## Masraf Al Rayan (Q.S.C.)

# UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

30 JUNE 2010



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# REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS TO THE BOARD OF DIRECTORS OF MASRAF AL RAYAN (Q.S.C.)

### Introduction

We have reviewed the accompanying interim condensed consolidated financial statements of Masraf Al Rayan (Q.S.C.) ("Masraf") and its subsidiary (together referred to as the "Group") as at 30 June 2010, comprising of the interim consolidated statement of financial position as at 30 June 2010 and the related interim consolidated statement of income, for the three - month and six - month periods ended 30 June 2010, related interim consolidated statements of cash flows and changes in equity for the six month period then ended and the related explanatory notes.

The Board of Directors is responsible for the preparation and presentation of these interim condensed consolidated financial statements in accordance with the accounting policies disclosed in note 2. Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of interim financial information consist of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with the accounting policies disclosed in note 2.

Firas Qoussous of Ernst & Young Auditor's Registration No. 236

Date: 18 July 2010

Doha



# INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION At 30 June 2010

	Notes	30 June 2010 QAR '000 (Unaudited)	31 December 2009 QAR '000 (Audited)	30 June 2009 QAR '000 (Unaudited)
ASSETS Cash on hand and balances with Qatar Central Bank Balances and investments with banks and other financial		800,053	716,080	686,119
institutions Receivables and balances from financing activities Financial investments		4,603,214 20,902,610 2,106,756	4,256,684 17,750,462 945,406	3,576,854 16,886,124 951,770
Investment properties Investment in associates Property, furniture and equipment	4	91,250 390,314 82,666	211,931 82,675	61,381 89,608
Other assets TOTAL ASSETS	; <del>-</del>	97,533	160,563 24,123,801	361,194 22,613,050
LIABILITIES, UNRESTRICTED INVESTMENT ACCOUNTS AND EQUITY				
LIABILITIES				
Customers' current accounts Other Liabilities	:	1,239,392 469,226	1,470,060 331,010	656,239 243,385
TOTAL LIABILITIES	10	1,708,618	1,801,070	899,624
UNRESTRICTED INVESTMENT ACCOUNTS	2.0	20,819,721	16,360,977	16,246,289
EQUITY  Deid yn ghan conital		5 072 224	4 124 654	4 124 654
Paid up share capital Legal reserve Fair value reserve	5	5,073,324 633,382 2,087	4,124,654 633,382 465	4,124,654 545,316 16
Risk reserve Proposed dividend Retained earnings	6 7	237,953 - 599,311	237,953 948,670 16,630	199,885 - 597,266
TOTAL EQUITY	-	6,546,057	5,961,754	5,467,137
TOTAL LIABILITIES, UNRESTRICTED INVESTMENT ACCOUNTS AND EQUITY		29,074,396	24,123,801	22,613,050

Dr. Hussain Ali Al Abdalla Chairman and Managing Director

Adel Mustafawi Chief Executive Officer

The attached notes 1 to 11 form part of these interim condensed consolidated financial statements.

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### INTERIM CONSOLIDATED INCOME STATEMENT

Six Months Ended 30 June 2010

	Three Months Ended 30 June		Six Months E	nded 30 June
	2010	2009	2010	2009
	QAR '000	QAR '000	QAR '000	QAR '000
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Income from financing activities	387,753	264,214	746,170	470,154
Income from investing activities	14,929	18,159	29,282	36,501
Total income from financing and				
investing activities	402,682	282,373	775,452	506,655
Commission and fee income	22,376	48,879	46,112	102,613
Commission and fee expense	(127)		(15,259)	
Net commission and fee income	22,249	48,879	30,853	102,613
Gain on foreign exchange	7,217	7,695	23,450	16,498
Other income	67,383	54,371	67,900	128,744
Share of results of associates	261	(85)	(1,528)	159
TOTAL OPERATING INCOME	499,792	393,233	896,127	754,669
General and administrative expenses	(55,333)	(61,048)	(120,162)	(104,757)
Depreciation Provisions for impairment of receivables	(4,843)	(3,627)	(9,486)	(7,439)
from financing activities	(1,593)	-	(1,649)	(2,254)
Provision for impairment of other assets		(36,405)	-	(36,405)
Reversal of provision for impairment of other assets		-	91,250	-
PROFIT FOR THE PERIOD BEFORE SHARE OF UNRESTRICTED INVESTMENT ACCOUNTS HOLDERS	438,023	292,153	856,080	603,814
Share of unrestricted investment accounts holders in the:  - Net profit	(135 136)	(115.456)	(251 392)	(217.224)
- Net profit	(135,136)	(115,456)	(251,382)	(217,324)
NET PROFIT FOR THE PERIOD DUE TO SHAREHOLDERS	302,887	176,697	604,698	386,490
BASIC AND DILUTED EARNINGS PER SHARE (QAR)	0.40	0.24	0.81	0.52
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The attached notes 1 to 11 form part of these interim condensed consolidated financial statements.

# INTERIM CONSOLIDATED STATEMENT OF CASH FLOW Six Months Ended 30 June 2010

	Six Months Ended 30 June		
	2010	2009	
	QAR '000	QAR '000	
	(Unaudited)	(Unaudited)	
	, ,		
OPERATING ACTIVITIES			
Profit for the period	604,698	386,490	
Adjustments for:	,	, , , , , , , , , , , , , , , , , , , ,	
Depreciation	9,486	7,439	
Gain on disposal of property, furniture and equipment	-	(239)	
Provisions for impairment of receivables from financing activities	1,649	2,254	
Provision for impairment of other assets	-,	36,405	
Share of results of associates	1,528	(159)	
Reversal of provision for impairment of other assets	(91,250)	(137)	
The value of providing the impairment of only appears	(>1,250)		
Operating profit before changes in operating assets and liabilities	526,111	432,190	
operating profit before changes in operating assets and nationales	520,111	432,190	
Net decrease (increase) in assets:			
Cash reserve with Qatar Central Bank	(277,085)	(139,416)	
Receivables and balances from financing activities	(3,153,797)	(3,562,641)	
Other assets	22,630	200,617	
Other assets	22,030	200,017	
Net increase (decrease) in liabilities:			
Customers' current accounts	(230,668)	242,523	
Other liabilities	116,199	66,392	
Other haddings		00,392	
Net cash used in operating activities	(2,996,610)	(2,760,335)	
Net cash used in operating activities	(2,770,010)	(2,700,333)	
INVESTING ACTIVITIES			
Purchase of financial investments	(1,290,448)	(60,257)	
Purchase of property, furniture and equipment		(12,175)	
Proceeds from disposal of property, furniture and equipment	(9,477)	630	
Proceeds from sale of financial investments	130 720		
Investment in associates	130,720	25,428	
investment in associates	(139,511)		
Net cash used in investing activities	(1,308,716)	(46.274)	
Net cash used in investing activities	(1,500,710)	(46,374)	
FINANCING ACTIVITIES			
Payment of cash dividend		(619,600)	
Increase in unrestricted investment accounts	4 450 544	(618,698)	
increase in unrestricted investment accounts	4,458,544	5,762,184	
Not each from financing activities	4 450 544	E 142 40C	
Net cash from financing activities	4,458,544	5,143,486	
Incurred in each and each actival auto	152 210	0.22/ 888	
Increase in cash and cash equivalents	153,218	2,336,777	
Ralance of Cash and each againstants at 1 January	4 (00 151	1 415 770	
Balance of Cash and cash equivalents at 1 January	4,609,151	1,415,660	
Palance of Cook and each against at 20 In-	4.7(3.3(0	2.752.425	
Balance of Cash and cash equivalents at 30 June	4,762,369	3,752.437	

The attached notes 1 to 11 form part of these interim condensed consolidated financial statements.

# Masraf Al Rayan (Q.S.C.)

INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY Six Months Ended 30 June 2010

Total QAR '000	5,694,265	(618,698) 5,080	(613,618) 386,490	(227,128)	5,467,137	5,961,754	1,622	1,622	604,698	606,320 (22,017)	6,546,057
Retained earnings QAR '000	210,776	i i	386,490	386,490	597,266	16,630	. ,	ı	604,698	604,698 (22,017)	599,311
Proposed dividend QAR '000	618,698	(618,698)	(618,698)	(618,698)		948,670	(948,670)	(948,670)	•	(948,670)	7
Risk reserve QAR '000	199,885	1 1	r 1		199,885	237,953	1 1	i		1 1	237,953
Fair value reserve QAR '000	(5,064)	5,080	5,080	5,080	16	465	1,622	1,622	•	1,622	2,087
Legal reserve QAR '000	545,316	1 1	1 1	1	545,316	633,382		1	•	1 1	633,382
Share capital QAR '000	4,124,654	r r	1 1		4,124,654	4,124,654	948,670	948,670	1	948,670	5,073,324
	Balance at 1 January 2009	Payment of cash dividend for 2009 Net changes in fair value reserve Total income and expense for the period	recognised directly in equity Profit for the period	Total income and expense for the period	Balance at 30 June 2009	Balance at 1 January 2010	Dividend paid towards uncalled share capital Net changes in fair value reserve	I otal income and expense for the period recognised directly in equity	Profit for the period	Total income and expense for the period Social and sports fund appropriation (Note 8)	Balance at 30 June 2010

The attached notes 1 to 11 form part of these interim condensed consolidated financial statements.

### 1 LEGAL STATUS AND MAIN ACTIVITIES

Masraf Al Rayan (Q.S.C.) ("Masraf") was incorporated as Qatari Public Shareholding Company under Article 68 of Qatar Commercial Companies' Law No. 5 of 2002, under decision No. 11 of 2006 dated 4 January 2006 of the Minister of Economy.

Masraf is engaged in banking, financing and investing activities in accordance with its Articles of Association, Islamic Shari'a principles and regulations of Qatar Central Bank.

Masraf and its subsidiary (together referred to as the "Group") operates through its head office located on Grand Hamad Street in Doha and seven local branches, all operating in the State of Qatar. Masraf is listed and its shares are traded in the Qatar Exchange.

The interim condensed consolidated financial statements comprise the financial statements of Masraf Al Rayan (Q.S.C.) and its subsidiary Al Rayan Investment LLC. Masraf owns 100% of the issued share capital of Al Rayan Investment LLC ("subsidiary"). Al Rayan Investment LLC was incorporated on 3 April 2007 in Qatar and has an authorised and paid-up share capital of USD 100 million.

The interim condensed consolidated financial statements of Masraf Al Rayan Q.S.C. for the six months ended 30 June 2010 were authorised for issue in accordance with a resolution of the Board of Directors on 18 July 2010.

### 2 BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

These interim condensed consolidated financial statements are prepared in accordance with the Financial Accounting Standards issued by the Accounting and Auditing Organisation for Islamic Financial Institutions and the International Accounting Standard (IAS) 34 - Interim Financial Reporting and the applicable provisions of Qatar Central Bank regulations. For matters for which no AAOIFI standards exist, Masraf applies the relevant International Financial Reporting Standards.

These interim condensed consolidated financial statements should be read in conjunction with the 2009 annual financial statements and the notes attached thereto.

The interim condensed consolidated financial statements do not contain all information and disclosures required for full financial statements prepared in accordance with Financial Accounting Standards issued by the Accounting and Auditing Organisation for Islamic Financial Institutions. In addition, the results for the six months ended 30 June 2010 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2010.

### Significant Accounting Policies

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are same as those followed in the preparation of the Group's annual financial statements for the year ended 31 December 2009, except as noted below:

New standards adopted as of 1 January 2010

### IFRS 3, 'Business combinations'

The revised standard continues to apply the acquisition method to business combinations, with some significant changes. For example, all payments to purchase a business are to be recorded at fair value at the acquisition date, with contingent payments classified as debt subsequently re-measured through the statement of income. There is a choice, on an acquisition-by-acquisition basis, to measure the non-controlling interest in the acquire either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets. All acquisition-related costs should be expensed. The Group will apply IFRS 3 (revised) prospectively to all business combinations from 1 January 2010.

### 2 BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

IAS 39, 'Financial instruments: Recognition and measurement - Eligible hedged items'

The amendment 'Eligible hedged items' was issued in July 2008. It provides guidance for two situations. On the designation of a one-sided risk in a hedged item, IAS 39 concludes that a purchased option designated in its entirety as the hedging instrument of a one-sided risk will not be perfectly effective. The designation of inflation as a hedged risk or portion is not permitted unless in particular situations. This will not give rise to any changes to the Group's financial statements.

### Improvements to IFRS

'Improvements to IFRS' comprise amendments that result in accounting changes for presentation, recognition or measurement purposes, as well as terminology or editorial amendments related to a variety of individual IFRS standards. Most of the amendments are effective for annual periods beginning on or after 1 January 2009 and 1 January 2010 respectively, with earlier application permitted. No material changes to accounting policies are expected as a result of these amendments.

### 3 OPERATING SEGMENTS

For management purposes, the Group is divided into three operating segments which are as follows:

- Corporate Banking provides an extensive range of Islamic funded and non-funded credit facilities, deposit
  services, investment advisory, currency exchange facilities, profit rate swaps loan syndication and and other
  services to Corporate, Commercial and Multinational Customers.
- Retail Banking provides investment accounts services, credit card and Islamic financing to retail and individual customers.
- Al Rayan Investment has two distinct functions. Firstly, the management of Masraf Al Rayan's portfolio of
  listed and private equities and funds, strategic investments, income producing instruments such as sukuks and
  real estate investments. Secondly, the development and operation of Masraf Al Rayan's investment products,
  asset management and investment placement business.

Unallocated assets, liabilities and revenues are related to some central functions and non core business operations, like common property & equipments, cash functions, development projects related payables etc.

The performance of the Group's main segments can be illustrated below:

30 June 2010	Corporate banking	Retail banking	Al Rayan investment	Unallocated and inter- group transactions	Total
	QAR'000	QAR'000	<i>QAR'000</i>	<i>QAR'000</i>	QAR'000
Operating income Expenses	922,993 (221,999)	54,757 (22,264)	9,627 (8,768)	(129,648)	987,377 (382,679)
Net profit / (loss)	700,994	32,493	859	(129,648)	604,698
Total assets Total liabilities and unrestricted	27,812,477	1,290,177	381,354	(409,612)	29,074,396
Total liabilities and unrestricted investment accounts	21,009,308	1,532,848	4,992	(18,809)	22,528,339

### 3 OPERATING SEGMENTS (continued)

				Unallocated and inter-	
30 June 2009	Corporate banking	Retail banking	Al Rayan investment	group transactions	Total
	QAR'000	QAR'000	QAR'000	QAR'000	QAR'000
Operating income	692,084	37,640	24,945	-	754,669
Expenses	(240,130)	(15,853)	(8,265)	(103,931)	(368,179)
Net profit / (loss)	451,954	21,787	16,680	(103,931)	386,490
Total assets Total Liabilities and unrestricted	21,412,902	1,081,416	383,948	(265,216)	22,613,050
investment accounts	16,102,026	1,127,527	9,816	(93,456)	17,145,913

### 4 PROPERTY, FURNITURE AND EQUIPMENT

During the six months ended 30 June 2010, the Group acquired assets with a cost of QR 9,477 thousand and disposed nil (31 December 2009: QR 23,788 thousand and 11,138 thousand respectively).

### 5 LEGAL RESERVE

According to Qatar Central Bank Law No.33 of 2006, 10% of the net profit is required to be transferred to legal reserve. In addition to this the extraordinary general assembly held on 22 December 2008, approved the amendment of the Articles of Association to be 10% of the profit for the period is required to be transferred to the legal reserve until the reserve equals 100% of paid up capital. No transfer has been made for the period ended 30 June 2010 as Masraf will transfer the required amount by 31 December 2010.

### 6 RISK RESERVE

In accordance with Qatar Central Bank regulations, risk reserve has been created to cover contingencies on the both the public and private sector financing activities, with a minimum requirement of 1.5% of the total private sector exposure granted by the Masraf and its branches inside and outside Qatar after the exclusion of the specific provisions and profit in suspense. The finance provided to/or secured by the Ministry of Finance or finance against cash guarantees excluded from the gross direct finance, which should be appropriated from share holders profit according to Qatar Central Bank Circular No 87/2008. No transfer has been made for the period ended 30 June 2010 as Masraf will transfer the required amount by 31 December 2010.

### 7 DIVIDEND

On 8 March 2010, the Annual General Assembly approved a dividend of 23% of the issued share capital towards the uncalled share capital.

### 8 SOCIAL AND SPORTS FUND

In accordance with Law No. 13 of 2008 and further clarifications for the law issued in 2010, the Group made an appropriation for an amount equivalent to 2.5% of net profit relating to the year ended 31 December 2009 for the support of sports, cultural and charitable activities.

### 9 COMMITMENTS

### (a) Operating lease commitments

Masraf has long-term lease agreements for its office premises. The future aggregate minimum lease payments under these rent agreements are as follows:

under these rent agreements are as follows:		
season-dated attractional day observed. When control je is 5	30 June	31 December
	2010	2009
	QAR '000	QAR '000
	(Unaudited)	(Audited)
	(Onauanea)	(Auditeu)
Payable not later than 1 year	23,190	20,118
Payable later than 1 year and not later than 5 years	21,565	19,996
1 dyabic later than 1 year and not later than 5 years	21,000	17,770
	44,755	40,114
(b) Trade finance contingencies		
	30 June	31 December
	2010	2009
	QAR '000	QAR '000
	(Unaudited)	(Audited)
Letter of guarantees	4,901,178	3,763,973
Letter of credit	A constant of the constant of	
Letter of credit	763,398	711,638
	5,664,576	4,475,611
	7	
(c) Other contracts & commitments		
	30 June	31 December
	2010	2009
	QAR '000	QAR '000
	(Unaudited)	(Audited)
Commitments and unused credit limits	4,025,382	1,048,334
Profit rate swap	2,552,980	2,562,240
Unilateral promise to buy/sell currencies	6,592,603	10,022,683
	13,170,965	13,633,257
	131110,703	13,033,237

### 10 CASH AND CASH EQUIVALENTS

Cash and cash equivalents for the purpose of the cash flow statement represent cash on hand, current account with Qatar Central Bank and balances with banks and other financial institutions with an original maturity of three months or less.

### 11 RELATED PARTY DISCLOSURES

These include various transactions with Board Members and Executive Management or with the companies which held significant interests or any other parties having significant influence on the financial or operational decisions of Masraf. As at the financial position date, such significant accounts include;

### Related party transactions

(a) Financial position items		
	30 June 2010 QAR'000 (Unaudited)	31 December 2009 QAR'000 (Audited)
Assets Murabaha	4,339,920	4,292,326
Madalla	4,000,020	1,272,320
Liabilities		
Current Account	405	1 650 266
Unrestricted investment accounts holders	1,636,280	1,650,366
	1,636,685	1,650,326
(b) Income statement items		
	30 June 2010 QAR'000 (Unaudited)	30 June 2009 QAR'000 (Unaudited)
Income from financing activities Gain /(loss)from foreign exchange operations	148,367 4,309	125,191 (81)
	152,676	125,110
Profit paid on unrestricted investment accounts	43,787	17,718
Compensation of key management personnel The remuneration of directors and other members of key management dur	ing the period were	as follows:
	30 June 2010 QAR'000 (Unaudited)	30 June 2009 QAR'000 (Unaudited)
Remuneration of directors including meeting allowances	5,222	3,040
Salaries and other benefits	2,806	1,868