(10,313)
Dividend received from an associate	13	5,408	1 000
Investment in associates Investment in a subsidiary	13 <b>8</b>	(140,339)	1,000
investment in a subsidiary	8	(140,339)	
Net cash from (used in) investing activities		2,205,060	(1,953,472)
CASH FLOWS FROM FINANCING ACTIVITIES			
Change in equity of investment account holders		10,734,490	2,309,245
Dividends paid		(998,797)	(660,981)
Net movement in non-controlling interest		164,634	6,180
Net cash from financing activities		9,900,327	1,654,444
Net (decrease) increase in cash and cash equivalents		(2,298,812)	2,653,316
Cash and cash equivalents at 1 January		5,571,863	2,918,547
Cash acquired from business combination	34	889,435	-
Effects of exchange rate changes on cash and cash equivalents held		63	
Cash and cash equivalents at 31 December	34	4,162,549	5,571,863

The attached notes 1 to 40 form an integral part of these consolidated financial statements

CONSOLIDATED STATEMENT OF CHANGES IN RESTRICTED INVESTMENT ACCOUNTS For the year ended 31 December

	At 1	At 1 January 2014		Move	Movements during the year	ie year	At	At 31 December 2014	4
	No. of Units	vanc per unit in QAR	Total value	Gross	Profit paid	Bank's fee as an agent	No. of Units	Value per unit in QAR	Total value
Wakil and Muakil	1	2,518,381	2,518,381	157,399	(146,906)	10,493	,		I Company
	At	At 1 January 2013		Mov	Movements during the year	e year	A	At 31 December 2013	m
		Value per unit in	Total	Gross	•	Bank's fee as		Value per	
	No. of Units	QAR	value	income	Profit paid	an agent	No. of Units	unit in QAR	Total value
Wakil and Muakil		2,518,381	2,518,381	229,173	(213,894)	15,279		2,518,381	2,518,381

The attached notes 1 to 40 form an integral part of these consolidated financial statements

At 31 December 2014

### 1 REPORTING ENTITY

Masraf Al Rayan (Q.S.C.) ("Masraf" or "the Bank") is an entity domiciled in the State of Qatar and was incorporated on 4 January 2006 as a Qatari Public Shareholding Company under Article 68 of Qatar Commercial Companies' Law No. 5 of 2002, under decision No. 11 of 2006. The commercial registration number of the Bank is 32010. The address of the Bank's registered office is at P.O. Box 28888, Grand Hamad Steet, Doha, Qatar. The consolidated financial statements of the Bank for the year ended 31 December 2014 comprise the Bank and its subsidiaries (together referred to as "the Group" and individually as "Group entities"). The Group is primarily involved in Islamic banking, financing, investing and brokerage activities, and has 12 branches in Qatar. The Parent Company / Ultimate Controlling Party of the Group is Masraf Al Rayan.

The principal subsidiaries of the Group are as follows:

Entity's name	Country of incorporation Entity's capital		Entity's activities	Effective p of own	~
•	<del>?</del>		· •	2014	2013
Al Rayan Investment L.L.C.	Qatar	USD 100,000,000	Investment banking	100.0%	100.0%
Al Rayan Financial Brokerage	Qatar	QAR 50,000,000	Financial brokerage	100.0%	100.0%
Al Rayan GCC Fund (F)	Qatar	Not applicable***	Investment activities	48.6%	56.4%
Al Rayan GCC Fund (Q)	Qatar	Not applicable***	Investment activities	16.6%	26.7%
Al Rayan (UK) Limited	ÙK	GBP 100,000,000	Investment activities	100.0%	-
Al Rayan Partners *	Qatar	QAR 10,000,000	Real estate consulting	100.0%	100.0%
Al Rayan Bank (formerly	UK	GBP 121,218,700	Islamic Banking	98.34%	-
known as Islamic Bank of		, ,	·		
Britain PLC)**					

<sup>\*</sup> Effective 3 April 2014, the ownership was transferred from Al Rayan Investment L.L.C. to Masraf Al Rayan (Q.S.C.)

### 2 BASIS OF PREPARATION

### (a) Statement of compliance

The consolidated financial statements have been prepared in accordance with the Financial Accounting Standards ("FAS") issued by the Accounting and Auditing Organisation for Islamic Financial Institutions ("AAOIFI"), Shari'a Rules and Principles as determined by the Shari'a Supervisory Board of the Bank and relevant laws and the applicable provisions of Qatar Central Bank ("QCB"). For matters for which no AAOIFI standards exist, the Group applies the relevant International Financial Reporting Standards ("IFRSs").

### (b) Basis of measurement

The consolidated financial statements have been prepared under the historical cost convention, except for the measurement at fair value of financial investments classified as "investments at fair value through equity", "investments at fair value through income statement" and derivative financial instruments.

### (c) Functional and presentational currency

The consolidated financial statements are presented in Qatari Riyals ("QAR"), which is the Bank's functional and presentational currency, and all values are rounded to the nearest QAR thousand except when otherwise indicated. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

<sup>\*\*</sup> Subsidiary of Al Rayan (UK) Limited (Note 8)

<sup>\*\*\*</sup> Open-ended funds (The Bank consolidates the Al Rayan GCC Funds even though the holding is less than 50% as it has power to govern the financial and operating policies of the Funds with the objective of obtaining benefits from its operations)

At 31 December 2014

### 2 BASIS OF PREPARATION (continued)

### (d) Use of estimates and judgments

The preparation of the consolidated financial statements in conformity with FAS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognised in the consolidated financial statements are described in note 5.

### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by Group entities.

### (a) Basis of consolidation

### (i) Subsidiaries

Subsidiaries are entities controlled by the Group. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

Control is the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities and is generally assumed when the Group holds, directly or indirectly, majority of the voting rights of the entity. In assessing control, the Group takes into consideration potential voting rights that currently are exercisable.

The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group.

### (ii) Special purpose entities

Special purpose entities ("SPEs") are entities that are created to accomplish a narrow and well-defined objective such as the securitisation of particular assets, or the execution of a specific borrowing or financing transaction. An SPE is consolidated if, based on an evaluation of the substance of its relationship with the Group and the SPE's risks and rewards, the Group concludes that it controls the SPE. The following circumstances may indicate a relationship in which, in substance, the Group controls and consequently consolidates an SPE:

- The activities of the SPE are being conducted on behalf of the Group according to its specific business needs so that the Group obtains benefits from the SPE's operation;
- The Group has the decision-making powers to obtain the majority of the benefits of the activities of the SPE or, by setting up an 'autopilot' mechanism, the Group has delegated these decision-making powers;
- The Group has rights to obtain the majority of the benefits of the SPE and therefore may be exposed to risks incidental to the activities of the SPE;
- The Group retains the majority of the residual or ownership risks related to the SPE or its assets in order to obtain benefits from its activities.

determines whether the change warrants a reassessment of control based on the specific facts and circumstances. Where the Group's voluntary actions, such as financing amounts in excess of existing liquidity facilities or extending terms beyond those established originally, change the relationship between the Group and an SPE, the Group performs a reassessment of control over the SPE.

At 31 December 2014

### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

### (a) Basis of consolidation (continued)

The assessment of whether the Group has control over an SPE is carried out at inception and normally no further reassessment of control is carried out in the absence of changes in the structure or terms of the SPE, or additional transactions between the Group and the SPE. Day-to-day changes in market conditions normally do not lead to a reassessment of control. However, sometimes changes in market conditions may alter the substance of the relationship between the Group and the SPE and in such instances the Group.

### (iii) Loss of control

Upon the loss of control, the Group derecognizes the assets and liabilities of the subsidiary, any non-controlling interests and other components of equity related to the subsidiary.

Any surplus or deficit arising on the loss of control is recognized in the consolidated income statement. If the Group retains any interests in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently it is accounted for as an equity-accounted investee or in accordance with the Group's accounting policy for financial instruments depending on the level of influence retained.

### (iv) Non-controlling interests

Interests in the equity of subsidiaries not attributable to the parent are reported in consolidated statement of financial position in owners' equity. Profits or losses attributable to non-controlling interests are reported in the consolidated income statement as profits or losses attributable to non-controlling interests. Losses applicable to the non-controlling interests in a subsidiary are allocated to the non-controlling interests even if doing so causes the non-controlling interests to have a deficit balance.

The Group treats transactions with non-controlling interests as transactions with equity owners of the Group. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in owners' equity. Gains or losses on disposals to non-controlling interests are also recorded in owners' equity.

When the Group ceases to have control or significant influence, any retained interest in the entity is remeasured to its fair value, with the change in carrying amount recognised in consolidated income statement. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint arrangement or financial asset. In addition, any amounts previously recognised in owners' equity in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other equity are reclassified to consolidated income statement.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in equity is reclassified to consolidated income statement where appropriate.

### (v) Transactions eliminated on consolidation

Intra-group balances, income and expenses (except for foreign currency transaction gains or losses) arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

At 31 December 2014

### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

### (a) Basis of consolidation (continued)

(vi) Associates and joint arrangements (equity-accounted investees)

Associates are entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights.

A joint arrangement is an arrangement of which two or more parties have joint control. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the arrangement.

Investments in associates and joint venture are accounted for under the equity method and are recognised initially at cost. The cost of the investment includes transaction costs. The Group's investment in associates includes goodwill (net of any accumulated impairment loss) identified on acquisition.

The financial statements include the Bank's share of the profit or loss and other comprehensive income of equity-accounted investees, after adjustments to align the accounting policies with those of the Bank, from the date that significant influence or joint control commences until the date that significant influence or joint control ceases.

When the Bank's share of losses exceeds its interest in an equity-accounted investee, the carrying amount of the investment, including any long-term interests that form part thereof, is reduced to zero, and the recognition of further losses is discontinued except to the extent that the Bank has an obligation or has made payments on behalf of the investee.

Unrealised gains arising from transactions with equity-accounted investees are eliminated against the investment to the extent of the Bank's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

### (vii) Fund management

The Group manages and administers assets held in unit trusts and other investment vehicles on behalf of investors. The financial results of these entities are included in these consolidated financial statements when the Group controls the entity.

At 31 December 2014

### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

### (b) Foreign currency

### (i) Foreign currency transactions and balances

Foreign currency transactions are denominated, or that require settlement in a foreign currency are translated into the respective functional currencies of the operations at the spot exchange rates at the transaction dates.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated into the functional currency at the spot exchange rate at that date. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated into the functional currency at the spot exchange rate at the date that the fair value was determined. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

Foreign currency differences resulting from the settlement of foreign currency transactions and arising on translation at period end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated income statement.

### (ii) Foreign operations

The results and financial position of all the Group's entities that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each statement of financial position presented are translated at the closing rate at the reporting date;
- income and expenses for each income statement are translated at average exchange rates (unless this
  average is not a reasonable approximation of the cumulative effect of the rates prevailing on the
  transaction dates, in which case income and expenses are translated at the dates of the transactions);
   and
- all resulting exchange differences are recognised in equity.

Exchange differences arising from the above process are reported in owners' equity as 'foreign currency translation reserve'.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of the net investment in the foreign operation and are recognised in owners' equity, and presented in the foreign exchange translation reserve in owners' equity.

### (c) Investment securities

Investment securities comprise investments in debt-type and equity-type financial instruments.

### (i) Classification

Debt-type instruments are investments that have terms that provide fixed or determinable payments of profits and capital. Equity-type instruments are investments that do not exhibit features of debt-type instruments and include instruments that evidence a residual interest in the assets of an entity after deducting all its liabilities.

At 31 December 2014

### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

### (c) Investment securities (continued)

### (i) Classification (continued)

### Debt-type instruments

Investments in debt-type instruments are classified into the following categories: 1) at amortised cost or 2) at fair value through income statement.

A debt-type investment is classified and measured at amortised cost only if the instrument is managed on a contractual yield basis or the instrument is not held for trading and has not been designated at fair value through the income statement.

Debt-type investments classified and measured at fair value through income statement include investments held for trading or designated at fair value through income statement. At inception, a debt-type investment managed on a contractual yield basis, can only be designated at fair value through income statement if it eliminates an accounting mismatch that would otherwise arise on measuring the assets or liabilities or recognising the gains or losses on them on different bases.

### Equity-type instruments

Investments in equity type instruments are classified into the following categories: 1) at fair value through income statement or 2) at fair value through equity.

Equity-type investments classified and measured at fair value through income statement include investments held for trading or designated at fair value through income statement.

An investment is classified as held for trading if acquired or originated principally for the purpose of generating a profit from short-term fluctuations in price or dealer's margin. Any investments that form part of a portfolio where there is an actual pattern of short-term profit taking are also classified as 'held for trading'.

Equity-type investments designated at fair value through income statement include investments which are managed and evaluated internally for performance on a fair value basis.

On initial recognition, the Bank makes an irrevocable election to designate certain equity instruments that are not designated at fair value through income statement to be classified as investments at fair value through equity.

### (ii) Recognition and de-recognition

Investment securities are recognised at the trade date i.e. the date that the Group contracts to purchase or sell the asset, at which date the Group becomes party to the contractual provisions of the instrument.

Investment securities are derecognised when the rights to receive cash flows from the financial assets have expired or where the Group has transferred substantially all risk and rewards of ownership.

### (iii) Measurement

### Initial recognition

Investment securities are initially recognised at fair value plus transaction costs, except for transaction costs incurred to acquire investments at fair value through income statement which are charged to consolidated income statement.

At 31 December 2014

### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

### (c) Investment securities (continued)

### (iii) Measurement (continued)

Subsequent measurement

Investments at fair value through income statement are remeasured at fair value at the end of each reporting period and the resultant remeasurement gains or losses is recognised in the consolidated income statement in the period in which they arise. Subsequent to initial recognition, investments classified at amortised cost are measured at amortised cost using the effective profit method less any impairment allowance. All gains or losses arising from the amoritisation process and those arising on de-recognition or impairment of the investments, are recognised in the consolidated income statement.

Investments at fair value through equity are remeasured at their fair values at the end of each reporting period and the resultant gain or loss, arising from a change in the fair value of investments are recognised in the consolidated statement of changes in owners' equity and presented in a separate fair value reserve within equity. When the investments classified as fair value through equity are sold, impaired, collected or otherwise disposed of, the cumulative gain or loss previously recognised in the consolidated statement of changes in equity is transferred to the consolidated income statement.

Investments which do not have a quoted market price or other appropriate methods from which to derive a reliable measure of fair value when on a continuous basis cannot be determined, are stated at cost less impairment allowance, (if any).

### (iv) Measurement principles

Amortised cost measurement

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus capital repayments, plus or minus the cumulative amortisation using the effective profit method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment. The calculation of the effective profit rate includes all fees and points paid or received that are an integral part of the effective profit rate.

### Fair value measurement

Fair value is the amount for which an asset could be exchanged or an obligation settled between well informed and willing parties (seller and buyer) in an arm's length transaction. The Group measures the fair value of quoted investments using the market closing price for that instrument. For unlisted investments, the Group recognises any increase in the fair value when they have reliable indicators to support such an increase and to evaluate the fair value of these investments. These reliable indicators are limited to the most recent transactions for the specific investment or similar investments made in the market on a commercial basis between willing and informed parties.

### (d) Financing assets

Financing assets comprise Shari'a compliant financing provided by the Group with fixed or determinable payments. These include financing provided through Murabaha, Mudaraba, Musharaka, Musawama, Ijarah, Istisna'a, Wakala and other modes of Islamic financing. Financing assets are stated at their amortised cost less impairment allowances (if any).

### Murabaha and Musawama

Murabaha and Musawama receivables are sales on deferred terms. The Bank arranges a Murabaha and Musawama transaction by buying a commodity (which represents the object of the Murabaha) and selling it to the Murabah (a beneficiary) at a margin of profit over cost. The sales price (cost plus the profit margin) is repaid in installments by the Murabah over the agreed period. Murabaha and Musawama receivables are stated net of deferred profits and impairment allowance (if any).

Based on QCB instructions, the Bank applies the rule of binding the purchase orderer to its promise in the Murabaha sale, and does not enter into any Murabaha transaction in which the purchase orderer does not undertake to accept the goods if they meet the specifications.

At 31 December 2014

### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

### (d) Financing assets (continued)

### Mudaraba

Mudaraba financing are partnerships in which the Bank contributes the capital and work. These contracts are stated at fair value of consideration given less impairment allowance (if any).

### Musharaka

Musharaka financing are partnerships in which the Bank contributes the capital. These contracts are stated at fair value of consideration given less impairment allowance (if any).

### *Ijarah*

Ijarah receivables arise from financing structures when the purchase and immediate lease of an asset are at cost plus an agreed profit (in total forming fair value). The amount is settled on a deferred payment basis. Ijarah receivables are carried at the aggregate of the minimum lease payments, less deferred income (in total forming amortised cost) and impairment allowance (if any).

### Istisna'a

Istisna'a is a sales contract in which the Bank acts as 'al-sani' (a seller) with an 'al-mustasni' (a purchaser) and undertakes to manufacture or otherwise acquire a product based on the specification received from the purchaser, for an agreed upon price.

Istisna'a revenue is the total price agreed between the seller and purchaser including the Bank's profit margin. The Bank recognises Istisna'a revenue and profit margin based on percentage of completion method by taking in account the difference between total revenue (cash price to purchaser) and Bank's estimated cost. The Bank's recognises anticipated losses on Istisna'a contract as soon as they are anticipated.

### Wakala

Wakala contracts represent agency agreements between two parties. One party, the provider of funds (Muwakkil) appoints the other party as an agent (Wakeel) with respect to the investment. The Bank initially recognises due from banks, financing assets, customer current accounts, due to banks, and financing liabilities on the date at which they are originated. All other financial assets and liabilities are initially recognised on the trade date at which the Bank becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is measured initially at fair value plus, for an item not at fair value through income statement, transaction costs that are directly attributable to its acquisition or issue.

### (e) Other financial assets and liabilities

### (i) Recognition and initial measurement

The Group initially recognises due from banks, financing assets, customer current accounts, due to banks, and financing liabilities on the date at which they are originated. All other financial assets and liabilities are initially recognised on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is measured initially at fair value plus, for an item not at fair value through income statement, transaction costs that are directly attributable to its acquisition or issue.

At 31 December 2014

### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

### (e) Other financial assets and liabilities (continued)

### (ii) De-recognition of financial assets and financial liabilities

The Group de-recognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset. Any interest in transferred financial assets that qualify for de-recognition that is created or retained by the Group is recognised as a separate asset or liability in the consolidated statement of financial position. On de-recognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and consideration received (including any new asset obtained less any new liability assumed) is recognised in consolidated income statement.

The Group de-recognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset

Any interest in transferred financial assets that qualify for de-recognition that is created or retained by the Group is recognised as a separate asset or liability in the consolidated statement of financial position. On de-recognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and consideration received (including any new asset obtained less any new liability assumed) is recognised in consolidated income statement.

The Group enters into transactions whereby it transfers assets recognised on its consolidated statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised.

In transactions in which the Group neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset and it retains control over the asset, the Group continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

In certain transactions the Group retains the obligation to service the transferred financial asset for a fee. The transferred asset is de-recognised if it meets the de-recognition criteria. An asset or liability is recognised for the servicing contract, depending on whether the servicing fee is more than adequate (asset) or is less than adequate (liability) for performing the servicing.

The Group de-recognises a financial liability when its contractual obligations are discharged or cancelled or expire.

### (iii) Offsetting

Financial assets and liabilities are offset only when there is a legal or religious enforceable right to set off the recognised amounts and the Group intends to either settle on a net basis, or to realise the asset and settle the liability simultaneously.

At 31 December 2014

### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

### (f) Impairment of financial assets

The Group assesses at each consolidated statement of financial position date whether there is objective evidence that an asset is impaired. Objective evidence that financial assets (including equity-type investments) are impaired can include default or delinquency by a counterparty / investee, restructuring of financing facility or advance by the Group on terms that the Group would not otherwise consider, indications that a counterparty or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data relating to a group of assets such as adverse changes in the payment status of counterparty or issuers in the group, or economic conditions that correlate with defaults in the group. In addition, for an investment in equity-type instruments, a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

Equity-type investments classified as fair value through equity

In the case of equity-type investments classified as fair value through equity and measured at fair value, a significant (where market value has declined by a minimum of 20%) or prolonged (where market value has declined for 9 months at least) decline in the fair value of an investment below its cost is considered in determining whether the investments are impaired. If any such evidence exists for equity-type investments classified as fair value through equity, the cumulative loss previously recognised in the consolidated statement of changes in equity is removed from equity and recognised in the consolidated income statement. Impairment losses recognised in the consolidated income statement on equity-type investments are subsequently reversed through equity.

Financial assets carried at amortised cost (including investment in debt-type instruments classified as amortised cost)

For financial assets carried at amortised cost, impairment is measured as the difference between the carrying amount of the financial assets and the present value of estimated cash flows discounted at the assets' original effective profit rate. Losses are recognised in consolidated income statement and reflected in an allowance account. When a subsequent event causes the amount of impairment loss to decrease, the impairment loss is reversed through the consolidated income statement, to the extent of previously recognised impairment losses. The Group considers evidence of impairment for financial assets carried at amortised cost at both a specific asset and collective level. All individually significant financial assets are assessed for specific impairment. All individually significant financial assets found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Financial assets that are not individually significant are collectively assessed for impairment by grouping assets together with similar risk characteristics.

### (g) Cash and cash equivalents

Cash and cash equivalents include notes and coins on hand, unrestricted balances held with QCB and highly liquid financial assets with maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments.

Cash and cash equivalents are carried at amortised cost in the consolidated statement of financial position.

At 31 December 2014

### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

### (h) Investment property

Investment property comprises completed property and property under construction or re-development held to earn rentals or for capital appreciation or both.

Investment property is measured at cost including transaction costs. Transaction costs include transfer taxes, professional fees or legal services and initial leasing commissions to bring the property to the condition necessary for it to be capable of operating. The carrying amount also includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met.

Investment property is derecognized when it has been disposed of or permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of investment property are recognized in the consolidated income statement in the year of retirement or disposal.

Gains or losses on the disposal of investment property are determined as the difference between net disposal proceeds and the carrying value of the asset in the previous full period financial statements.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by the end of owner occupation or commencement of an operating lease. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner occupation or commencement of development with a view to sale.

### (i) Risk management instruments

Risk management instruments are measured at fair value on the consolidated statement of financial position.

The Group's risk management instruments include forward exchange contracts and profit rate swaps. After initial recognition at transaction prices, being the best evidence of fair value upon initial recognition, risk management instruments are subsequently measured at fair value. Fair value represents quoted market price or internal pricing models, as appropriate. The resulting gains or losses are included in the consolidated income statement, except for forward contracts which are designated as the hedging instrument in a hedge of a net investment in a foreign operation.

At 31 December 2014

### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

### (j) Fixed assets

Recognition and initial measurement

Items of fixed assets are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset.

The gain or loss on disposal of an item of fixed asset is determined by comparing the proceeds from disposal with the carrying amount of the item of fixed assets, and is recognised in other income/other expenses in consolidated income statement.

Depreciation is recognised in consolidated income statement on a straight-line basis over the estimated useful lives of each part of an item of fixed assets since this closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset and is based on cost of the asset less its estimated residual value. Land and work-in-progress are not depreciated.

Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

The estimated useful lives for the current and comparative years are as follows:

Buildings	20 years
Leasehold improvements	10 years
Furniture, fixtures and office equipment	6-7 years
Computer equipment	3 years

Useful lives and residual values are reassessed at each reporting date and adjusted prospectively, if appropriate.

### (k) Impairment of non-financial assets

The carrying amounts of the Group's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset exceeds its estimated recoverable amount. The recoverable amount of an asset is the greater of its value in use and its fair value less costs to sell.

### (l) Customer current accounts

Balances in customer current accounts are recognised when received by the Bank. The transactions are measured as the amount received by the Bank at the time of contracting. At the end of the reporting period, these accounts are measured at amortised cost.

### (m) Equity of investment account holders

Equity of investment account holders are funds held by the Bank, which it can invest at its own discretion. The investment account holders authorises the Bank to invest the account holders' funds in a manner which the Bank deems appropriate without laying down any restrictions as to where, how and for what purpose the funds should be invested.

The Bank charges a management fee to investment account holders. Of the total income from investment accounts, the income attributable to account holders is allocated to investment accounts after setting aside provisions and deducting the Bank's share of income. The allocation of income is determined by the management of the Bank within the allowed profit sharing limits as per the terms and conditions of the investment accounts.

At 31 December 2014

### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

### (m) Equity of investment account holders (continued)

Investment accounts are carried at their book values and include amounts retained towards the profit equalisation and investment risk reserves. The profit equalisation reserve is the amount appropriated by the Bank out of the Mudaraba income, before allocating the Mudarib's share, in order to maintain a certain level of return to the account holders on the investments. The investment risk reserve is the amount appropriated by the Bank out of the income of investment account holders, after allocating the Mudarib's share, in order to cater against future losses for investment account holders.

### (n) Distribution of profit between equity of investment account holders and shareholders

The Bank complies with the directives of the QCB as follows:

- Net profit is arrived at after taking into account all income and expenses at the end of the financial year, and is distributed between investment account holders and owners.
- The share of profit of investment account holders is calculated on the basis of their daily deposit balances over the year, after reducing the Bank's agreed and declared Mudaraba fee.
- In case of any expense or loss, which arises out of negligence on the part of the Bank due to non-compliance with QCB regulations and instructions, then such expenses or loss, shall not be borne by the investment account holders. Such matter is subject to the QCB decision.
- In case the results of the Bank at the year-end are net losses, then QCB, being the authority responsible for determining the Bank's accountability for these losses, shall decide how these shall be treated without violation to the Islamic Shari'a rules.
- Due to pooling of investment funds with the Bank's funds for the purpose of investment, no priority has been given to either party in the appropriation of profit.

### (o) Restricted investment accounts

Restricted investment accounts represents assets acquired by funds provided by holders of restricted investment accounts and their equivalent and managed by the Bank as an investment manager based on either a Mudaraba contract or (Wakala) agency contract. The restricted investment accounts are exclusively restricted for investment in specified projects as directed by the investments account holders. Assets that are held in such capacity are not included as assets of the Bank in the consolidated financial statements.

### (p) Provisions

Provision is recognised if, as a result of a past event, the Bank has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

At 31 December 2014

### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

### (q) Employees benefits

### Defined contribution plans

The Group provides for its contribution to the State administered retirement fund for Qatari employees in accordance with the Retirement and Pension Law No. 24 of 2002, and the resulting charge is included within the personnel cost under general and administration expenses in the consolidated income statement. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised when they are due.

### Defined benefit plan

The Group also provides for end of service benefits to its expatriate employees in accordance with the Qatar Labour Law. The provision is calculated based on the period of service for each staff at the year end. This provision is included in other provisions under other liabilities.

### (r) Share capital and reserves

### Dividends on ordinary shares

Dividends on ordinary shares are recognised in equity in the period in which they are approved by the Bank's owners.

### (s) Revenue recognition

### Murabaha

Profit from Murabaha transactions is recognised when the income is both contractually determinable and quantifiable at the commencement of the transaction. Such income is recognised on a time-apportioned basis over the period of the transaction. Where the income from a contract is not contractually determinable or quantifiable, it is recognised when the realisation is reasonably certain or when actually realised. Income related to non-performing accounts is excluded from the consolidated income statement.

### Mudaraba

Income on Mudaraba financing is recognised when the right to receive payment is established or on distribution by the Mudarib, whereas losses are charged to the consolidated income statement on declaration by the Mudarib.

### Musharaka

Income on Musharaka financing is recognised when the right to receive payments is established or on distribution.

### Ijara

Ijara income is recognised on time-apportioned basis over the lease period. Income related to non-performing accounts is excluded from the consolidated income statement.

### Istisna'a

Revenue and the associated profit margin are recognised in the Bank's consolidated income statement according to the percentage of completion method or completed contract method.

### Wakala

Income from Wakala placements is recognised on a time apportioned basis so as to yield a constant periodic rate of return based on the balance outstanding.

At 31 December 2014

### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

### (s) Revenue recognition (continued)

### Income from investment banking services

Income from investment banking services (presented in fee and commission income), including placement, advisory, marketing and performance fees, is recognised as per contractual terms when the service is provided and income is earned. This is usually when the Group has performed all significant acts in relation to a transaction and it is highly probable that the economic benefits from the transaction will flow to the Group. Significant acts in relation to a transaction are determined based on the terms agreed in the contracts for each transaction. The assessment of whether economic benefits from a transaction will flow to the Group is based on the extent of binding firm commitments received from other parties.

### Fees and commission income

Fees and commission income that are integral to the effective profit rate on a financial asset carried at amortised cost are included in the measurement of the effective profit rate of the financial asset. Other fees and commission income, including account servicing fees, sales commission, management, arrangement and syndication fees, are recognised as the related services are performed.

### Dividend income

Dividend income is recognised when the right to receive the dividend is established.

### (t) Income tax

Taxes are calculated based on tax laws and regulations in other countries in which the Group operates. A tax provision is made based on an evaluation of the expected tax liability. The Group's operations inside Qatar are not subject to tax, except Al Rayan Investment whose profits are subject to tax as per Qatar Financial Center Authority regulations.

### (u) Earnings per share

The Bank presents basic and diluted earnings per share ("EPS") data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to owners of the Bank by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to owners and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

### (v) Placements with banks and other financial institutions

Placements with banks and other financial institutions are stated at amortised cost net of any amounts written off and allowance for impairment.

### (w) Financial guarantees

In the ordinary course of business, the Group gives financial guarantees, consisting of letters of credit, guarantees and acceptances.

Financial guarantees are initially recognized in the consolidated financial statements at fair value, being the premium received on the date the guarantee was given, and the initial fair value is amortised over the life of the financial guarantee. Subsequent to initial recognition, the Group's liability under such guarantees are measured at the higher of the amortised amount and the best estimate of the expenditure required to settle any financial obligation arising at the consolidated statement of financial position date. These estimates are determined based on experience of similar transactions and history of past losses, supplemented by the judgment of Management.

Any increase in the liability relating to guarantees is taken to the consolidated income statement. The amortisation of the premium received is recognized in the consolidated income statement under commission and fees income.

At 31 December 2014

### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

### (x) Contingent liabilities

Contingent liabilities include guarantees, letters of credit, Group's obligations with respect to unilateral promise to buy/sell currencies, profit rate swaps and others. These do not constitute actual assets or liabilities at the consolidated statement of financial position date except for assets and obligations relating to fair value gains or losses on these derivative financial instruments.

### (y) Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components, whose operating results are reviewed regularly by the Group Management Committee (being the chief operating decision maker) to make decisions about resources allocated to each segment and assess its performance, and for which discrete financial information is available.

### (z) Fiduciary activities

The Group acts as fund manager and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, corporate and other institutions. These assets and income arising thereon are excluded from these consolidated financial statements, as they are not assets of the Group.

### (aa) Earnings prohibited by Shari'a

The Group is committed to avoid recognizing any income generated from non-Islamic source. Consequently, all non-Islamic income is credited to a charity account and the Group uses these funds for various social welfare activities.

### (bb) Comparatives

Except when a standard or an interpretation permits or requires otherwise, all amounts are reported or disclosed with comparative information.

### (cc) Parent bank financial information

Statement of financial position and income statement of the Parent bank, disclosed as supplementary financial information as required by the QCB, are prepared following the same accounting policies as mentioned above except for investment in subsidiaries, associates and joint arrangements which are carried at cost.

### (dd) New standards and interpretations

New standards, amendments and interpretations effective from 1 January 2014:

There are no new accounting standards and interpretations that are effective for the first time for the financial year beginning on or after 1 January 2014 that have been issued during the year.

New standards, amendments and interpretations issued but not yet effective

AAOIFI has issued a new accounting standard on investment accounts - Financial Accounting Standard No. 27 (FAS 27): Investment Accounts. The new FAS 27 updates and replaces two of AAOIFI's previous accounting standards relating to investment accounts - FAS 5: Disclosure of Bases for Profit Allocation between Owners' Equity and Investment Account Holders as well as FAS 6: Equity of Investment Account Holders and Their Equivalent.

This standard applies to investment accounts based on Mudaraba contracts which represent "equity of investment accountholders and on Mudaraba contracts that are placed on "short-term basis" (overnight, seven days, one month basis) by other financial institutions as "interbank-bank deposits" for the purpose of liquidity management. However, it is not applicable to own equity instruments, wakala contracts, reverse murabaha, musharaka or sukuk.

The Group is currently assessing the impact of this standard for future periods.

At 31 December 2014

### 4 FINANCIAL RISK MANAGEMENT

### 4.1 Introduction and overview

### Risk management and structure

### Introduction

Risk is inherent in the Group's activities but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Group's continuing profitability and each individual within the Group is accountable for the risk exposures relating to his or her responsibilities. The Group is exposed to credit risk, market risk, liquidity risk and operating risk, which include trading and non-trading risks.

The independent risk control process does not include business risks such as changes in the environment, technology and industry. They are monitored through the Group's strategic planning process.

### Board of Directors

The Board of Directors is responsible for the risk management methodology and approving strategic plans and risk management principles.

### Risk management function

The Risk Management Function is responsible for implementing and maintaining risk related procedures to ensure an independent control process. It is also responsible for monitoring compliance with risk principles, policies and limits, across the Group.

### Assets and liabilities

The Group's management is responsible for managing the Group's assets and liabilities and the overall financial structure and also responsible for the Group's credit and liquidity risk.

### Internal audit

Risk management processes throughout the Bank are audited annually by the Internal Audit Department that examines both the adequacy of the procedures and the Group's compliance with the procedures. Internal Audit discusses the results of all assessments with management, and reports its findings and recommendations to the Audit Committee.

Information compiled from all business departments is examined and processed in order to analyse, control and identify early risks. This information is presented and explained to the Board of Directors, risk unit, and the head of each business division.

On a monthly basis, detailed reporting of industry, customer and geographic risks take place. Senior management assesses the appropriateness of the allowance for credit losses on a quarterly basis.

Frequent reports are given to the senior management and all other relevant members of the Group on the utilisation of market limits, analysis of propriety investments and liquidity, plus any other risk developments.

At 31 December 2014

### 4 FINANCIAL RISK MANAGEMENT (continued)

### 4.2 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Group attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties and continually assessing the creditworthiness of counterparties.

The Group seeks to manage its credit risk exposure through diversification of lending activities to avoid undue concentrations of risks with individuals or group of customers in specific locations or businesses. It also obtains collaterals, when appropriate. The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters.

The main types of collaterals obtained are as follows:

- For securities lending: cash or securities.
- For commercial lending: mortgages over real estate properties, inventory, cash or securities.
- For retail lending: mortgages over residential properties, vehicles and securities.

Management constantly monitors the market value of collaterals.

The Group also obtains corporate guarantees from parent companies for receivables and balances from financing activities to their subsidiaries.

Details of the composition of the receivables and balances from financing activities to customers are set out in Note 10. Also the details of geographical segments are set out in Note 30.

### 4.2.1 Credit risk measurement

Risk measurement and reporting systems

The Group's risks are measured using a method which reflects both the expected loss likely to arise in normal circumstances and unexpected losses. The Group also runs worse case scenarios that would arise in the event that extreme events which are unlikely to occur do, in fact, occur.

Monitoring and controlling risks is primarily performed based on limits established by the Group. These limits reflect the business strategy and market environment of the Group as well as the level of risk that the Group is willing to accept, with additional emphasis on selected industries. In addition, the Group monitors and measures the overall risk bearing capacity in relation to the aggregate risk exposure across all risk type activities and the module makes use of probabilities derived from historical experience adjusted to reflect the economic environment.

### 4.2.2 Risk limit control and mitigation policies

Risk mitigation

As a part of overall risk management, the Group uses swap deals and other instruments to manage exposures from changes in profit rates, foreign currencies, equity risks, credit risks and exposures arising from forecast transactions.

### Excessive risk concentration

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographical location.

In order to avoid excessive concentrations of risk, the Group's policies and procedures include specific guidelines to focus on maintaining a diversified portfolio, with limits set on geographic and industry sector exposures. Identified concentrations of credit risks are controlled and managed accordingly.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS At 31 December 2014

### 4 FINANCIAL RISK MANAGEMENT (continued)

### 4.2 Credit risk (continued)

### 4.2.3 Maximum exposure to credit risk before collateral held or other credit enhancements

	2014	2013
Credit risk exposures relating to financial assets recorded on the		
consolidated statement of financial position are as follows:		
Cash and balances with QCB (excluding cash on hand)	2,995,326	3,227,597
Due from banks	3,602,772	4,334,667
Financing assets	57,906,940	41,440,198
Investment securities - debt	13,693,612	14,714,915
Other assets	246,392	390,206
	78,445,042	64,107,583
Other credit risk exposures are as follows:		
Guarantees	12,984,353	8,040,566
Letters of credit	8,662,418	11,430,735
Unutilized credit facilities	20,771,239	15,290,101
	42,418,010	34,761,402

The above tables represents a worse-case scenario of credit risk exposure to the Group, without taking account of any collateral held or other credit enhancements attached. For assets recorded on the consolidated statement of financial position, the exposures set out above are based on net carrying amounts as reported on the consolidated statement of financial position.

### 4.2.4 Concentration of risks of financial assets with credit risk exposure

### (a) By Geographical Sector

	Qatar	Other GCC	Other Middle East	Others	Total
2014					
Assets recorded on the consolidated statement of financial position:					
Cash and balances with QCB (excluding					
cash on hand)	2,995,326	-	-	-	2,995,326
Due from banks	1,788,985	1,485,439	1,296	327,052	3,602,772
Financing assets	52,061,010	143,542	-	5,702,388	57,906,940
Investment securities - debt	12,534,417	478,053	53,254	627,888	13,693,612
Other assets	234,129		- 	12,263	246,392
	69,613,867	2,107,034	54,550	6,669,591	78,445,042

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS At 31 December 2014

### 4 FINANCIAL RISK MANAGEMENT (continued)

### 4.2 Credit risk (continued)

### 4.2.4 Concentration of risks of financial assets with credit risk exposure (continued)

### (a) By Geographical Sector (continued)

	Qatar	Other GCC	Other Middle East	Others	Total
2013					
Assets recorded on the consolidated statement of financial position:					
Cash and balances with QCB (excluding					
cash on hand)	3,227,597	-	-	-	3,227,597
Due from banks	1,461,862	2,511,452	448	360,905	4,334,667
Financing assets	40,463,688	100,294	-	876,216	41,440,198
Investment securities - debt	14,258,007	349,202	33,677	74,029	14,714,915
Other assets	390,206	-			390,206
	59,801,360	2,960,948	34,125	1,311,150	64,107,583
	Qatar	Other GCC	Other Middle East	Others	Total
2014					
Guarantees	8,544,279	5,018	747,266	3,687,790	12,984,353
Letters of credit	8,480,620		-	181,798	8,662,418
Unutilized credit facilities	20,184,495	15,729_		571,015	20,771,239
	37,209,394	20,747	747,266	4,440,603	42,418,010
		Other	Other		
	Oatar	GCC	Middle East	Others	Total
2013	2				
Guarantees	4,901,424	5,598	702,687	2,430,857	8,040,566
Letters of credit	9,587,763	<del>-</del>		1,842,972	11,430,735
Unutilized credit facilities	15,228,222	61,722		157	15,290,101
	29,717,409	67,320	702,687	4,273,986	34,761,402

At 31 December 2014

### 4 FINANCIAL RISK MANAGEMENT (continued)

### 4.2 Credit risk (continued)

### 4.2.4 Concentration of risks of financial assets with credit risk exposure (continued)

### (b) By Industry sector

An industry sector analysis of the Group's maximum exposure to credit risk for the components of the consolidated statement of financial position is shown below. The maximum exposure is shown gross, before the effect of mitigation through the use of master netting and collateral agreements.

	Gross exposure 2014	Gross exposure 2013
	2017	2013
Funded and unfunded		
Government	20,782,644	20,677,331
Government agencies	26,613,797	17,205,605
Industry	1,582,820	624,025
Commercial	1,817,055	2,577,486
Services	11,234,154	13,355,821
Contracting	686,634	718,057
Real estate	11,644,922	7,010,210
Personal	3,750,135	1,525,655
Others	332,881	413,393
Contingent liabilities	42,418,010	34,761,402
Total	120,863,052	98,868,985

### Credit risk exposure

The tables below presents an analysis of counterparties by rating agency designation, based on Standard & Poor's ratings (or their equivalent):

	2014	2013
Equivalent grades		•
AAA to AA-	47,265,223	37,877,355
A+ to A-	7,488,931	3,143,764
BBB to BBB-	552,500	7,510
BB+ to B-	362,243	485,607
Unrated	65,194,155	57,354,749
	120,863,052	98,868,985

# Masraf Al Rayan (Q.S.C.)

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS At 31 December 2014

FINANCIAL RISK MANAGEMENT (continued)

Credit risk (continued) 4.2

Credit quality 4.2.5

ables 2013	390,206	390,206		1	3,126	3,126	(3,126)		390,206
Other receivables 2 <b>014</b>	246,392	246,392		1	3,126	3,126	(3,126)		246,392
ı debt-type ities 2013	14,056,702 629,089	14,685,791			50,967	50,967	(21,843)	29,124	14,714,915
Investment in debt-type securities 2014	12,240,739 1,423,749	13,664,488			50,967	50,967	(21,843)	29,124	13,693,612
n banks 2013	4,334,667	4,334,667							4,334,667
Due from banks 2014	3,602,772	3,602,772		•					3,602,772
Financing assets 14 2013	20,574,942 20,186,237 312,796	41,073,975	274,914	360,958	985	42,390	(31,522) (5,603)	5,265	41,440,198
Financii 2014	31,823,467 25,470,324 283,167	57,576,958	296,819 27,626	324,445	4,443	58,217	(47,077)	5,537	57,906,940
	Neither past due nor impaired (low risk): Investment grade Standard monitoring Special monitoring	Carrying amount	Past due but not impaired (special mentioned): Investment grade Standard monitoring Special monitoring	Carrying amount	Impaired Substandard (overdue > 3 months) Doubtful (overdue > 6 months) Loss (overdue > 9 months)		Less: impairment allowance-specific Less: impairment allowance-collective	Net carrying amount (impaired assets)	Carrying amount – net

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS At 31 December 2014

### 4 FINANCIAL RISK MANAGEMENT (continued)

### 4.2 Credit risk (continued)

### 4.2.5 Credit quality (continued)

### Impaired financing assets and investment in debt-type securities

Individually impaired financing assets and investment in debt-type securities (other than those carried at fair value through income statement) for which the Group determines that there is objective evidence of impairment and it does not expect to collect all principal and profit due according to the contractual terms of the financing / investment security agreement(s).

Investment in debt-type securities carried at fair value through income statement are not assessed for impairment but are subject to the same internal grading system.

### Financing assets past due but not impaired

Past due but not impaired financing assets are those for which contractual profit or principal payments are past due, but the Group believes that impairment is not appropriate on the basis of the level of security/collateral available and/or the stage of collection of amounts owed to the Group.

	2014	2013
Up to 30 days	229,199	164,435
31 to 60 days	30,858	31,015
61 – 90 days	64,388	165,508
Gross	324,445	360,958

### Renegotiated financing assets

Restructuring activities include extended payment arrangements, approved external management plans, modification and deferral of payments. Restructuring policies and practices are based on indicators or criteria that, in the judgement of local management, indicate that payment will most likely continue. These policies are kept under continuous review. In the majority of cases, restructuring results in the asset continuing to be impaired:

	2014	2013
Continuing to be impaired after restructuring	9,626	12,693
Non-impaired after restructuring – would otherwise have been impaired	11,008	-
Non-impaired after restructuring - would otherwise not	•	6,494
have been impaired		0,494
	20,634	19,187

At 31 December 2014

### 4 FINANCIAL RISK MANAGEMENT (continued)

### 4.2 Credit risk (continued)

### 4.2.6 Collateral

The determination of eligible collateral and the value of collateral are based on QCB regulations and are assessed by reference to market price or indexes of similar assets.

The Group has collateral in the form of blocked deposit, pledge of shares or legal mortgage against the past dues financing assets.

	Aggregate o	collateral
Past due category:	2014	2013
Up to 30 days	100,405	83,760
31 to 60 days	8,769	40
61 – 90 days	42,994	1,607
91 days and above	24,290_	26,253
	176,458	111,660

### 4.2.7 Write-off policy

The Group writes off a financing asset or an investment in debt-type security balance, and any related allowances for impairment losses, when Group determines that the financing asset or security is uncollectible and after QCB approval is obtained.

This determination is made after considering information such as the occurrence of significant changes in the borrower's / issuer's financial position such that the borrower / issuer can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure. For smaller balance standardised financing assets, write-off decisions generally are based on a product-specific past due status. The amount written off during the year was QAR 74 thousand (2013: QAR 105 thousand).

### 4.3 Market risk

Market risk is the risk that the Group's earnings or capital, or its ability to meet business objectives, will be adversely affected by changes in the level of volatility of market rates or prices such as profit rates, foreign exchange rates and equity prices. The Group manages its market risks within the framework of limits defined by the QCB.

### 4.3.1 Management of market risk

Assets and liabilities profit rate gaps are reviewed on a regular basis which is used to reduce the profit rate gaps to within the limits established by the Board. The Group manages its exposure to currency exchange rate fluctuations to within the levels defined by the Board of Directors, which sets limits on currency position exposures. Positions are monitored on an ongoing basis.

### 4.3.2 Exposure to profit rate risk – non-trading portfolios

The principal risk to which non-trading portfolios are exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instruments because of a change in market profit rates. Profit rate risk is managed principally through monitoring profit rate gaps and by having pre-approved limits for repricing bands. The Asset and Liability Committee ("ALCO") is the monitoring body for compliance with these limits and is assisted by Group central Treasury in its day-to-day monitoring activities.

## Masraf Al Rayan (Q.S.C.)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS At 31 December 2014

# FINANCIAL RISK MANAGEMENT(continued)

4.3 Market risk (continued)

4.3.2 Exposure to profit rate risk - non-trading portfolios (continued)

A summary of the Group's profit rate gap position on non-trading portfolios is as follows:

	. Carrying amount	Less than 3 months	3 to 12 months	Re-pricing in: 1 to 5 years	Over 5 years	Non-profit sensitive	Effective profit rate
2014							
Cash and balances with QCB  Due from banks  Financing assets  Investment securities	3,311,311 3,602,772 57,906,940 13,612,916	3,165,285 16,435,908 95,062	8,611,601	16,193,760	16,665,671	3,311,311 437,487 - 13,517,854	0.71% 3.81% 3.48%
	78,433,939	19,696,255	8,611,601	16,193,760	16,665,671	17,266,652	
Due to banks Customer current accounts	(4,560,293) (4,878,252)	(4,455,270)	(82,280)	1 1	1	(22,743)	1.61%
	(9,438,545)	(4,455,270)	(82,280)	,	1	(4,900,995)	
Equity of investment account holders	(57,692,301)	(48,031,541)	(8,974,448)	(686,312)			1.00%
Consolidated statement of financial position items Off consolidated statement of financial position items	11,303,093 28,355,032	(32,790,556) 24,082,433	(445,127)	15,507,448	16,665,671	12,365,657	
Profit Rate Sensitivity Gap	(17,051,939)	(56,872,989)	(4,717,726)	15,507,448	16,665,671	12,365,657	
Cumulative Profit Rate Sensitivity Gap	(17,051,939)	(56,872,989)	(61,590,715)	(46,083,267)	(29,417,596)	(17,051,939)	

# Masraf Al Rayan (Q.S.C.)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS At 31 December 2014

# FINANCIAL RISK MANAGEMENT(continued)

4.3 Market risk (continued)

4.3.2 Exposure to profit rate risk - non-trading portfolios (continued)

	Carrying amount	Less than 3 months	3 to12 months	Re-pricing in: I to 5 years	Over 5 years	Non-profit sensitive	Effective profit rate
Cash and balances with QCB Due from banks Financing assets Investment securities	3,510,514 4,334,667 41,440,198 14,592,975	4,020,305 21,102,229 66,667	10,506,375	5,116,563	4,715,031	3,510,514 314,362 - 14,442,576	0.75% 4.34% 4.75%
	63,878,354	25,189,201	10,590,107	5,116,563	4,715,031	18,267,452	
Due to banks Customer current accounts	(6,765,067)	(6,191,227)	2 1	7 1		(573,840) (3,514,402)	1.73%
	(10,279,469)	(6,191,227)		•	1	(4,088,242)	
Equity of investment account holders	(44,816,865)	(39,988,078)	(4,231,403)	(597,384)	,	1	1.05%
Consolidated statement of financial position items Off consolidated statement of financial position items	8,782,020 18,516,075	(20,990,104) 14,002,272	6,358,704 4,513,803	4,519,179	4,715,031	14,179,210	
Profit Rate Sensitivity Gap	(9,734,055)	(34,992,376)	1,844,901	4,519,179	4,715,031	14,179,210	
Cumulative Profit Rate Sensitivity Gap	(9,734,055)	(34,992,376)	(33,147,475)	(28,628,296)	(23,913,265)	(9,734,055)	

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS At 31 December 2014

### 4 FINANCIAL RISK MANAGEMENT (continued)

### 4.3 Market risk (continued)

### 4.3.2 Exposure to profit rate risk - non-trading portfolios (continued)

### Sensitivity analysis

The management of profit rate risk against profit rate gap limits is supplemented by monitoring the sensitivity of the Group's financial assets and liabilities to various standard and non-standard profit rate scenarios. Standard scenarios that are considered on a monthly basis include a 10 basis point (bp) parallel fall or rise in all yield curves worldwide and a 5 bp rise or fall in the greater than 12-month portion of all yield curves. An analysis of the Group's sensitivity to an increase or decrease in market profit rates, assuming no asymmetrical movement in yield curves and a constant financial position, is as follows:

Sensitivity of net profit	10 bp parallel increase	10 bp parallel decrease
2014 At 31 December	743	(743)
2013 At 31 December	892	(892)

Overall non-trading profit rate risk positions are managed by Group Central Treasury, which uses financial investments, advances to banks, deposits from banks and risk management instruments to manage the overall position arising from the Group's non-trading activities.

### 4.3.3 Exposure to other market risks - non-trading portfolios

### Foreign currency transactions

The Group's policy is only to hedge such exposures when not doing so would have a significant impact on the regulatory capital ratios of the Group and its subsidiaries. The result of this policy is that hedging generally only becomes necessary when the ratio of structural exposures in a particular currency to risk-weighted assets denominated in that currency diverges significantly from the capital ratio of the entity being considered. In addition to monitoring VaR in respect of foreign currency, the Group monitors any concentration risk in relation to any individual currency in regard to the translation of foreign currency transactions and monetary assets and liabilities into the respective functional currency of Group entities, and with regard to the translation of foreign operations into the presentation currency of the Group (after taking account of the impact of any qualifying net investment hedges).

At 31 December 2014

### 4 FINANCIAL RISK MANAGEMENT (continued)

### 4.3 Market risk (continued)

### 4.3.3 Exposure to other market risks - non-trading portfolios (continued)

	2014	2013
Net foreign currency exposure:		
EUR	(970)	(99)
GBP	(325)	191
Others	13,199	6,160

The table below indicates the effect of a reasonably possible movement of the currency rate against the QAR on the consolidated income statement, with all other variables held constant:

	Increase / (de profit o	
	2014	2013
5% increase / (decrease) in currency exchange rate		
EUR GBP	(49) (16)	(5) 10
Others	660	308

The table above does not include currencies that are pegged against the QAR.

### Equity price risk

Equity price risk is the risk that the fair value of equities decreases as a result of changes in the level of equity indices and individual stocks. The non-trading equity price risk exposure arises from equity securities classified as investments at fair value through equity.

The Group is also exposed to equity price risk and the sensitivity analysis thereof is as follows:

	2014	2013
5% increase / (decrease) in QE 30 index/other indices		
Increase / (decrease) in profit and loss	17,845	9,052
Increase / (decrease) in equity	11,647	5,858

## 4 FINANCIAL RISK MANAGEMENT (continued)

## 4.4 Liquidity risk

Liquidity risk is the risk that the Group is unable to meet its obligations when they fall due as a result of e.g. customer deposits being withdrawn, cash requirements from contractual commitments, or other cash outflows, such as debt maturities or margin calls for risk management instruments etc. Such outflows would deplete available cash resources for client financing, trading activities and investments. In extreme circumstances, lack of liquidity could result in reductions in the consolidated statement of financial position and sales of assets, or potentially an inability to fulfil financing commitments. The risk that the Group will be unable to do so is inherent in all banking operations and can be affected by a range of institution-specific and market-wide events including, but not limited to, credit events, merger and acquisition activity, systemic shocks and natural disasters.

## 4.4.1 Exposure to liquidity risk

The key measure used by the Group for managing liquidity risk is the ratio of net liquid assets to deposits from customers. For this purpose net liquid assets are considered as including cash and cash equivalents and investment grade debt securities for which there is an active and liquid market less any deposits from banks, debt securities issued, other borrowings and commitments maturing within the next month. A similar, but not identical, calculation is used to measure the Group's compliance with the liquidity limit established by QCB.

Details of the reported Group ratio of net liquid assets to deposits from customers at the reporting date and during the year were as follows:

	2014	2013
At 31 December	104%	126%
Average for the year	109%	106%
Maximum for the year	128%	126%
Minimum for the year	101%	99%

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS At 31 December 2014

## 4 FINANCIAL RISK MANAGEMENT (continued)

4.4 Liquidity risk (continued)

## 4.4.2 Maturity analysis

Maturity analysis of the Group's financial assets is prepared on the basis of their expected maturity, whereas maturity analysis of Group's liabilities is prepared on the basis of

Maturity analysis of the Oroup's inancial assets is prepared on the basis of the capecied maturity.  Their contractual maturity.	su on the basis of th	елрески шашп	y, whereas maturity	analysis of Group	s maonnes is pref	darca on the dasis o
2014	Carrying amount	Less than one month	I-3 months	3 months to I year	1-5 years	More than 5 years
Cash and balances with QCB	3,311,311	559,957	- 0000			2,751,354
Financing assets	57,906,940	5,302,494 6,454,647	7,860,928	8,425,460	16,395,863	18,770,042
investment securities - debt Other assets	246,392	246,392	1,705,481	622,464	7,134,882	1,702,738
Total financial assets	78,761,027	11,068,457	9,606,687	9,250,944	25,550,745	23,284,194
Due to banks Customer current accounts	4,560,293 4,878,252	2,028,428 4,878,252	2,449,585	82,280		1 1
Total financial liabilities Equity of investment account holders	9,438,545	6,906,680	2,449,585 10,136,612	82,280 9,458,623	686,312	1 7
Total financial liabilities and equity of investment account holders	67,130,846	44,317,434	12,586,197	9,540,903	686,312	ŧ
Difference	11,630,181	(33,248,977)	(2,979,510)	(289,959)	24,864,433	23,284,194

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS At 31 December 2014

FINANCIAL RISK MANAGEMENT (continued)

4.4 Liquidity risk (continued)

4.4.2 Maturity analysis (continued)

2013	Carrying amount	Less than one month	1-3 months	3 months to I year	1-5 years	More than 5 years
Cash and balances with QCB Due from banks Financing assets Investment securities - debt Other assets	3,510,514 4,334,667 41,440,198 14,714,915 390,206	1,237,196 4,334,667 14,940,311 10,179,103 390,206	6,161,918	10,506,375	5,116,563	2,273,318 4,715,031 970,372
Total financial assets	64,390,500	31,081,483	6,211,760	11,002,985	8,135,551	7,958,721
Due to banks Customer current accounts	6,765,067 3,514,402	4,550,658 3,514,402	2,214,409		t 1	
Total financial liabilities Equity of investment account holders	10,279,469 44,816,865	8,065,060	2,214,409 7,335,151	4,231,403	597,384	
Total financial liabilities and equity of investment account holders	55,096,334	40,717,987	9,549,560	4,231,403	597,384	
Difference	9,294,166	(9,636,504)	(3,337,800)	6,771,582	7,538,167	7,958,721

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS At 31 December 2014

## FINANCIAL RISK MANAGEMENT (continued)

## 4.4 Liquidity risk (continued)

# 4.4.3 Maturity analysis (Financial liabilities and risk management instruments)

The table below summarises the maturity profile of the Group's financial liabilities based on contractual undiscounted repayment obligations. Repayments which are subject to notice are treated as if notice were to be given immediately. However, the Group expects that many customers will not request repayment on the earliest date the Group could be required to pay.

The Group maintains a portfolio of highly marketable, diverse and liquid assets in the event of an unforeseen interruption to cash flow. The Group maintains statutory reserves with QCB. Liquidity is assessed and managed using a variety of stressed scenarios applicable to the Group.

	Carrying amount	Gross undiscounted cash flows	Less than one month	One to 3 months	3 to 12 months	1 to 5 Years	Over 5 years
2014							
Non-derivative liabilities  Due to banks  Customer current accounts  Other liabilities	4,560,293 4,878,252 1,242,922	4,562,367 4,892,046 1,242,922	2,028,695 4,892,046 1,242,922	2,451,134	82,538		
Fotal liabilities	10,681,467	10,697,335	8,163,663	2,451,134	82,538	1	1
Equity of investment account holders	57,692,301	57,830,916	38,736,519	10,103,202	8,379,905	611,290	
Risk management instruments Risk management: Outflow Inflow	(29)	(15,335) 15,306	(2,677) 2,591	(10,725)	(1,933)		
	68,373,739	68,528,222	46,900,096	12,554,292	8,462,544	611,290	E.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2014

FINANCIAL RISK MANAGEMENT (continued)

4.4 Liquidity risk (continued)

4.4.3 Maturity analysis (Financial liabilities and risk management instruments) (continued)

Over 5 years			•	ı	1 1	
I to 5 Years				620,504	, ,	620,504
3 to 12 months				4,258,883	1,745	4,260,628
One to 3 months		2,153,585	2,153,585	7,345,583	7,452	9,506,620
Less than one month		4,615,738 3,514,402 746,906	8,877,046	32,657,809	(6,443) 3,915	41,532,327
Gross undiscounted cash flows		6,769,323 3,514,402 746,906	11,030,631	44,882,779	(6,443)	55,920,079
Carrying amount		6,765,067 3,514,402 746,906	11,026,375	44,816,865	6,669	55,849,909
	2013	Non-derivative liabilities  Due to banks  Customer current accounts  Other liabilities	Total liabilities	Equity of investment account holders	Risk management instruments Risk management: Outflow Inflow	

At 31 December 2014

## 4 FINANCIAL RISK MANAGEMENT (continued)

## 4.5 Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Group's involvement with financial instruments, including processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour.

The Group's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Group's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management within each business unit. This responsibility is supported by the development of overall Group standards for the management of operational risk in the following areas:

- requirements for appropriate segregation of duties, including the independent authorisation of transactions;
- requirements for the reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;
- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- requirements for the reporting of operational losses and proposed remedial action;
- development of contingency plans;
- training and professional development;
- ethical and business standards; and
- risk mitigation, including insurance where this is effective.

## 4.6 Capital management

## Regulatory capital

The Group's policy is to maintain a strong capital base so as to ensure investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on owners' return is also recognised and the Group recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

The Group and its individually regulated operations have complied with all externally imposed capital requirements throughout the period.

The capital adequacy ratio of the Group is calculated in accordance with the Basel Committee guidelines as adopted by the QCB.

## 4 FINANCIAL RISK MANAGEMENT (continued)

## 4.6 Capital management (continued)

## Regulatory capital (continued)

The following table summarises the capital adequacy of the Group under Basel III/II requirements:

	2014	2013
Common Equity Tier (CET) 1 capital/Tier 1 (Basel II) Additional Tier 1 capital Additional Tier 2 capital	9,977,075 752 752	7,537,585
Total eligible capital Total risk weighted assets	9,978,579 54,363,751	7,537,585 36,681,343
CET1/Tier 1 (Basel II) Ratio Total Capital Ratio	18.35% 18.36%	20.55% 20.55%

The Bank has followed Basel III Capital Adequacy Ratio (CAR) with effect from 1 January 2014 in accordance with QCB regulations. The minimum accepted CAR under Basel III as per QCB requirements are as follows:

- Minimum limit without Capital Conservation Buffer is 10%; and
- Minimum limit including Capital Conservation Buffer is 12.5%.

Capital adequacy disclosures relating to 31 December 2013 are based on Basel II requirements.

## Risk weighted assets and carrying amounts

	Basel III/II Risk w	eighted amount	Carrying	amount
	2014	2013	2014	2013
Cash and balances with QCB	-	-	3,311,311	3,510,514
Due from banks	753,249	2,161,899	3,602,772	4,334,667
Financing assets	33,849,568	20,260,711	57,906,940	41,440,198
Investment securities	2,102,109	1,202,537	14,288,311	15,016,627
Fixed assets and other assets	454,321	697,103	469,686	697,103
Off balance sheet assets	9,160,248	8,613,615	70,773,042	53,277,477
Total risk weighted assets for credit risk	46,319,495	32,935,865	150,352,062	118,276,586
Risk weighted assets for market risk	4,161,193	245,488		
Risk weighted assets for operational risk	3,883,063	3,499,990		
	8,044,256	3,745,478		
			2014	2013
Risk weighted assets			54,363,751	36,681,343
Regulatory capital			9,978,579	7,537,585
Risk weighted assets as a percentage of regulatory capital (capital ratio)			18.36%	20.55%

At 31 December 2014

## 5 USE OF ESTIMATES AND JUDGMENTS

## (a) Key sources of estimation uncertainty

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

## (i) Allowances for credit losses

Assets accounted for at amortised cost are evaluated for impairment on a basis described in significant accounting policies.

The specific counterparty component of the total allowances for impairment applies to financial assets evaluated individually for impairment and is based upon management's best estimate of the present value of the cash flows that are expected to be received. In estimating these cash flows, management makes judgements about a counterparty's financial situation and the net realisable value of any underlying collateral. Each impaired asset is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable are independently approved by the Credit Risk function. Minimum impairment on specific counter parties are determined based on the QCB regulations.

Collectively assessed impairment allowances cover credit losses inherent in portfolios of financing and investment securities measured at amortised cost with similar credit risk characteristics when there is objective evidence to suggest that they contain impaired financial assets, but the individual impaired items cannot yet be identified. In assessing the need for collective allowances, management considers factors such as credit quality, portfolio size, concentrations and economic factors. In order to estimate the required allowance, assumptions are made to define the way inherent losses are modelled and to determine the required input parameters, based on historical experience and current economic conditions. The accuracy of the allowances depends on the estimates of future cash flows for specific counterparty allowances and the model assumptions and parameters used in determining collective allowances.

## (ii) Determining fair values

The determination of fair value for financial assets and liabilities for which there is no observable market price requires the use of valuation techniques as described in significant accounting policies. For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

## (b) Critical accounting judgements in applying the Group's accounting policies

### (i) Valuation of financial instruments

The Group's accounting policy on fair value measurements is discussed in the significant accounting policies section.

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements.

- Level 1: Quoted market price (unadjusted) in an active market for an identical instrument.
- Level 2: Valuation techniques based on observable inputs, either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

## 5 USE OF ESTIMATES AND JUDGMENTS (continued)

## (b) Critical accounting judgements in applying the Group's accounting policies (continued)

## (i) Valuation of financial instruments(continued)

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Group determines fair values using valuation techniques.

Valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market observable prices exist, Black-Scholes and polynomial option pricing models and other valuation models. Assumptions and inputs used in valuation techniques include risk-free and benchmark profit rates, credit spreads and other premia used in estimating discount rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices and expected price volatilities and correlations. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date, which would have been determined by market participants acting at arm's length.

## (ii) Financial asset and liability classification

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy:

2014	Level 1	Level 2	Level 3	Total
Risk management instruments Investment securities	670,520	15,306		15,306 670,520
	670,520	15,306		685,826
Risk management instruments		15,335		15,335
		15,335	-	15,335
2013	Level 1	Level 2	Level 3	Total
Risk management instruments Investment securities	418,974	13,112	-	13,112 418,974
	418,974	13,112	-	432,086
Risk management instruments		6,443		6,443
	**	6,443	-	6,443

The fair values of financial assets and financial liabilities carried at amortized cost are equal to the carrying value, hence, not included in the fair value hierarchy table, except for investment securities for which the fair value amounts to QAR 2,430 million (2013: QAR 1,347 million), which is derived using Level 1 fair value hierarchy. The details of the Group's classification of financial assets and liabilities are disclosed in Note 7.

At 31 December 2014

## 5 USE OF ESTIMATES AND JUDGMENTS (continued)

- (b) Critical accounting judgements in applying the Group's accounting policies (continued)
- (ii) Financial asset and liability classification (continued)

Investment securities totalling QAR 4,875 thousand are carried at cost (2013: QAR 4,678 thousand).

During the reporting periods 31 December 2014 and 2013, there were no transfers among Levels 1, 2 and 3 fair value measurements.

- (iii) Impairment of investments in equity and debt securities

  Investments in equity and debt securities are evaluated for impairment on the basis described in the significant accounting policies note.
- (iv) Useful lives of fixed assets

  The Group's management determines the estimated useful life of fixed assets for calculating depreciation.

  This estimate is determined after considering the expected usage of the asset, physical wear and tear, technical or commercial obsolescence.

### 6 OPERATING SEGMENTS

The Group has four reportable segments, as described below, which are the Group's strategic divisions. The strategic divisions offer different products and services, and are managed separately based on the Group's management and internal reporting structure. For each of the strategic divisions, the management reviews internal reports periodically. The following summary describes the operations in each of the Group's reportable segments.

- Corporate Banking provides an extensive range of Islamic funded and non-funded credit facilities, deposit services, investment advisory, currency exchange facilities, profit rate swaps, financing syndication and and other services to Corporate, Commercial and Multinational Customers.
- Retail Banking provides investment accounts services, credit card and Islamic financing to retail and individual customers.
- Asset Management has two distinct functions. Firstly, the management of Masraf Al Rayan's portfolio of
  listed and private equities and funds, strategic investments, income producing instruments such as sukuks
  and real estate investments. Secondly, the development and operation of Masraf Al Rayan's investment
  products, asset management and investment placement business.
- International Operations includes loans, deposits and other products and services with corporate and individual customers in the Group's international locations.

Unallocated assets, liabilities and revenues are related to some central functions and non-core business operations, like common property & equipments, cash functions, development projects related payables etc.

Information regarding the results, assets and liabilities of each reportable segment is included below. Performance is measured based on segment profit before tax, as included in the internal management reports that are reviewed by the management. Segment profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries

## 6 OPERATING SEGMENTS (continued)

Information about operating segments

2014	Corporate Banking	Retail Banking	Asset Management	International operations	Unallocated	Total
External revenue:						
Total income from financing						
and investing activities	2,044,965	379,720	54,807	92,590	-	2,572,082
Net fee and commission income	188,365	-	23,189	4,041	-	215,595
Foreign exchange gain / (loss)	86,789	-	(38)	-	-	86,751
Share of results of associates					0.612	0.612
and joint ventures	_	-	-	-	9,613	9,613
Gain on sale of an associate	-	-	-	-	186,143	186,143
Other income			-		7,435	7,435
Total segment revenue	2,320,119	379,720	77,958	96,631	203,191	3,077,619
Other material non-cash items: Net impairment loss on investment securities	-		-	<u>-</u>	(508)	(508)
Net impairment loss on financing assets	(9,257)	(3,137)	-	-	-	(12,394)
Reportable segment profit before tax	1,839,008	310,865	50,972	(1,137)	(180,401)	2,019,307
Reportable segment assets	66,497,109	8,531,622	912,362	3,664,627	488,548	80,094,268
Reportable segment liabilities	7,141,093	1,735,382	11,387	576,978	1,216,627	10,681,467
Reportable segment equity of investment account holders	48,695,080	6,485,375	-	2,511,846		57,692,301

At 31 December 2014

## 6 OPERATING SEGMENTS (continued)

Information about operating segments (continued)

2013	Corporate Banking	Retail Banking	Asset Management	International operations	Unallocated	Total
External revenue:						
Total income from financing				•		
and investing activities	2,092,896	296,327	63,249	-	-	2,452,472
Net fee and commission income	134,750	-	12,269	-	-	147,019
Foreign exchange gain / (loss)	60,441	-	(33)	-	-	60,408
Share of results of associates						
and joint ventures	-	-	-	-	7,943	7,943
Other income	-	-	4,666	-	9,199	13,865
Total segment revenue	2,288,087	296,327	80,151	<del></del>	17,142	2,681,707
Other material non-cash items: Net impairment loss on						
investment securities Net impairment loss on	-	-	-	-	(1,157)	(1,157)
financing assets	11,485	(153)	-	-	-	11,332
Reportable segment profit	1.011.710	224 222	50 200		(257.010)	1 520 065
before tax	1,811,513	226,982	58,389	-	(357,819)	1,739,065
Reportable segment assets	59,086,204	6,229,017	690,823	±	541,593	66,547,637
Reportable segment liabilities	9,103,228	1,400,078	5,994		517,075	11,026,375
Reportable segment equity of investment account holders	40,214,908	4,601,957	-	-	-	44,816,865

## 7 FAIR VALUE AND CLASSIFICATION OF FINANCIAL INSTRUMENTS

The table below sets out the carrying amounts and fair values of the Group's financial assets and financial liabilities:

	Fair value through income statement	Fair value through equity	Amortised cost	Total carrying amount	Fair value
2014					
Cash and balances with QCB Due from banks Financing assets Investment securities:	- - -	- - -	3,311,311 3,602,772 57,906,940	3,311,311 3,602,772 57,906,940	3,311,311 3,602,772 57,906,940
Measured at fair value     Measured at amortised	437,583	237,812	-	675,395	675,395
cost Other assets Risk management instruments	- 15,306	- - -	13,612,916 246,392	13,612,916 246,392 15,306	13,638,025 246,392 15,306
	452,889	237,812	78,680,331	79,371,032	79,396,141
Due to banks Customer current accounts Equity of investment account	- - -	- -	4,560,293 4,878,252 57,692,301	4,560,293 4,878,252 57,692,301	4,560,293 4,878,252 57,692,301
holders Risk management instruments	15,335			15,335	15,335
	15,335	-	67,130,846	67,146,181	67,146,181
	Fair value	Fair	146		
	through income statement	value through equity	Amortised cost	Total carrying amount	Fair value
2013	through income	value through		carrying	Fair value
2013  Cash and balances with QCB  Due from banks  Financing assets  Investment securities:	through income	value through		carrying	3,510,514 4,334,667 41,440,198
Cash and balances with QCB Due from banks Financing assets	through income	value through	3,510,514 4,334,667	3,510,514 4,334,667	3,510,514 4,334,667
Cash and balances with QCB Due from banks Financing assets Investment securities: - Measured at fair value	through income statement	value through equity - - -	3,510,514 4,334,667	3,510,514 4,334,667 41,440,198	3,510,514 4,334,667 41,440,198
Cash and balances with QCB Due from banks Financing assets Investment securities:  - Measured at fair value  - Measured at amortised cost Other assets	through income statement  302,972	value through equity - - -	3,510,514 4,334,667 41,440,198	3,510,514 4,334,667 41,440,198 423,652 14,592,975 390,206	3,510,514 4,334,667 41,440,198 423,652 14,493,319 390,206
Cash and balances with QCB Due from banks Financing assets Investment securities:  - Measured at fair value  - Measured at amortised cost Other assets Risk management instruments  Due to banks Customer current accounts Equity of investment account	through income statement	value through equity  120,680	3,510,514 4,334,667 41,440,198 - 14,592,975 390,206 - 64,268,560 6,765,067 3,514,402	23,510,514 4,334,667 41,440,198 423,652 14,592,975 390,206 13,112 64,705,324 6,765,067 3,514,402	3,510,514 4,334,667 41,440,198 423,652 14,493,319 390,206 13,112 64,605,668 6,765,067 3,514,402
Cash and balances with QCB Due from banks Financing assets Investment securities:  - Measured at fair value  - Measured at amortised cost Other assets Risk management instruments  Due to banks Customer current accounts	through income statement	value through equity  120,680	3,510,514 4,334,667 41,440,198 - 14,592,975 390,206 - 64,268,560 6,765,067	23,510,514 4,334,667 41,440,198 423,652 14,592,975 390,206 13,112 64,705,324	3,510,514 4,334,667 41,440,198 423,652 14,493,319 390,206 13,112 64,605,668 6,765,067

At 31 December 2014

### 8 BUSINESS COMBINATION

On 2 February 2014, the Group acquired 95.02% of the ordinary shares and voting interest in Al Rayan Bank (previously Islamic Bank of Britain PLC) and obtained control. Further, the Group increased its shareholding from 95.02% to 98.34% by raising Tier 1 capital through the issuance of new Al Rayan Bank shares on 3 February 2014. The acquisition was accounted for using the acquisition method of accounting.

During the period following the acquisition to 31 December 2014, Al Rayan Bank has contributed net operating income of QAR 96.6 million and net income of QAR 4.7 million to the Group results. Management estimates that if the acquisition had occurred on 1 January 2014, then Al Rayan Bank would have contributed net operating income of QAR 102.5 million and net income of QAR 3.0 million to the Group results for year ended 31 December 2014. In determining these amounts, management has assumed that the provisional fair value adjustments that arose on the acquisition date would have been the same if the acquisition had occurred on 1 January 2014.

The assets and liabilities acquired are required to be measured at their acquisition-date fair values. The following fair values of the identifiable assets and liabilities have been recognized on a provisional basis, as the Group is in the process of finalizing the Purchase Price Allocation exercise.

	31 December 2014 (Reviewed)
Al Rayan Bank's net book value before fair value adjustments (100%) Fair value adjustment of identifiable assets and liabilities	147,693
Fair value of identifiable assets and liabilities	147,693
Cash consideration transferred	(140,339)
Non-controlling interest at the date of acquisition (4.98%)*	(7,354)
Goodwill and other intangibles	

<sup>\*</sup> Non-controlling interest increased to QAR 10,119 thousand due to issuance of additional capital amounting to QAR 459 million.

If any new information is obtained about the facts and circumstances that existed at the acquisition date that identifies any adjustments to the above amounts, or any additional provisions that existed at the acquisition date, then the acquisition accounting will be revised accordingly.

## 9 CASH AND BALANCES WITH QATAR CENTRAL BANK

	2014	2013
Cash on hand	315,985	282,917
Cash reserve with QCB*	2,751,534	2,273,318
Current account with QCB	243,792	954,279
	_ 3,311,311	3,510,514

<sup>\*</sup> The cash reserve with QCB represents a mandatory reserve not available for the daily operations of the Group.

## 10 DUE FROM BANKS

	2014	2013
Current accounts	437,487	314,362
Wakala placements with banks	2,156,225	1,217,575
Commodity murabaha receivable	1,009,060	2,802,730
	3,602,772	4,334,667

At 31 December 2014

## 11 FINANCING ASSETS

() P ()	2014	2013
(a) By type		
Receivables and balances from financing activities:		
Murabaha	53,135,412	38,375,758
Ijarah	4,814,709	3,705,824
Istisna'a	1,300,702	983,684
Musharaka	3,614,539	520,050
Others	68,016	127,112
Total receivables and balances from financing activities	62,933,378	43,712,428
Deferred profit	(4,973,758)	(2,235,105)
Allowance for impairment and profit in suspense (note b)	(52,680)	(37,125)
Net receivables and balances from financing activities	57,906,940	41,440,198

The total non-performing financing assets at 31 December 2014 amounted to QAR 58,217 thousand representing 0.09% of the gross financing assets (2013: QAR 42,390 thousand, representing 0.10% of the gross financing assets).

Specific impairment of financing assets includes QAR 3,160 thousand of profit in suspense (2013: QAR 3,209 thousand).

## (b) Movement in the allowance for impairment and profit in suspense on financing assets

	Specific and collective impairment	Profit in suspense	Total 2014
Balance as at 1 January	33,916	3,209	37,125
Acquired from business combination	3,284	-	3,284
Charge for the year	19,870	(49)	19,821
Recoveries / reversals during the year	(7,476)	<u>.</u>	(7,476)
Write off during the year	(74)		( 74)
Balance at 31 December 2014	49,520	3,160	52,680
	Specific and	•	
	collective	Profit in	Total
	impairment	suspense	2013
Balance as at 1 January	45,353	4,369	49,722
Charge for the year	30,917	(1,160)	29,757
Recoveries / reversals during the year	(42,249)	-	(42,249)
Write off during the year	(105)		(105)
Balance at 31 December 2013	33,916	3,209	37,125

At 31 December 2014

## 11 FINANCING ASSETS (continued)

## (c) Movement in the allowance for impairment (including profit in suspense) on financing assets sector-wise

				Corporate and SME	Retail	Total 2014
Balance as at 1 January				35,070	2,055	37,125
Acquired from business				-	3,284	3,284
Charge for the year	Comomandi			16,047	3,774	19,821
Recoveries / reversals d	luring the year			(6,988)	(488)	(7,476)
Write off during the year					(74)	( 74)
Balance at 31 Decembe	r			44,129	8,551	52,680
				Corporate		Total
				and SME	Retail	2013
Balance as at 1 January				47,754	1,968	49,722
Charge for the year				29,481	276	29,757
Recoveries / reversals d	luring the year			(42,165)	(84)	(42,249)
Write off during the year				-	(105)	(105)
Balance at 31 Decembe	r			35,070	2,055	37,125
						-
(d) By sector	Murahaha	Ijarah	Istisna'a	Musharaka	Others	Total 2014
	ma acana	ijai an	10110114 4	minimu uwu	VII.0.10	2017
Government and related agencies	35,371,333	_	279,075	_	_	35,650,408
Non-banking financial	55,571,555		217,015			
institutions	5,894,033	4,657		-	-	5,898,690
Industry	278,104	-	536,319	-	-	814,423
Commercial	1,075,032	177,588	-	_	-	1,252,620
Services	1,841,189	24,370	216,074	208,515	14,908	2,305,056
Contracting	654,457	60,962	-	-	-	715,419
Real estate	5,635,735	4,358,299	269,234	1,270,602	-	11,533,870
Personal	2,385,518	188,833	-	1,582,993	53,108	4,210,452
Other	11			552,429		552,440
	53,135,412	4,814,709	1,300,702	3,614,539	68,016	62,933,378
Less: Deferred profit	•					(4,973,758)
Allowance for imp	pairment on fina	ncing assets				(52,680)
						57,906,940

At 31 December 2014

## 11 FINANCING ASSETS (continued)

## (d) By sector

	Murabaha	Ijarah	Istisna'a	Musharaka	Others	Total 2013
Government and						
related agencies	21,183,932	-	90,568	-		21,274,500
Non-banking financial						
institutions	6,056,452	~	-	-	-	6,056,452
Industry	191,602	-	461,155	-	<b>-</b> .	652,757
Commercial	3,419,835	12,530	-	_	-	3,432,365
Services	2,152,945	335,148	206,933	-	86,981	2,782,007
Contracting	744,300	15,269	-	-	-	759,569
Real estate	3,002,244	3,250,487	225,028	514,225	-	6,991,984
Personal	1,584,338	92,390	-	5,825	40,131	1,722,684
Other	40,110				-	40,110
	38,375,758	3,705,824	983,684	520,050	127,112	43,712,428
Less: Deferred profit						(2,235,105)
Allowance for imp	pairment on fina	ncing assets				(37,125)
						41,440,198

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS At 31 December 2014

## 12 INVESTMENT SECURITIES

Investments classified as fair value through income statement  Investments classified as held for trading  • Equity type investments  • Debt type investments - Fixed profit rate  Debt-type investments classified at amortised cost Fixed profit rate Government of Qatar Sukuk  Less: Allowance for impairment  Equity-type investments classified as fair value through equity	Quoted 356,887 80,696 437,583 1,095,271 95,063 1,236,898 (21,843) 2,405,389	2014 Unquoted	70tal 356,887 80,696 437,583 1,095,271 95,063 12,444,425 (21,843) 13,612,916	Quoted  181,032 121,940 302,972 436,842 121,274 910,580 (21,843) 1,446,853	2013 Unquoted	Total  181,032 121,940 302,972 436,842 121,274 14,056,702 (21,843) 14,592,975
	3,075,909	11,212,402	14,288,311	1,865,827	13,150,800	15,016,627

The Group has taken impairment loss for equity-type investments classified as fair value through equity during the year totalling QAR 508 thousand (2013; QAR 1,157).

At 31 December 2014

## 12 INVESTMENT SECURITIES (continued)

The cumulative change in fair value of equity-type investments designated as fair value through equity during the year is as follows:

		2014			2013	
	Positive fair value	Negative fair value	Total	Positive fair value	Negative fair value	Total
Balance at 1 January	26,888	-	26,888	9,244	-	9,244
Net change in fair value	10,712	(10,711)	1	16,830	(1,157)	15,673
Transferred to consolidated income statement on sale Transferred to consolidated	(544)	90	(454)	-	-	-
income statement due to impairment Share of other comprehensive income of	-	508	508	<del>-</del>	1,157	. 1,157
associates	1,862		1,862	814	-	814
Balance at 31 December	38,918	(10,113)	28,805	26,888	-	26,888

## 13 INVESTMENT IN ASSOCIATES AND JOINT ARRANGEMENTS

Associates' and joint arrangements' movement during the year is as follows:

	2014	2013
Balance at 1 January	1,457,278	1,449,521
Share of results	9,613	7,943
Cash dividend received	(5,408)	<b></b>
Associate sold	(1,039,347)	-
Share of other comprehensive income	1,862	814
Reclassification of investment to other assets		(1,000)
Balance at 31 December	423,998	1,457,278

Name of the Company	Associate / Joint	Country	Company's activities	Owners	ship %
	Arrangement			2014	2013
National Mass Housing ("NMH")	Associate	Oman	Real estate services	20.00	20.00
CI San Trading ("Ci San")	Associate	Qatar	Investing and trading	50.00	50.00
Kirnaf Investment and Installment					
Company ("Kirnaf")	Associate	Saudi Arabia	Leasing	48.00	48.00
Daman Insurance – Beema ("Daman")	Associate	Qatar	Insurance	20.00	20.00
Linc Facility Services ("Linc")	Joint	Qatar	Facility management	33.50	33.50
	arrangement				
Seef Lusail Real Estate Development			Investment and credit		
Company W.L.L. ("Seef")	Associate	Oatar	facilities management	-	50.00

Notes:

A) All investments are not listed.

B) During the year, the Bank has sold fully its 50% stake in Seef to Qatari Diar Infrastructure Company (49%) and Qatari Diar Real Estate Investment Company (1%) for a consideration of QAR 1.5 billion.

(3,203)

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS At 31 December 2014

## 13 INVESTMENT IN ASSOCIATES AND JOINT ARRANGEMENTS (continued)

The financial position, revenue and results of associates and joint arrangements are as follows:

2014	NMH	Ci San	Kirnaf	Daman	Linc	Seef
Total assets	169,764	53,323	977,162	638,359	29,475	
Total liabilities	5,355	7,217	321,369	373,245	6,440	
Total revenue	5,970	64,096		54,801	35,557	
Net profit / (loss)	4,012	2,730	<u> </u>	30,643	17,834	-
Share of profit / (loss)	797	1,348		3,847	5,717	(2,096)*
*This represents the share	re of loss up to the	e date of disposal.				
2013	NMH	Ci San	Kirnaf	Daman	Linc	Seef
Total assets	163,049	51,776	977,162	396,521	6,000	2,127,478
Total liabilities	5,464	8,512	321,369	166,993	-	44,593
Total revenue	3,048	93,284	_	34,552		41
Net profit / (loss)	1,186	12,632		14,204	_	(6,406)

## 14 INVESTMENT PROPERTY

Share of profit / (loss)

499

Investment property pertains to freehold land and is carried at cost. The fair value of the investment property as at 31 December 2014 amounted to QAR 105 million (2013: QAR 101 million).

4,315

6,332

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS At 31 December 2014

## 15 FIXED ASSETS

	Land and building	Leasehold improvements	Furniture, fixtures and office equipment	Computer equipment	Work in progress	Total
Cost: Balance at 1 January 2014 Additions Acquired from business combination	14,163 64,546	54,579 1,354 16,769	22,892 9,654 2,418	71,765 2,334 12,382	300	163,699 77,888 31,569
Balance at 31 December 2014	78,709	72,702	34,964	86,481	300	273,156
Accumulated depreciation: Balance at 1 January 2014 Depreciation for the year Acquired from business combination	2,106	29,124 6,710 15,276	14,544 3,168 2,244	62,642 5,876 11,872		108,416 16,112 29,392
Balance at 31 December 2014	2,464	51,110	19,956	80,390	1	153,920
Net book value: At 31 December 2014	76,245	21,592	15,008	6,091	300	119,236

Masraf Al Rayan (Q.S.C.)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS At 31 December 2014

15 FIXED ASSETS (continued)

	Land and building	Leasehold improvements	Furniture, fixtures and office equipment	Computer equipment	Work in progress	Total
Cost: Balance at 1 January 2013 Additions Transfers Disposals / write off	14,163	52,398 2,137 44	20,436 2,030 426	65,619 6,146	1,969 - (470) (1,199)	154,585 10,313 - (1,199)
Balance at 31 December 2013	14,163	54,579	22,892	71,765	300	163,699
Accumulated depreciation: Balance at 1 January 2013 Depreciation for the year	1,747	23,784 5,340	11,505	55,331 7,311		92,367 16,049
Balance at 31 December 2013	2,106	29,124	14,544	62,642		108,416
Net book value: At 31 December 2013	12,057	25,455	8,348	9,123	300	55,283

## 16 OTHER ASSETS

	2014	2013
Accrued profit	249,518	393,332
Prepayments and other receivables	78,818	229,143
Advances to suppliers	25,240	22,471
	353,576	644,946
Less: Allowance for impairment losses	(3,126)	(3,126)
	350,450	641,820

## Notes:

- (i) Allowance for impairment losses pertain to accrued profit relating to certain debt type investments.
- (ii) Other receivables include positive fair value of derivatives amounting to QAR 15,306 thousand (2013; QAR 13,112 thousand).

## 17 DUE TO BANKS

	2014	2013
Current accounts	22,743	573,840
Commodity murabaha payable	1,230,876	1,426,604
Wakala payable	3,306,674	4,764,623
	4,560,293	6,765,067

Wakala payable includes various facilities with maturities up to 5 months and carries a profit rate of 0.10% to 0.80% (2013: maturities up to 3 months and carries a profit rate of 0.22% to 1.25%).

## 18 CUSTOMER CURRENT ACCOUNTS

	2014	2013
By sector:		
Government	805,026	629,791
Non-banking financial institutions	186,465	20,053
Corporate	1,915,932	1,464,581
Individuals	1,970,829	1,399,977
	4,878,252_	3,514,402

19 OTHER LIABILITIES		
	2014	2013
Unearned commission	485,452	207,305
	312,956	186,802
Dividend payable Other staff provisions	87,811	65,321
Other staff provisions	56,305	37,634
Accrued expenses Social and sports fund (Note 39)	50,056	42,557
Provision for employees' end of service benefits (a)	27,130	21,552
Others	223,212	185,735
Oners	223,212	
	1,242,922	746,906
Others include negative fair value of derivatives amounting to QAR 15,335 the	ousand (2013: QAR (	5,443 thousand)
(a) Provision for employees' end of service benefits		
	2014	2013
Polonce at 1 January	21,552	16,912
Balance at 1 January Provisions made during the year	7,462	6,126
Paid during the year	(1,884)	(1,486)
r aid during the year	(1,004)	(1,400)
Balance at 31 December	27,130	21,552
20 EQUITY OF INVESTMENT ACCOUNT HOLDERS		
	2014	2013
(a) By type		
Saving accounts	3,103,374	1,843,583
Term accounts	49,572,859	40,334,469
Call accounts	4,908,413	2,538,393
Profit payable to equity of investment account holders	106,461	99,305
Share in the fair value reserve	1,194	1,115
Sind in the rate reserve		
	57,692,301	44,816,865
	2014	2013
(b) By sector		
Government	32,972,711	27,525,382
Non-banking financial institutions	117,973	131,812
Retail	7,523,703	4,942,875
Corporate	16,970,259	12,116,376
Profit payable to equity of investment account holders	106,461	99,305
Share in the fair value reserve	1,194	1,115
	(00 001	44.016.067

57,692,301

44,816,865

At 31 December 2014

## 20 EQUITY OF INVESTMENT ACCOUNT HOLDERS (continued)

## (b) By sector (continued)

In accordance with QCB circular No. 87/2008, no risk reserve is deducted from the profit related to the equity of investment account holders and the total risk reserve is transferred from the shareholders' profit as an appropriation.

## (c) Share of equity of investment account holders in the net profit

	2014	2013
Return on equity of investment account holders in the		
profit before Masraf's Mudaraba income	1,876,727	1,667,733
Masraf's Mudaraba income	(1,749,847)	(1,581,756)
Datama an investment assessed helders	137 000	85,977
Return on investment account holders	126,880	•
Support provided by Masraf	<u> 384,594</u>	389,389
Return on investment account holders after Masraf's support	511,474	475,366
Rates of profit allotment:	2014	2013
	%	%
More than one year deposits	1.53	1.84
One year deposits	1.31	1.55
Six months deposits	1.22	1.41
Three months deposits	1.13	1.30
Call accounts	0.66	0.57
Saving accounts	0.89	0.89
Saving accounts-millionaire	1.00	1.00
21 OWNERS' EQUITY		
(a) Share capital		
	2014	2013
Authorised, issued and paid up		
750,000,000 shares at QAR 10 each	7,500,000	7,500,000

At 31 December 2014

## 21 OWNERS' EQUITY (continued)

## (b) Legal reserve

	2014	2013
Balance at 1 January	632,746	292,292
Transfer from retained earnings (i)	400,449	340,454
Balance at 31 December	1,033,195	632,746

(i) According to QCB Law No. 13 of 2012, 10% of the profit for the year is required to be transferred to the legal reserve until the reserve equals 100% of paid up capital. At 31 December 2014, the Group transferred to legal reserve 20% of the net profit for the year (2013: 20% of the net profit).

## (c) Risk reserve

In accordance with QCB circular 102/2011, risk reserve has been created to cover contingencies on both the public and private sector financing activities, with a minimum requirement of 2.5% of the total private sector exposure granted by the Group inside and outside Qatar after the exclusion of the specific provisions and profit in suspense. The finance provided to/or secured by the Ministry of Finance or finance against cash guarantees are excluded from the gross direct financing, which should be appropriated from shareholders' profit according to QCB instructions. As of 31 December 2014, an amount of QAR 133 million has been transferred to the risk reserve (2013: QAR 88 million).

## (d) Fair value reserve

This reserve comprises changes in fair value of equity-type investments classified as fair value through equity.

	2014	2013
Balance at the 1 January	26,888	9,244
Net unrealised gains	1,195	16,788
Transferred to consolidated income statement	54	1,157
Share of other comprehensive income of associates	1,862	814
	29,999	28,003
Share of equity of investment account holders in the fair value reserve	(1,194)	(1,115)
Balance at 31 December (shareholders' share)	28,805	26,888

Fair value reserve represents unearned gains/ (losses), being not available for distribution unless realised and charged to the consolidated income statement.

## (e) Foreign currency translation reserve

The foreign currency translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations as well as from the translation of liabilities and gains and losses on risk management instruments that hedge the Group's net investment in foreign operations.

At 31 December 2014

## 21 OWNERS' EQUITY (continued)

## (f) Other reserves

This represents the Group's share of profit from investment in associates and joint arrangements, net of cash dividend received, as required by QCB regulations.

	2014	2013
Balance at 1 January	26,809	18,866
Share of results of associates	9,613	7,943
Dividend from associates transferred to retained earnings	(5,408)	-
Other movement	10,151	
Balance at 31 December	41,165	26,809

## (g) Proposed dividend

The Board of Directors in its meeting held on 26 January 2015 proposed a cash dividend of 17.5% (2013: 15%) of the share capital amounting to QAR 1,313 million (2013: QAR 1,125 million).

This proposal is subject to the approval of the shareholders' annual general assembly and the regulators in the State of Qatar.

## 22 NON-CONTROLLING INTERESTS

This represents the Group's non-controlling interest in Al Rayan GCC Fund (F), Al Rayan GCC Fund (Q) and Al Rayan Bank of 51.4%, 83.4% and 1.66%, respectively (31 December 2013: 43.6%, 73.3% and nil, respectively).

## 23 NET INCOME FROM FINANCING ACTIVITIES

	2014	2013
Income from Murabaha	1,742,128	1,488,861
Income from Istisna'a	33,979	32,963
Income from Ijarah	205,381	201,154
Income from Musharaka	119,647	20,026_
	2,101,135	1,743,004

24	NET INCOME	FROM INVESTING	ACTIVITIES

	2014	2013
Income from investment in debt-type instruments Net gain on sale of debt-type investments	397,819 24,176	646,793 1,897
Income from inter-bank placements with Islamic banks Dividend income	23,169 20,141	9,963 8,387
Fair value gain on investment securities carried as fair value through	·	
income statement Net gain on sale of equity-type investments	3,576 2,066	22,597 19,831
	470,947	709,468
25 NET FEE AND COMMISSION INCOME		
	2014	2013
Commission on financing activities	135,611	83,619
Commission on trade finance activities Commission on banking services	54,561 26,945	47,023 17,621
	217,117	148,263
Fee and commission expenses	(1,522)	(1,244)
	215,595	147,019
26 FOREIGN EXCHANGE GAIN		
	2014	2013
Dealing in foreign currencies	86,710	60,744
Revaluation of assets and liabilities	41	(336)
	86,751	60,408
27 OTHER INCOME		
	2014	2013
Rental income	2,799	2,808
Miscellaneous	4,636	11,057
	7,435	13,865
28 STAFF COSTS		
	2014	2013
Salaries, allowances and other staff costs	250,600	218,867
Staff indemnity costs	7,462	6,126 3,679
Staff pension fund costs	4,728	***************************************
	262,790	228,672

## 29 OTHER EXPENSES

	2014	2013
Rent and maintenance	52,649	48,333
Advertising expenses	35,838	39,497
Legal, professional and consulting fees	19,257	14,846
Board of Directors' remuneration (Note 35/c)	18,471	15,444
Information technology	15,944	8,648
Shari'a Board compensation	2,028	1,620
Other operating expenses	55,803	26,568
	199,990	154,956

## 30 CONTINGENT LIABILITIES AND COMMITMENTS

## (a) Capital commitments

The Group has long-term lease agreements for its office premises. The future aggregate minimum lease payments under these rent agreements are as follows:

	2014	2013
Payable not later than 1 year	24,407	23,795
Payable later than 1 year and not later than 5 years	20,168	34,397
	44,575	58,192
(b) Contingent liabilities		
	2014	2013
Unutilised credit facilities	20,771,239	15,290,101
Guarantees	12,984,353	8,040,566
Letters of credit	8,662,418	11,430,735
	42,418,010	34,761,402
(c) Other undertakings and commitments		
	2014	2013
Profit rate swap	4,505,943	-
Unilateral promise to buy/sell currencies	23,849,089	18,516,075
	28,355,032	18,516,075

Masraf Al Rayan (Q.S.C.)

At 31 December 2014

## CONCENTRATION OF ASSETS, LIABILITIES AND EQUITY OF INVESTMENT ACCOUNT HOLDERS 31

Geographical sector

	Qatar	Other GCC	Europe	North America	Others	Total
2014						
Cash and balances with QCB Due from banks Financing assets Investment securities Investment in associates and joint arrangements Investment property Fixed assets Other assets	3,306,749 1,788,985 52,061,010 12,831,389 77,754 91,250 117,755 331,343	1,485,439 143,542 773,167 346,244	4,562 161,706 5,702,388 78,024 - - 1,481 19,107	112,938	53,704	3,311,311 3,602,772 57,906,940 14,288,311 423,998 91,250 119,236 350,450
TOTAL ASSETS	70,606,235	2,748,392	5,967,268	626,096	146,277	80,094,268
Due to banks Customer current accounts Other liabilities	2,377,353 4,531,713 1,228,015	1,977,589	18,745 324,694 14,907	211	186,605	4,560,293 4,878,252 1,242,922
Total liabilities Equity of investment account holders	8,137,081 52,468,474	1,992,345 2,690,622	358,346 285,140	22 34	193,673 2,248,031	10,681,467 57,692,301
TOTAL LIABILITIES AND EQUITY OF INVESTMENT ACCOUNT HOLDERS	60,605,555	4,682,967	643,486	56	2,441,704	68,373,768

Masraf Al Rayan (Q.S.C.)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS At 31 December 2014

Masraf Al Rayan (Q.S.C.)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
At 31 December 2014

# CONCENTRATION OF ASSETS, LIABILITIES AND EQUITY OF INVESTMENT ACCOUNT HOLDERS (continued) 31

Industrial sector

	Real estate	Construction, engineering and manufacturing	Oil and gas	Financial services	Individuals	Others	Total
2014							
Cash and balances with QCB Due from banks	1 1	1 1	1 1	3,311,311			3,311,311
ssets securities	11,441,065 290,222	944,171 232,124	536,319 11,226	5,271,440 480,754	3,983,427	35,730,518 13,273,985	57,906,940 14,288,311
Investment in associates and joint arrangements	31,463	•	I	361,765	•	30,770	423,998
Investment property	91,250	•	•	, 1	•	,	91,250
Fixed assets	3			•		119,236	119,236
Other assets		1	1			350,450	350,450
TOTAL ASSETS	11,854,000	1,176,295	547,545	13,028,042	3,983,427	49,504,959	80,094,268
Due to banks Customer current accounts Other liabilities	152,833	186,739	3,046	4,560,293	1,970,829	2,378,340 1,242,922	4,560,293 4,878,252 1,242,922
Total liabilities Equity of investment account holders	152,833 163,491	186,739	3,046	4,746,758	1,970,829	3,621,262 49,027,285	10,681,467 57,692,301
TOTAL LIABILITIES AND EQUITY OF INVESTMENT ACCOUNT HOLDERS	316,324	1,045,834	3,800	4,864,731	9,494,532	52,648,547	68,373,768

Masraf Al Rayan (Q.S.C.)

# CONCENTRATION OF ASSETS, LIABILITIES AND EQUITY OF INVESTMENT ACCOUNT HOLDERS (continued) 31

Industrial sector (continued)

Total		3,510,514	41,440,198	15,016,627	1,457,278	91,250	55,283	641,820	66,547,637	6,765,067 3,514,402 746,906	11,026,375	55,843,240
Others		•	25,866,162	14,479,826	23,632	·	55,283	641,820	41,066,723	1,961,480	2,708,386	42,284,552
Individuals		•	1,525,655		•	1	·	•	1,525,655	1,399,977	1,399,977	6,342,852
Financial services		3,510,514	5,933,958	187,676	360,687	1	ı		14,327,502	6,765,067 20,053	6,785,120	6,916,932
Oil and gas		E	461,155	6,149		•	•	1	467,304	2,541	2,541	3,641
Construction, engineering and manufacturing		Ē.	880,927	63,991			•	1	944,918	126,912	126,912	279,720
Real estate		ŧ.	6,772,341	278,985	1,072,959	91,250		1	8,215,535	3,439	3,439	15,543
	2013	Cash and balances with QCB	Financing assets	ities	Investment in associates and joint arrangements	Investment property	Fixed assets	Other assets	TOTAL ASSETS	Due to banks Customer current accounts Other liabilities	Total liabilities Equity of investment account holders	TOTAL LIABILITIES AND EQUITY OF INVESTMENT ACCOUNT HOLDERS

Masraf Al Rayan (Q.S.C.)

## MATURITY PROFILE 32

	Up to 3 months	3-6 months	6 months-1 year	I-5 years	Over 5 years	Total
2014						
Cash and balances with QCB  Due from banks Financing assets Investment securities Investment in associates and joint arrangements Investment property Fixed assets Other assets	559,957 3,602,772 14,315,575 2,307,335 - - 350,450	5,075,421 825,484	3,350,039	- 16,395,863 9,154,882 - -	2,751,354 18,770,042 2,000,610 423,998 91,250 119,236	3,311,311 3,602,772 57,906,940 14,288,311 423,998 91,250 119,236 350,450
TOTAL ASSETS	21,136,089	5,900,905	3,350,039	25,550,745	24,156,490	80,094,268
Due to banks Customer current accounts Other liabilities	4,478,013 4,878,252 1,242,922	82,280		1 ; 1	r 1 J	4,560,293 4,878,252 1,242,922
Total liabilities Equity of investment account holders	10,599,187	82,280 5,506,884	3,951,739	686,312	1 \$	10,681,467 57,692,301
TOTAL LIABILITIES AND EQUITY OF INVESTMENT ACCOUNT HOLDERS	58,146,553	5,589,164	3,951,739	686,312		68,373,768
MAIUKIIY GAF	(5/,010,404)	311,/41	(001,/00)	74,00,47	74°1.30°470	11,720,300

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS At 31 December 2014

## 32 MATURITY PROFILE (continued)

Total	3,510,514 4,334,667 41,440,198 15,016,627 1,457,278 91,250 55,283 641,820	66,547,637 6,765,067 3,514,402 746,906	11,026,375 44,816,865 55,843,240 10,704,397
Over 5 years	2,273,318 4,715,031 1,066,005 1,457,278 91,250 55,283	9,658,165	
1-5 years	5,116,563 3,018,988	8,135,551	597,384 597,384 7,538,167
6 months-1 year	2,565,103	2,565,103	1,148,395
3-6 months	7,941,272 496,610	8,437,882	3,083,008 3,083,008 5,354,874
Up to 3 months	1,237,196 4,334,667 21,102,229 10,435,024 - - 641,820	37,750,936 6,765,067 3,514,402 746,906	11,026,375 39,988,078 51,014,453 (13,263,517)
2013	Cash and balances with QCB  Due from banks Financing assets Investment securities Investment in associates and joint arrangements Investment property Fixed assets Other assets	TOTAL ASSETS  Due to banks  Customer current accounts Other liabilities	Total liabilities Equity of investment account holders TOTAL LIABILITIES AND EQUITY OF INVESTMENT ACCOUNT HOLDERS MATURITY GAP

2013

2014

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS At 31 December 2014

## 33 BASIC AND DILUTED EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the net profit for the year by the weighted average number of ordinary shares outstanding during the year.

	2014	2013
Profit for the year attributable to owners of the Bank	2,002,243	1,702,270
Weighted average number of shares outstanding during the year (thousand) (a)	750,000	750,000
Basic earnings per share (QAR)	2.670	2.270
(a) The weighted average number of shares has been calculated as follows:		
	2014 Nos'000	2013 Nos'000
Weighted average number of shares at 1 January / 31 December	750,000	750,000

There were no potentially dilutive shares outstanding at any time during the year. Therefore, the diluted earnings per share are equal to the basic earnings per share.

## 34 CASH AND CASH EQUIVALENTS

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise the following balances with original maturities of less than three months:

Cash on hand and balances with QCB excluding cash reserve Due from bank	559,777 3,602,772	1,237,196 4,334,667
-	4,162,549	_5,571,863
The above balances include cash acquired from business combination as follows:		
	2014	2013
Cash on hand	5,202	-
Due from banks	884,233	<del></del>
<u> </u>	889,435	-

## 35 RELATED PARTIES

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. Related parties include the significant owners and entities over which the Group and the owners exercise significant influence, directors and executive management of the Group.

## Transactions with related parties

## (a) Consolidated statement of financial position items

	2014	2013
Liabilities Current account - customer Equity of investment account holders - customer	166 2,476,007	184 3,541,599
	2,476,173	3,541,783
(b) Consolidated income statement items		
	2014	2013
Gain from foreign exchange operations - customer		21
Return on equity of investment account holders - customer	9,101	13,541
(c) Transactions with key management personnel		
Key management personnel and their immediate relatives have transacted follows:	with the Group during	g the year as
	2014	2013
Financing	12,229	10,011
The remuneration of directors and other members of key management during	the year were as follow	rs:
	2014	2013
Remuneration to Board of Directors including meeting allowances (Note 29)	18,471	15,444
Salaries and other benefits	17,595	8,649

At 31 December 2014

## 36 RISK MANAGEMENT INSTRUMENTS

## (A) Profit rate swap

Swaps are commitments to exchange one set of cash flows for another. In the case of profit rate swaps, counterparties generally exchange fixed and floating profit payments in a single currency without exchanging principal. In the case of currency swaps, fixed profit payments and principal are exchanged in different currencies.

## (B) Unilateral promise to buy/sell currencies

Unilateral promises to buy/sell currencies are promises to either buy or sell a specified currency at a specific price and date in the future. The actual transactions are executed on the promise dates, by exchanging the purchase/sale offers and acceptances between the relevant parties.

The table below shows the positive and negative fair values of derivative financial instruments together with the notional amounts analysed by the term to maturity. The notional amounts, which provide an indication of the volumes of the transactions outstanding at the year-end, do not necessarily reflect the amounts of future cash flows involved and the credit and market risk, which can be identified from the derivatives fair value.

	Positive fair value	Negative fair value	Notional amount	Within three months	3 - 12 months	1 - 5 years	Over 5 years
2014 Risk management instruments							
Profit rate swaps	14	14	4,505,943	-	239,122	3,972,151	294,670
Unilateral promise to buy/sell currencies	15,292	15,321	23,849,089	19,871,160	3,977,929	-	
	15,306	15,335	28,355,032	19,871,160	4,217,051	3,972,151	294,670
	Positive fair value	Negative fair value	Notional amount	Within three months	3 - 12 months	1 - 5 years	Over 5 years
2013 Risk management instruments Unilateral promise to buy/sell							
currencies	13,112	6,443	18,516,075	14,002,272	4,513,803	-	-

## 37 ZAKAT

Zakat is directly borne by the owners. The Group does not collect or pay Zakah on behalf of its owners in accordance with the Articles of Association.

## 38 SHARI'A SUPERVISORY BOARD

The Shari'a supervisory Board of the Group consists of three scholars who are specialised in Shari'a principles and they ensure the Group's compliance with general Islamic principles and work in accordance with the issued Fatwas and guiding rules. The Board's review includes examining the evidence related to documents and procedures adopted by the Group in order to ensure that its activities are according to the principles of Islamic Shari'a.

## 39 SOCIAL RESPONSIBILITY

Pursuant to Law No. 13 of 2008 and further clarifications of the law issued in 2010, the Group made an appropriation of QAR 50.1 million for an amount equivalent to 2.5% of the net profit relating to the year ended 31 December 2014 (2013: QAR 42.6 million) for the support of sports, cultural and charitable activities.

## 40 COMPARATIVE FIGURES

The comparative figures presented for 2013 have been reclassified where necessary to preserve consistency with the 2014 figures. However, such reclassifications did not have any effect on the consolidated net profit or the total consolidated equity for the comparative year.

## SUPPLEMENTARY FINANCIAL INFORMATION At 31 December

## FINANCIAL STATEMENTS OF THE PARENT BANK

## (A) STATEMENT OF FINANCIAL POSITION OF THE PARENT BANK

	2014	2013
ASSETS		
Cash and balances with QCB	3,226,457	3,462,880
Due from banks	3,291,397	4,334,667
Financing assets	55,494,239	41,440,198
Investment securities	12,960,475	14,590,847
Investment in subsidiaries, associates and joint arrangements	1,472,903	1,902,490
Investment property	91,250	91,250
Fixed assets	116,927	54,008
Other assets	<u>287,533</u>	637,544
TOTAL ASSETS	76,941,181	66,513,884
LIABILITIES		
Due to banks	4,672,728	6,996,087
Customer current accounts	4,518,133	3,521,413
Other liabilities	1,356,295	739,378
TOTAL LIABILITIES	10,547,156	11,256,878
EQUITY OF INVESTMENT ACCOUNT HOLDERS	_55,183,751_	44,824,544
OWNERS' EQUITY		
Share capital	7,500,000	7,500,000
Legal reserve	1,033,195	632,746
Risk reserve	1,008,646	875,414
Fair value reserves	7,374	7,490
Retained earnings	1,661,059	1,416,812
·	<del></del>	
TOTAL OWNERS' EQUITY	11,210,274	10,432,462
TOTAL LIABILITIES, EQUITY OF INVESTMENT ACCOUNT		
HOLDERS AND OWNERS' EQUITY	76,941,181	66,513,884

## SUPPLEMENTARY FINANCIAL INFORMATION

For the year ended 31 December

## FINANCIAL STATEMENTS OF THE PARENT BANK (continued)

## (B) INCOME STATEMENT OF THE PARENT BANK

	2014	2013
Net income from financing activities	2,021,620	1,743,004
Net income from investing activities	407,641	646,424
Total net income from financing and investing activities	2,429,261	2,389,428
Fee and commission income	191,436	135,235
Fee and commission expense	(1,223)	(1,244)
Net fee and commission income	190,213	133,991
Foreign exchange gain	86,789	60,441
Gain on sale of investment in an associate	186,143	-
Other income	11,001	13,399
TOTAL INCOME	2,903,407	2,597,259
Staff costs	(218,428)	(214,522)
Depreciation	(13,777)	(15,317)
Other expenses	(155,582)	(145,868)
Finance expense	(58,037)	(80,924)
TOTAL EXPENSES	(445,824)	(456,631)
Net (impairment losses) / recoveries / reversals on financing assets	(12,466)	11,332
PROFIT FOR THE YEAR BEFORE RETURN TO		
INVESTMENT ACCOUNT HOLDERS	2,445,117	2,151,960
Less: Return to investment account holders	(481,971)	(475,366)
NET PROFIT FOR THE YEAR	1,963,146	1,676,594